



The 11th Credit Suisse Asian Investment Conference 2008

Lee Wai Fai
Chief Financial Officer

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Singapore Company Reg No. 193500026Z



Agenda

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Business Overview

2

Financial Overview

UOB Overview

Founding

Founded in August 1935 by a group of Chinese businessmen and Datuk Wee Kheng Chiang, grandfather of the present UOB Group CEO, Mr Wee Ee Cheong

Expansion

UOB has grown over the decades through organic means and a series of acquisitions. It is today a leading bank in Singapore with an established presence in ASEAN. The Group has a total network of 524 offices over 18 countries and territories

Key Statistics

- Total Assets: S\$175.0 billion
- Shareholder's Equity: S\$17.3 billion
- Gross Loans: S\$94.6 billion
- Customer Deposits: S\$107.0 billion

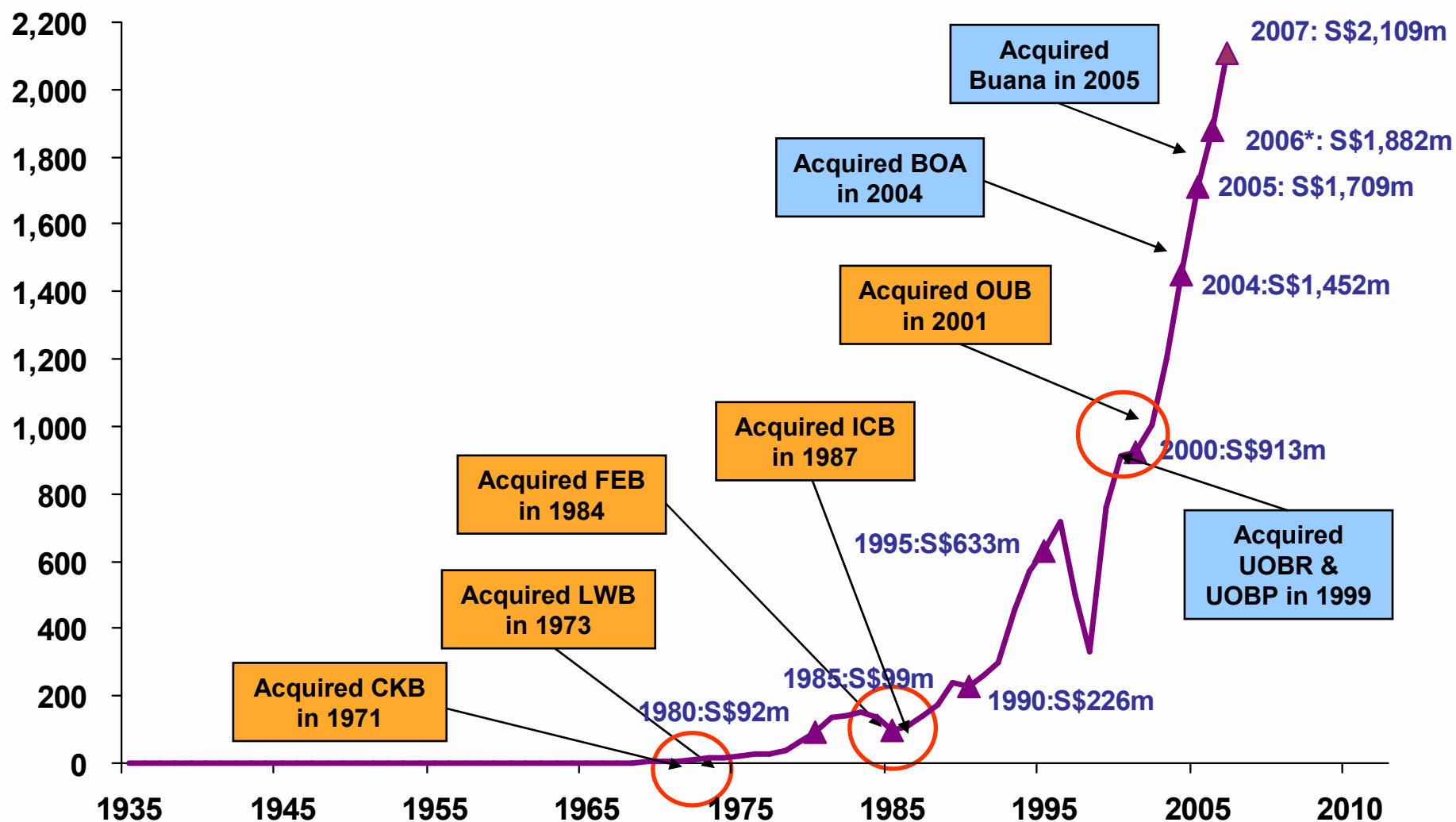
- ROAA: 1.24%
- ROAE: 12.6%
- NIM: 2.04%
- Non-interest / Total Income: 38.8%
- Cost / Income: 41.4%
- Tier 1 CAR: 10.0%
- Total CAR: 14.5%

- Moody's: Aa1 LT Bank Deposits
- S&P's: A+ LT Counterparty Credit

Financial statistics for the full year ended 31 December 2007

Execution Track Record

Profit (S\$ million)

