

United Overseas Bank Limited (Incorporated in the Republic of Singapore) HEAD OFFICE 80 Raffles Place UOB Plaza Singapore 048624 Tel: (65) 6533 9898 Fax: (65) 6534 2334 uobgroup.com Co. Reg. No. 193500026Z

To: All Shareholders

The Board of Directors of United Overseas Bank Limited wishes to make the following announcement:

#### **Financial Results**

The unaudited financial results of the Group for the financial year / fourth quarter of 2013 are enclosed.

#### **Dividends and Distributions**

#### Ordinary share dividend

The Directors recommend the payment of a final one-tier tax-exempt dividend of 50 cents and a special one-tier tax-exempt dividend of 5 cents (2012: final dividend of 40 cents and special dividend of 10 cents) per ordinary share for the financial year ended 31 December 2013. The final and special dividends are subject to shareholders' approval at the forthcoming Annual General Meeting scheduled for 24 April 2014.

Together with the interim one-tier tax-exempt dividend of 20 cents per ordinary share (2012: 20 cents) paid in September 2013, the total net dividend for the financial year ended 31 December 2013 will be 75 cents (2012: 70 cents) per ordinary share amounting to \$1,182 million (2012: \$1,102 million).

The scrip dividend scheme (the "Scheme") will be applied to the final and special dividends for the financial year ended 31 December 2013. A separate announcement will be made of the books closure and relevant dates for participation in the Scheme.

#### Preference share dividend

During the financial year, a semi-annual dividend at an annual rate of 5.796% totalling USD29 million (2012: USD29 million) was paid on the 5,000 non-cumulative non-convertible guaranteed SPV-A preference shares issued by the Bank's wholly-owned subsidiary, UOB Cayman I Limited.

#### Capital securities distributions

A semi-annual distribution of 4.90% per annum was paid on the Bank's S\$850 million 4.90% non-cumulative non-convertible perpetual capital securities on 23 January 2014 for the period from 23 July 2013 up to, but excluding, 23 January 2014.

#### **Interested Person Transactions**

The Bank has not obtained a general mandate from shareholders for Interested Person Transactions.

Persons occupying managerial position in the issuer or any of its principal subsidiaries who are relatives of a director or chief executive officer or substantial shareholder of the issuer pursuant to Rule 704(13)

Name	Age	Family relationship with any director and/or substantial shareholder	Current position and duties, and the year the position was held	Details of changes in duties and position held, if any, during the year
Wee Ee Cheong	61	Son of Dr Wee Cho Yaw, UOB Chairman Emeritus and Adviser	Deputy Chairman & CEO	Nil

# BY ORDER OF THE BOARD UNITED OVERSEAS BANK LIMITED

Mrs Vivien Chan Secretary

Dated this 14<sup>th</sup> day of February 2014

The results are also available at uobgroup.com



# **Group Financial Report**

For the Financial Year / Fourth Quarter 2013

United Overseas Bank Limited Incorporated in the Republic of Singapore Company Registration Number: 193500026Z



#### **Contents**

Page	
2	Financial Highlights
4	Performance Review
6	Net Interest Income
8	Non-Interest Income
9	Operating Expenses
10	Impairment Charges
11	Customer Loans
12	Non-Performing Assets
14	Customer Deposits
14	Debts Issued
15	Shareholders' Equity
15	Changes in Issued Shares of the Bank
16	Performance by Operating Segment
18	Performance by Geographical Segment
19	Capital Adequacy Ratios

#### **Appendix**

1	Consolidated	Income	Statement
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- 2 Consolidated Statement of Comprehensive Income
- 3 Consolidated Balance Sheet
- 4 Consolidated Statement of Changes in Equity
- 5 Consolidated Cash Flow Statement
- 6 Balance Sheet of the Bank
- 7 Statement of Changes in Equity of the Bank
- 8 Capital Adequacy Ratios of Major Bank Subsidiaries

Attachment: Independent Auditor's Report

- 1 The financial statements are presented in Singapore dollars.
- 2 Certain comparative figures have been restated to conform with the current period's presentation.
- 3 Certain figures in this report may not add up to the respective totals due to rounding.
- 4 Amounts less than \$500,000 in absolute term are shown as "0".