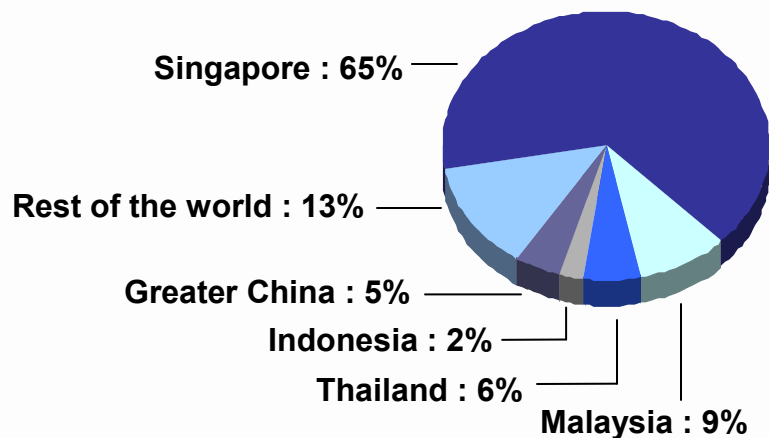


* 2006 net profit after tax was S\$2,570 million including one-time gain

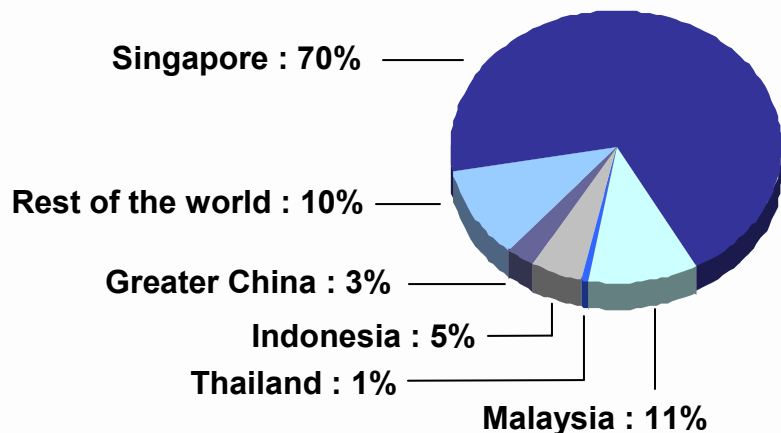


Established Global Presence

Total Assets Breakdown



Profit Before Tax Breakdown

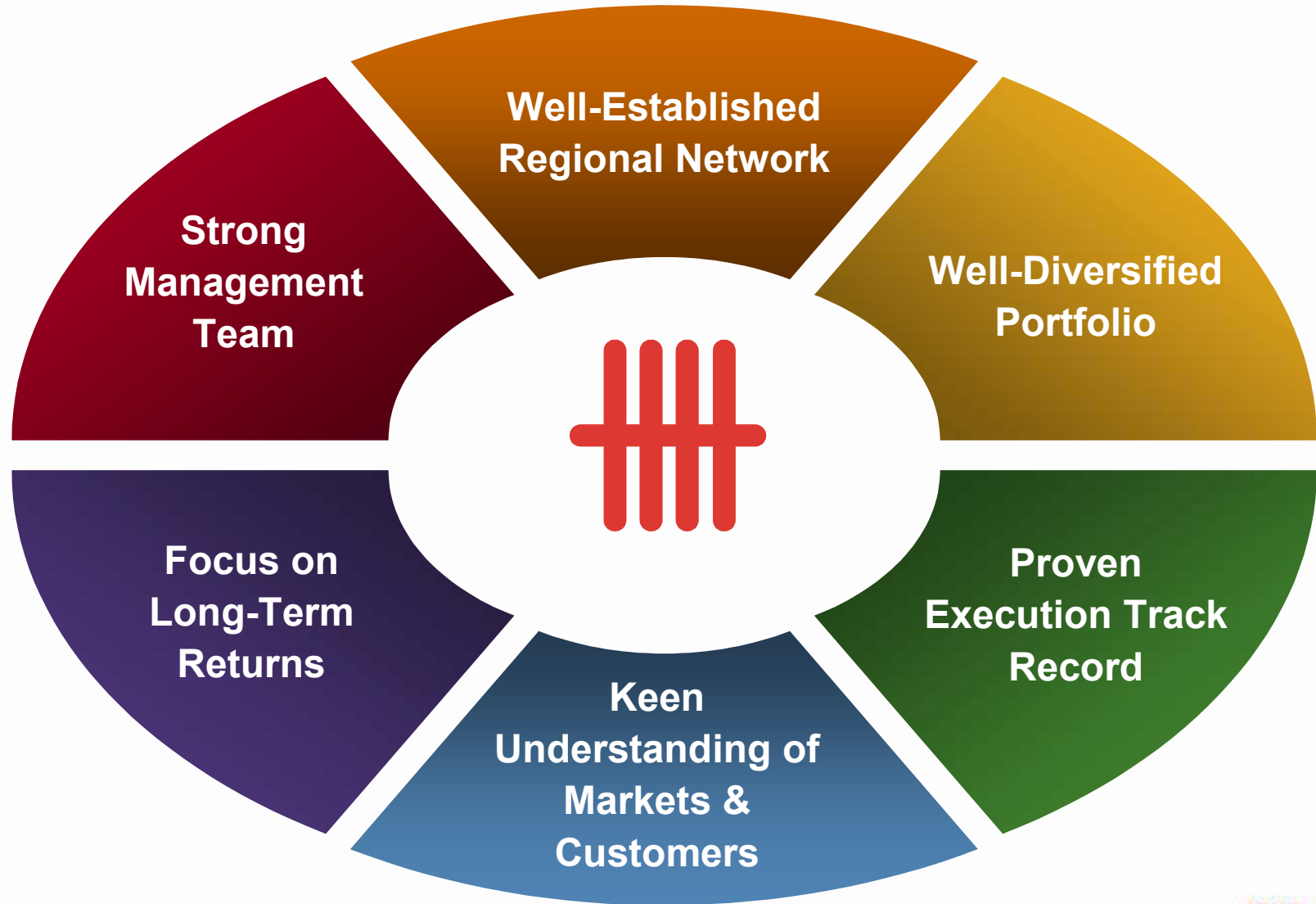


More than 500 offices in 18 countries

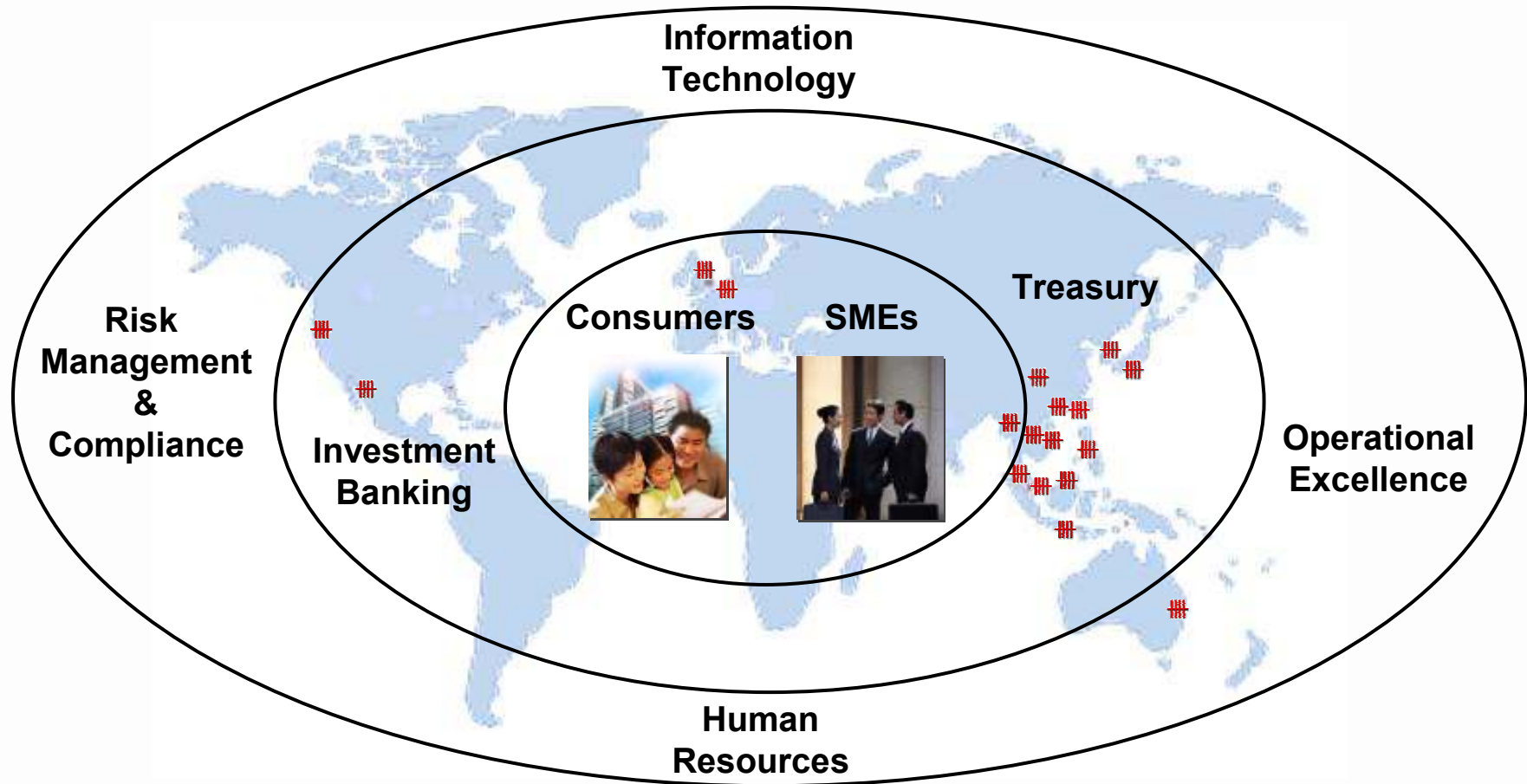


For the full year ended 31 December 2007

The UOB Difference



Strategic Focus



To be recognized as a leader in consumer and SME banking services in the region with investment banking and treasury products in support

Expand Southeast Asia Franchise

■ Malaysia – Accelerating growth

- Strong growth momentum in 2007 despite competition
- Able to compete effectively with our long-established history & good market understanding
- Leverage on strengths to enhance market position in core segments

Thailand

■ Thailand – Ready to expand

- 2007 a year of consolidation
- Getting ready to scale up – strengthened balance sheet & infrastructure
- Growth momentum picked up as business climate improves
- To grow in targeted businesses

■ Singapore – Well-placed to ride on boom

- All-round improved performance last year
- Dominant positions in growing areas enable us to seize business opportunities
- Singapore a new growth paradigm – UOB well-positioned to capture further upside

Malaysia

Singapore

Indonesia

■ Indonesia – Entrenching market position

- Made good progress in strengthening market positions
- Also made strides in enhancing operating infrastructure for business growth
- Expanding share in consumer and SME markets on track

Continue to build on prized distribution network to grow in region

Next Growth Phase – Beyond the Four Pillars

▪ China

- Newly locally incorporated China subsidiary. Operates 8 branches (including Puxi sub-branch). Intends to expedite branch network expansion
- Focus on organic growth targeting affluent consumer & institutional segments
- Seek strategic investments/alliances to access distribution network – potential investment in Evergrowing Bank

▪ Vietnam

- UOB the first Singapore bank to establish local presence. Also a leading credit card merchant acquirer
- Fast growing market, developing Vietnam as another key growth pillar
- See opportunities in consumer banking. Seek to open more branches. To increase 10% stake in Southern Bank

▪ India

- Successfully obtained in-principle approval to open our first branch in Mumbai
- To focus on selective segments while we build understanding of the market

▪ OECD

- Provide risk diversification and balanced portfolio
- Will continue to be a meaningful overseas contributor

Building diversified global portfolio on track

UOB Remains Insulated From Macro Risks

	Concerns	Comments
Risk of US Economic Slowdown	<ul style="list-style-type: none"> Threat of a US recession with inflationary pressure, real estate deflation 	<ul style="list-style-type: none"> Asia fundamentally stronger Growth remains resilient, aided by domestic demand of China & India
Challenging Credit Market	<ul style="list-style-type: none"> Widening credit spreads and reduction of risk tolerance 	<ul style="list-style-type: none"> Limited UOB exposure - CDO investments at 0.2% of assets Widening spreads help improve on corporate margins
Singapore Loan Demand	<ul style="list-style-type: none"> Potential property market slowdown Risk of weaker consumer confidence 	<ul style="list-style-type: none"> Economic growth has been broad-based Healthy pipeline of infrastructure projects

UOB will continue to benefit from strong domestic demand in its core markets of Singapore and ASEAN