<sup>&</sup>quot;NM" denotes not meaningful.

<sup>&</sup>quot;NA" denotes not applicable.



Financial Highlights								
	2013	2012	+/(-)	4Q13	4Q12	+/(-)	3Q13	+/(-)
			%			%		%
Selected income statement items (\$m)								
Net interest income	4,120	3,917	5.2	1,095	967	13.3	1,046	4.7
Fee and commission income	1,731	1,508	14.8	435	388	12.2	407	6.9
Other non-interest income	870	1,070	(18.7)	212	238	(10.9)	211	0.6
Total income	6,720	6,495	3.5	1,742	1,592	9.4	1,663	4.7
Less: Total expenses	2,898	2,747	5.5	762	719	6.1	715	6.7
Operating profit	3,822	3,748	2.0	980	874	12.1	949	3.3
Less: Amortisation/impairment charges	429	484	(11.3)	139	150	(7.3)	85	62.7
Add: Share of profit of associates and joint ventures	191	87	>100.0	14	17	(15.8)	52	(73.0)
Less: Tax and non-controlling interests	576	548	5.1	82	45	82.1	186	(55.9)
Net profit after tax <sup>1</sup>	3,008	2,803	7.3	773	696	11.1	730	5.9
Selected balance sheet items (\$m)								
Net customer loans	178,857	152,930	17.0	178,857	152,930	17.0	173,478	3.1
Customer deposits	202,006	182,029	11.0	202,006	182,029	11.0	196,411	2.8
Total assets	284,229	252,900	12.4	284,229	252,900	12.4	273,272	4.0
Shareholders' equity <sup>2</sup>	26,388	25,080	5.2	26,388	25,080	5.2	25,183	4.8
<b>Key financial ratios (%)</b> Net interest margin <sup>3</sup>	1.72	1.87		1.74	1.76		1.71	
Non-interest income/Total income	38.7	39.7		37.1	39.3		37.1	
		42.3			45.1		43.0	
Expense/Income ratio	43.1			43.8				
Overseas profit before tax contribution	39.1	32.8		42.1	19.2		39.6	
Loan charge off rate (bp) <sup>3</sup> Exclude collective impairment Include collective impairment	8 30	30 30		11 30	51 30		2 30	
NPL ratio <sup>4</sup>	1.1	1.5		1.1	1.5		1.2	

<sup>1</sup> Refer to profit attributable to equity holders of the Bank.

<sup>2</sup> Refer to equity attributable to equity holders of the Bank.

<sup>3</sup> Computed on an annualised basis.

<sup>4</sup> Refer to non-performing loans as a percentage of gross customer loans.



#### Financial Highlights (cont'd) 2013 2012 4Q13 4Q12 3Q13 Key financial ratios (%) (cont'd) Return on average total assets 1 1.12 1.18 1.11 1.13 1.07 Return on average ordinary shareholders' equity 1,2 12.8 12.2 11.7 12.3 12.4 Loans/Deposits ratio <sup>3</sup> 88.5 84.0 88.5 84.0 88.3 Capital adequacy ratios NA 12.9 Common Equity Tier 1 13.2 NA 13.2 Tier 1 13.2 14.7 13.2 14.7 12.9 Total 16.6 19.1 16.6 19.1 16.3 Earnings per ordinary share (\$) 1,2 Basic 1.84 1.72 1.94 1.75 1.74 Diluted 1.84 1.71 1.93 1.74 1.74 Net asset value ("NAV") per ordinary share (\$) 4 15.36 14.56 15.36 14.56 14.92 Revalued NAV per ordinary share (\$) 4 17.96 16.89 17.96 16.89 17.27 Net dividend per ordinary share (¢) Interim 20 20 Final 50 40 50 40 Special 5 10 5 10 Total 75 70 55 50

<sup>1</sup> Computed on an annualised basis.

<sup>2</sup> Calculated based on profit attributable to equity holders of the Bank net of preference share dividends.

<sup>3</sup> Refer to net customer loans and customer deposits.