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Another Record Year For 2007

Key Indicators		2007	2006 *	YoY Change
Operating Profit ^ (\$m)	Contributed by both higher NII & Non-NII	2,854	2,488	↑ 14.7%
Net Profit After Tax (\$m)	Core business remains strong	2,109	1,882	↑ 12.1%
ROE (%)	Steady upward trend	12.6	12.3	↑ 0.3%pt
Non-NII / Total Income (%)	Driven by strong fee & commission income	38.8	35.8	↑ 3.0%pt
Offshore Profit Contribution # (%)	Overseas growth outpaced by Singapore	30.2	32.5	↓ 2.3%pt
Offshore Profit # (\$m)	Portfolio diversification on track	833	799	↑ 4.3%

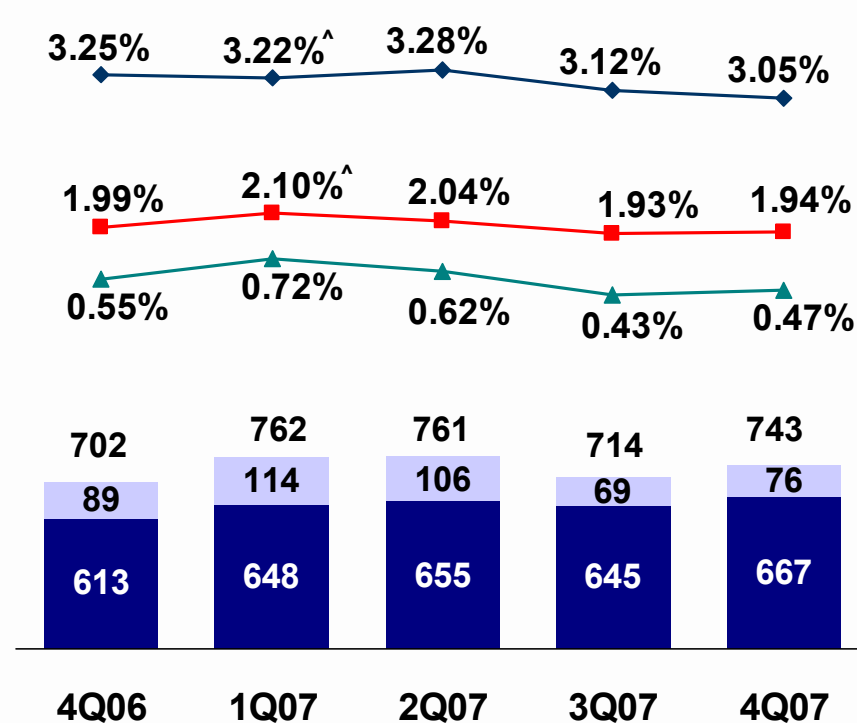
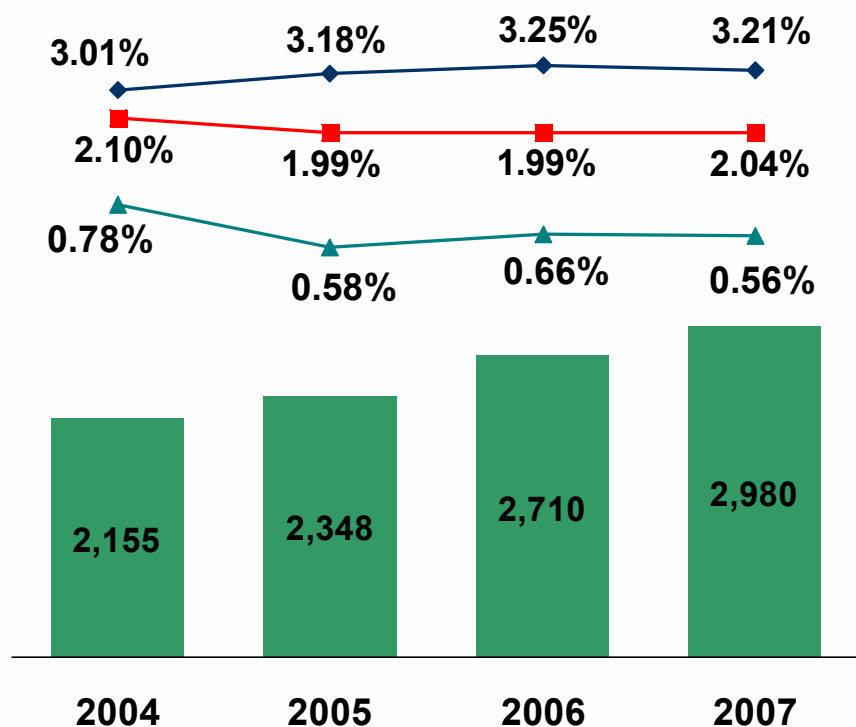
* Excludes one-time gain