<sup>4</sup> Preference shares are excluded from the computation.



#### **Performance Review**

The financial statements have been prepared in accordance with Singapore Financial Reporting Standards ("FRS") as required by the Singapore Companies Act, with modification to FRS39 Financial Instruments: Recognition and Measurement in respect of loan loss provisioning, as provided in the Monetary Authority of Singapore ("MAS") Notice 612 Credit Files, Grading and Provisioning.

The new/revised FRS applicable to the Group with effect from 1 January 2013 are listed below. The adoption of these FRS has no significant impact on the financial statements of the Group.

- FRS19 Employee Benefits
- FRS113 Fair Value Measurement
- Amendments to FRS1 Presentation of Items of Other Comprehensive Income
- Amendments to FRS107 Disclosures Offsetting Financial Assets and Financial Liabilities

Other than the above changes, the accounting policies and computation methods adopted in the audited financial statements for the financial year ended 31 December 2013 are the same as those adopted in the audited financial statements for the financial year ended 31 December 2012.

#### Full year 2013 ("2013") performance

The Group delivered net earnings of \$3.01 billion for 2013, a 7.3% increase over 2012. The record performance was driven by strong contributions from core income streams as well as profit from associates.

Net interest income grew 5.2% to \$4.12 billion in 2013 on robust loans growth across all geographies and industries. Net interest margin was 1.72%, 15 basis points lower from a year ago as margins compressed due to competition in a sustained low interest rate environment.

Fee and commission income rose 14.8% to \$1.73 billion as broad-based growth was recorded in wealth management, corporate finance and capital markets, fund management, loan and trade-related businesses. Trading and investment income decreased 19.2% to \$544 million on lower gains from sale of securities due to market volatility amid concerns over the US quantitative easing ("QE") tapering.

Group operating expenses grew in tandem with income growth to \$2.90 billion. Staff costs grew 7.3% as the Group continued to invest in talent to support its business franchise. Consequently, expense-to-income ratio increased from 42.3% to 43.1%.

Total impairment charges declined to \$429 million in 2013 mainly from lower individual impairment on loans. Collective impairment of \$272 million was made in line with loans growth. Total loans charge off rate remained at 30 basis points.

Share of associates' profits increased from \$87 million to \$191 million in 2013, contributed by non-recurring gains on disposal of investment securities.

Gross customer loans grew steadily by 16.8% during the year to reach \$182 billion as at end December 2013. Loans from Singapore increased 17.7% to \$119 billion while regional countries grew 16.8% to \$52.7 billion (excluding currency impact).

Customer deposits increased 11.0% year-on-year to \$202 billion. The growth was broad-based across products and mainly from US-dollar deposits. Excluding currency impact, deposits from regional countries rose 11.9% while Singapore's deposits grew 10.3%. The Group's loans-to-deposits ratio increased from 84.0% to 88.5% as at 31 December 2013. The Group's funding base was further diversified with the issuance of \$9.73 billion commercial papers under the US\$10 billion US commercial paper programme in 2013.

Asset quality remained resilient. Non-performing loans ("NPL") decreased 12.2% to \$2.07 billion, while NPL ratio improved from 1.5% in 2012 to 1.1% in 2013.

Shareholders' equity increased 5.2% to \$26.4 billion largely contributed by higher retained earnings. Return on shareholders' equity was 12.3% for 2013.

The Group adopted Basel III framework for its computation of capital adequacy ratios ("CAR") in accordance with the revised MAS Notice 637 with effect from January 2013. The Group's capital position remained strong and well above the MAS minimum requirements with Common Equity Tier 1 ("CET1"), Tier 1 and Total CAR at 13.2%, 13.2% and 16.6% as at 31 December 2013 respectively.



#### Performance Review (cont'd)

#### Fourth quarter 2013 ("4Q13") performance

The Group reported higher net earnings of \$773 million in 4Q13 as against the comparative quarters, led by strong growth in core income streams.

Net interest income trended up steadily through the quarters and registered another new high at \$1.10 billion in 4Q13. Net interest margin improved 3 basis points from the previous quarter to 1.74%.