^ Before amortisation of intangible assets and impairment charges

Before tax and amortisation of intangible assets

Improvement in Net Interest Income and Margin

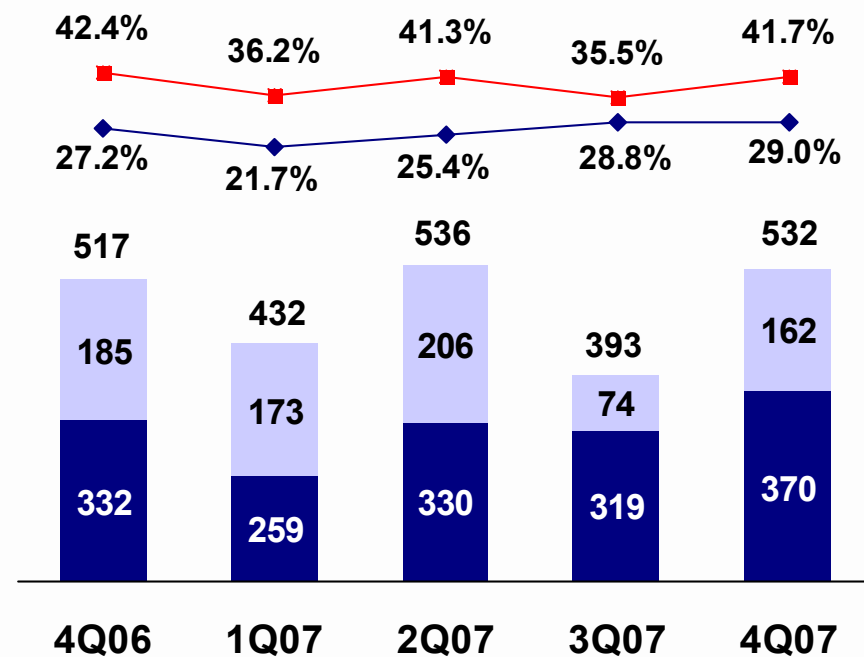
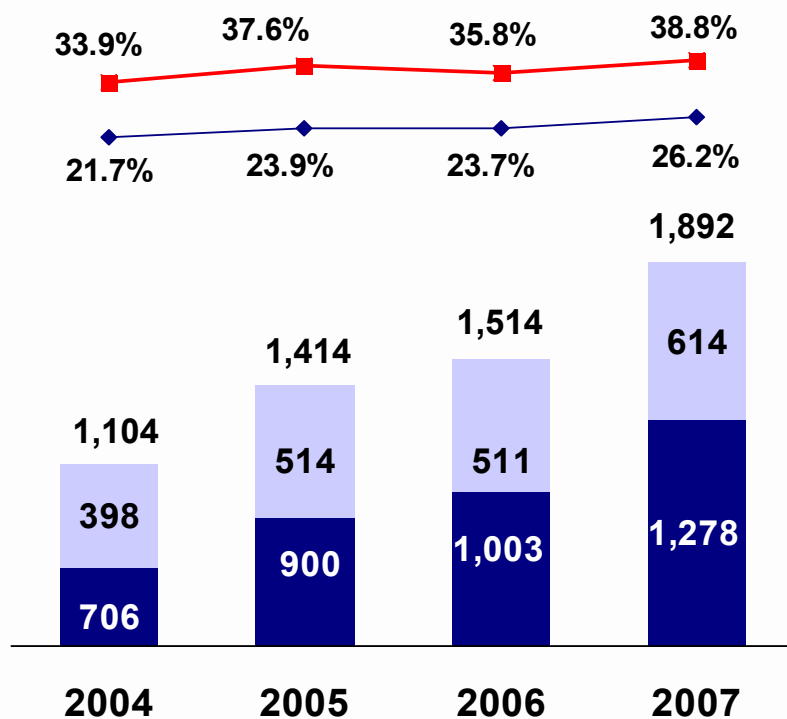
Net Interest Income and Margin



^ Excluding interest recovery

Strong Growth in Fee and Commission Income

Non-Interest Income (Non-NII) and Non-NII Ratio



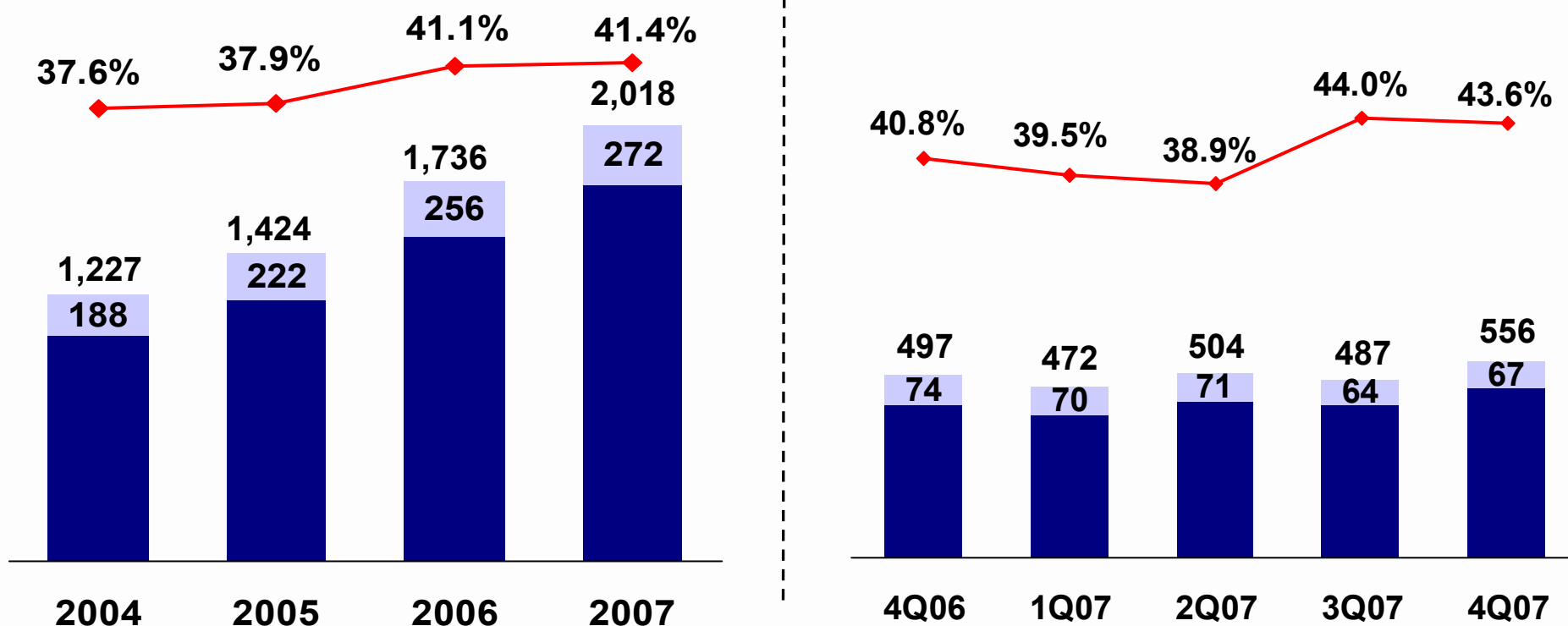
■ Fee Income (\$m)
◆ Fee Income / Total Income Ratio* (%)

■ Other Income* (\$m)
■ Non-NII / Total Income Ratio* (%)

* Excluding one-time income of \$613m in 2006.

Continued Infrastructure Investments

Operating Expenses and Expense / Income Ratio



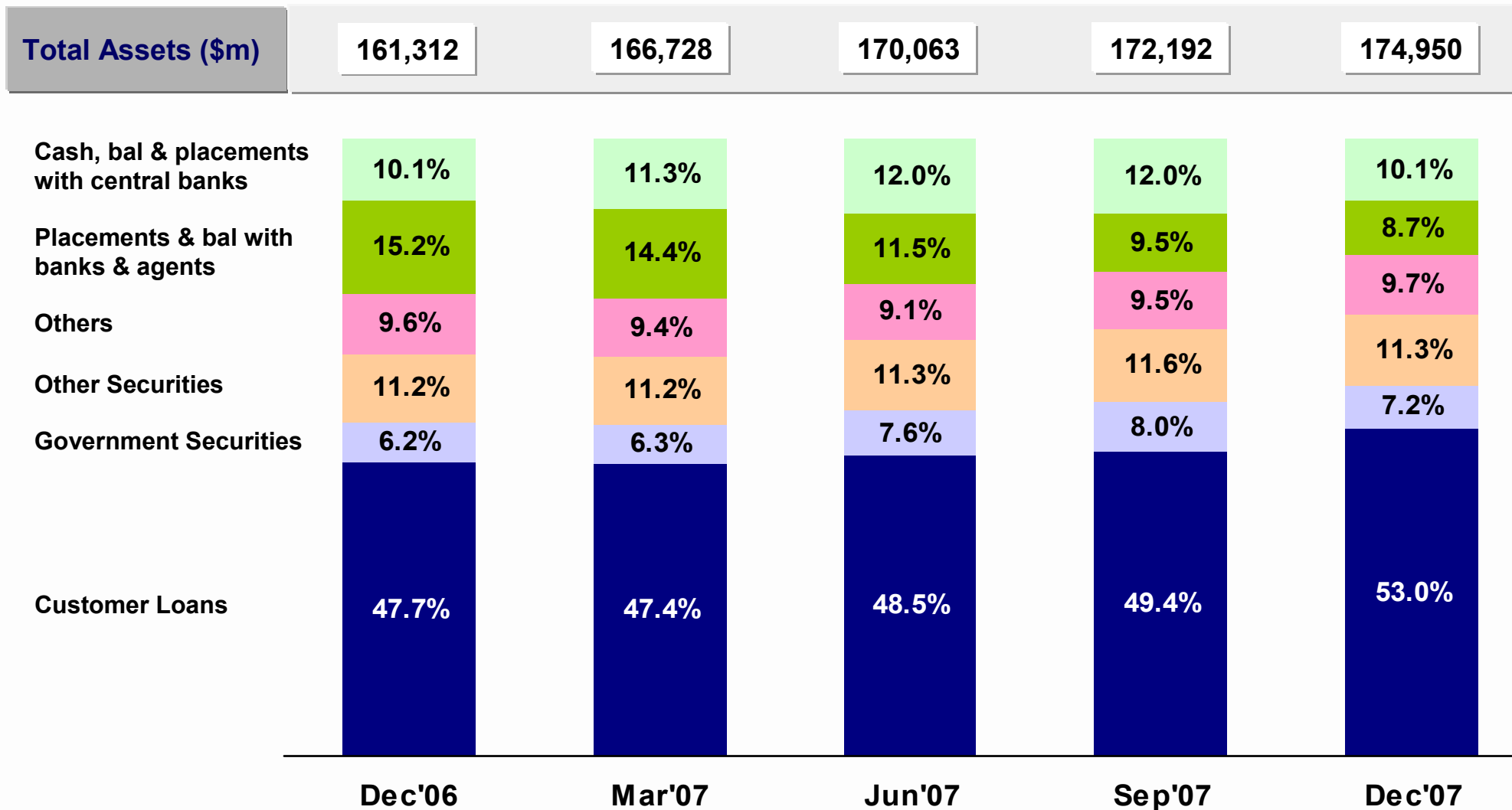
■ Operating Expenses (\$m)

■ IT Expenses (\$m)

—◆— Expense / Income Ratio * (%)

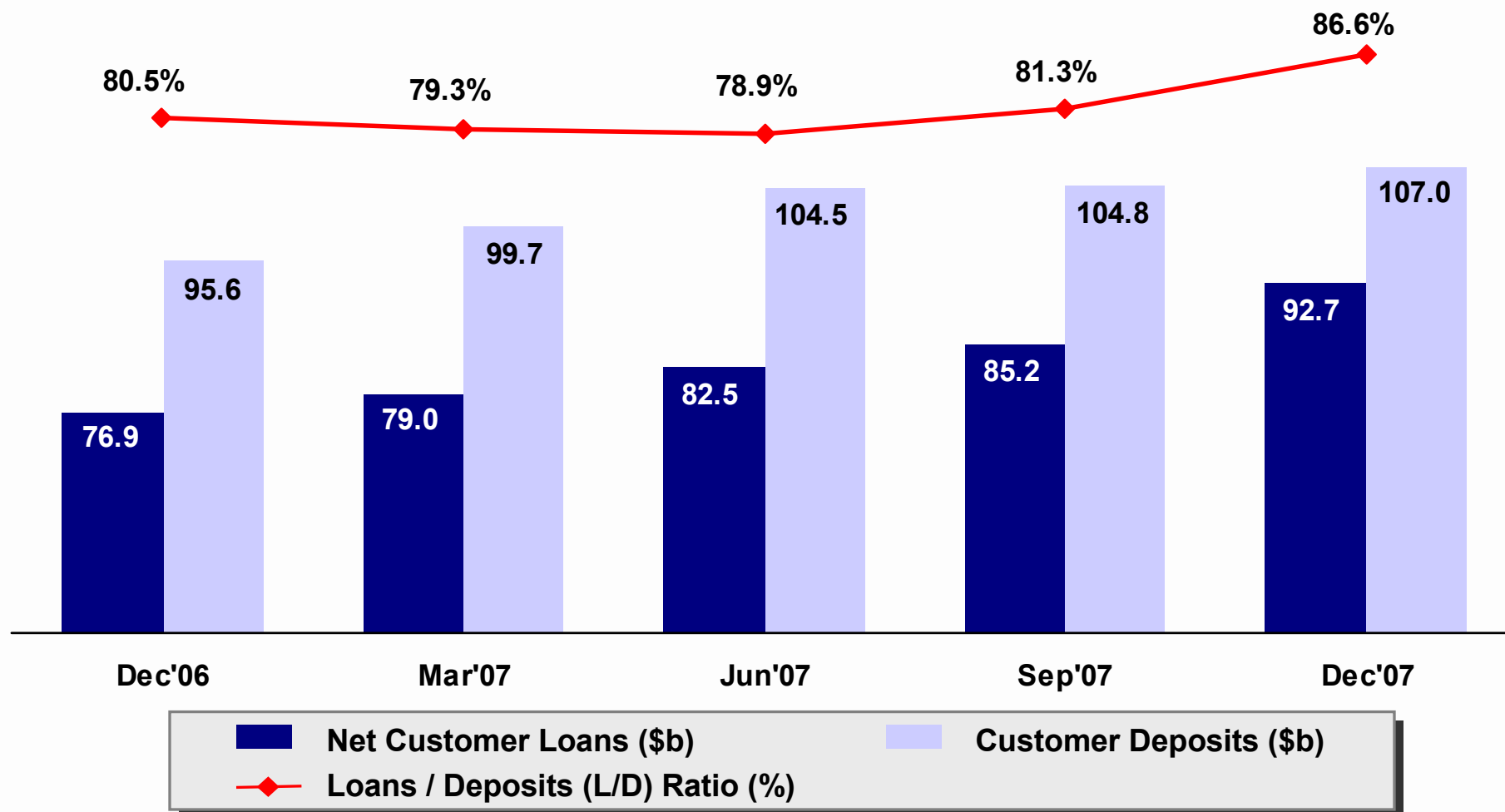
* Excluding one-time income of \$613m in 2006.

Well-Diversified and Liquid Balance Sheet



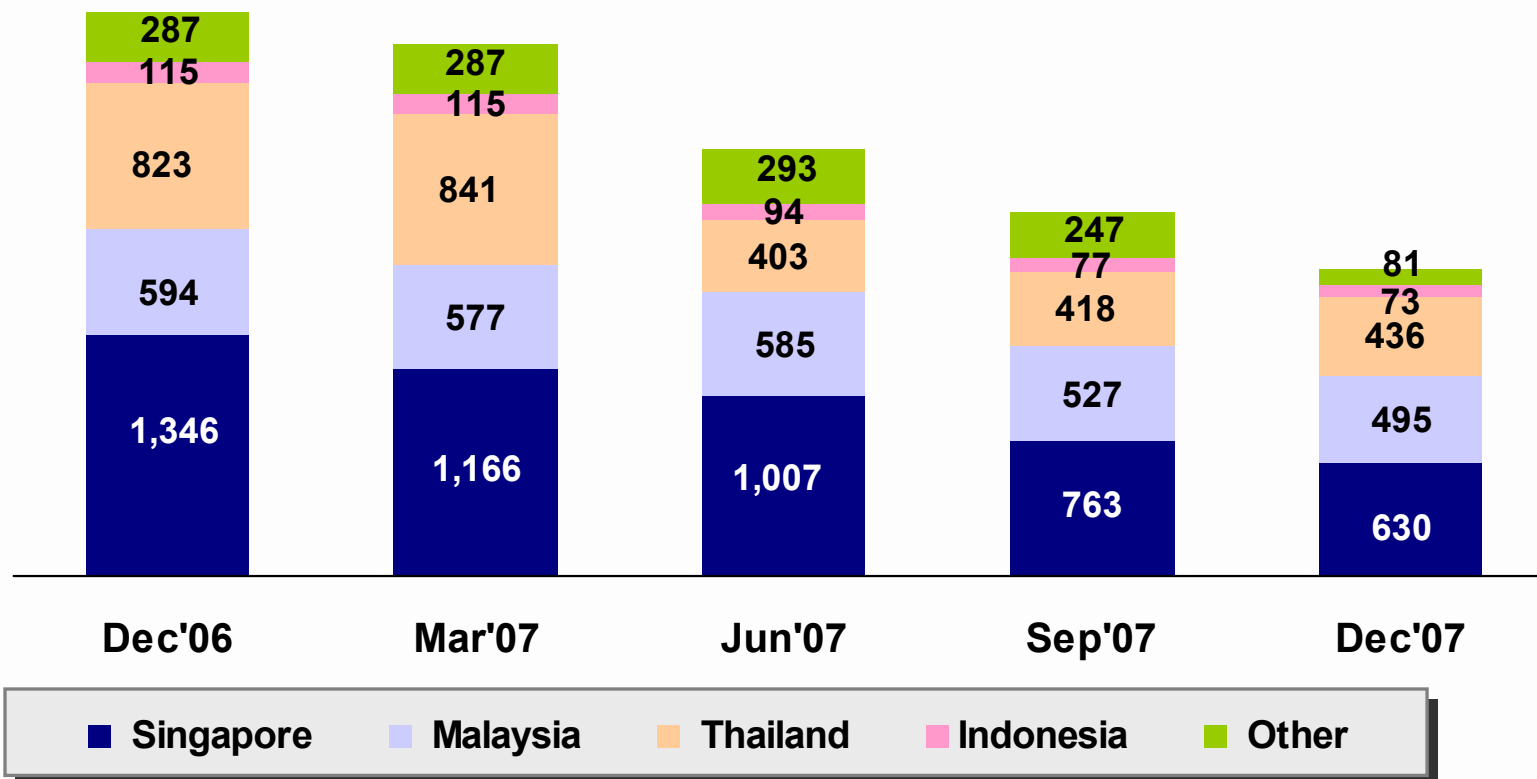
Strong Growth in Loans and Deposits

Customer Loans, Deposits and L/D Ratio



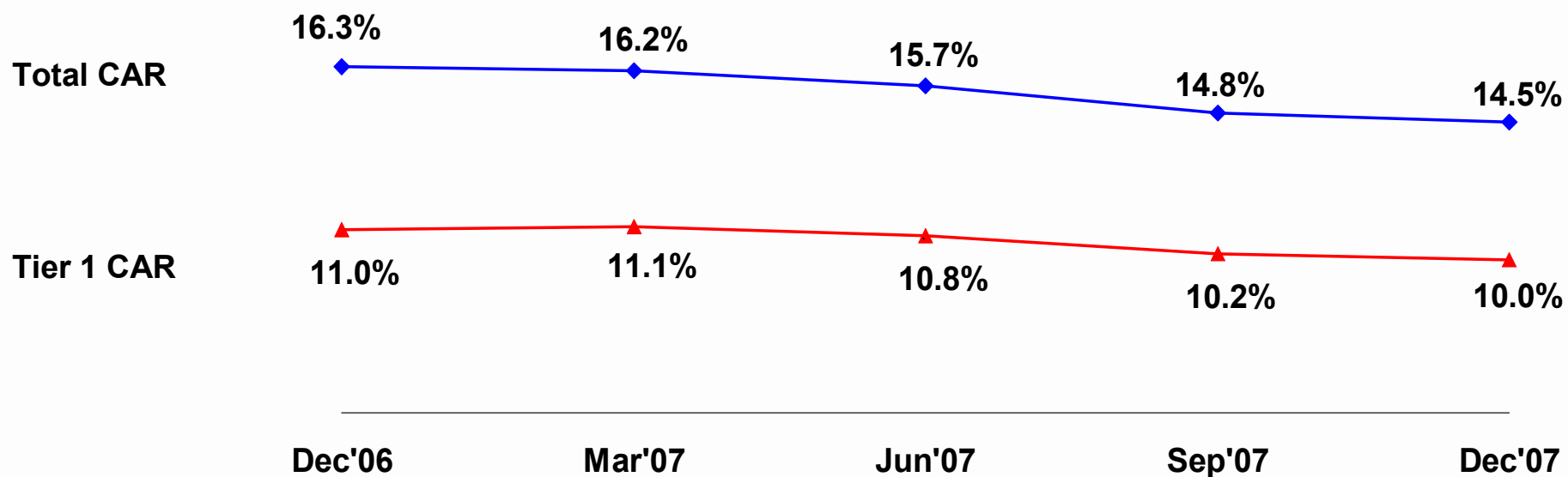
NPL Ratios Continue to Improve

NPLs (\$m)	3,165	2,986	2,382	2,032	1,715
NPL Ratio	4.0%	3.7%	2.8%	2.3%	1.8%



Strong Capital Position

Capital Adequacy Ratio (CAR)



	Dec'06	Mar'07	Jun'07	Sep'07	Dec'07
Tier 1 Capital (\$m)	11,888	12,451	12,382	12,210	12,461
Risk-Weighted Assets (\$m)	108,405	111,781	114,842	120,181	124,772

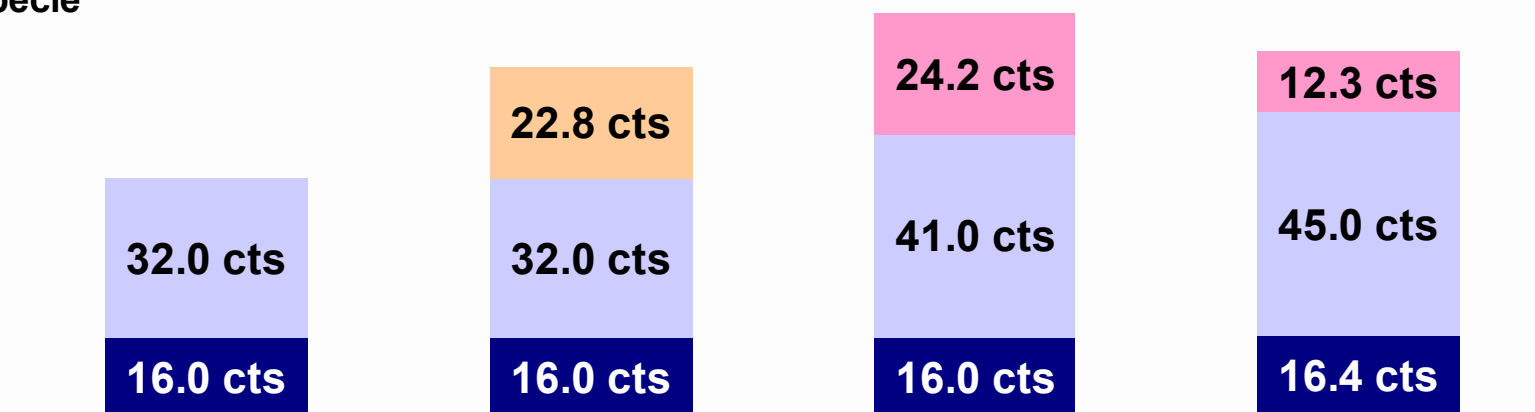
Maintain High Net Dividend Rate

Special

Dividend in Specie

Final

Interim



2004

2005

2006

2007

Special Dividend

-

\$351m*

\$369m

\$187m

Cash Dividend

\$744m

\$737m

\$868m

\$929m

Dividend Payout

\$744m

\$1,088m

\$1,237m

\$1,116m

Dividend Payout Ratio

51%

64%

48%

53%

* Dividend in specie of shares in United Overseas Land Limited.



In Summary

- Quality broad-based growth in 2007
- 2008 outlook remains positive amid challenges
- UOB well-placed to grow – strong core franchise; valued distribution network; financial strengths
- Maintain disciplined balance sheet management – well-diversified and liquid balance sheet
- Continue to focus on fundamentals for quality growth & sustainability
- Long-term strategy intact. On track to becoming a premier regional bank