Fee and commission income grew 6.9% over 3Q13 and 12.2% from 4Q12 to \$435 million in 4Q13, benefitting from strong demands in lending and wealth management products.

Trading and investment income of \$144 million in 4Q13 was little changed from the previous quarter. Compared with 4Q12, it was 1.9% lower due to lower gains on sale of securities.

Total operating expenses of \$762 million for 4Q13 were 6.7% higher quarter-on-quarter and 6.1% above 4Q12. The increase over the comparative quarters was mainly due to higher staff costs and increased business-related expenses. Expense-to-income ratio increased slightly from 43.0% in the previous quarter to 43.8%.

Total impairment charges for 4Q13 increased 62.7% over 3Q13 to \$139 million, mainly due to higher individual impairment on loans. Collective impairment of \$50 million was set aside for the quarter in line with loans growth. Total loans charge off rate remained at 30 basis points while NPL ratio was lower at 1.1%.

Share of associates' profits decreased to \$14 million in 4Q13 from \$52 million in 3Q13 due to lower gain on sale of investment securities.

Gross customer loans grew 3.1% for the quarter to reach \$182 billion as at 31 December 2013. Loans growth was broad-based across different geographies and industries. Excluding currency impact, Singapore's loan base grew 2.2%, while growth in the regional countries was faster at 7.0% in 4Q13 as compared with 3Q13.

Customer deposits increased 2.8% during the quarter to \$202 billion as at 31 December 2013, mostly led by US-dollar deposits. The Group loans-to-deposits ratio was marginally higher at 88.5% in 4Q13.

Compared with 30 September 2013, Group CET1 and Total CAR improved to 13.2% and 16.6% respectively mainly due to higher retained earnings and the issuance of Basel III-compliant capital of S\$500 million.



### **Net Interest Income**

### Net interest margin

		2013		2012			
	Average		Average	Average		Average	
	balance	Interest	rate	balance	Interest	rate	
	\$m	\$m	%	\$m	\$m	%	
Interest bearing assets							
Customer loans	168,787	5,297	3.14	146,242	4,973	3.40	
Interbank balances	41,225	654	1.59	33,673	600	1.78	
Securities	29,846	557	1.86	29,211	629	2.15	
Total	239,858	6,508	2.71	209,126	6,202	2.97	
Interest bearing liabilities							
Customer deposits	190,541	2,000	1.05	170,562	1,896	1.11	
Interbank balances/others	42,301	388	0.92	32,376	389	1.20	
Total	232,841	2,388	1.03	202,938	2,285	1.13	
Net interest margin <sup>1</sup>			1.72			1.87	

	4Q13				4Q12		3Q13		
	Average		Average	Average		Average	Average		Average
	balance	Interest	rate	balance	Interest	rate	balance	Interest	rate
	\$m	\$m	%	\$m	\$m	%	\$m	\$m	%
Interest bearing assets									
Customer loans	178,053	1,397	3.11	150,902	1,261	3.32	171,747	1,339	3.09
Interbank balances	42,524	176	1.64	38,007	142	1.48	41,828	165	1.57
Securities	28,405	138	1.93	29,255	148	2.02	28,668	135	1.87
Total	248,981	1,711	2.73	218,164	1,551	2.83	242,243	1,639	2.68
Interest bearing liabilities									
Customer deposits	196,145	519	1.05	178,315	491	1.10	191,426	495	1.03
Interbank balances/others	46,273	97	0.83	33,077	94	1.13	43,640	99	0.90
Total	242,418	616	1.01	211,391	585	1.10	235,066	593	1.00
Net interest margin <sup>1</sup>			1.74			1.76			1.71

<sup>1</sup> Net interest margin represents annualised net interest income as a percentage of total interest bearing assets.



#### Net Interest Income (cont'd)

#### Volume and rate analysis

	2013 vs 2012			4Q	13 vs 4Q	12	4Q13 vs 3Q13		
	Volume	Rate	Net	Volume	Rate	Net	Volume	Rate	Net
	change	change	change	change	change	change	change	change	change
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
Interest income									
Customer loans	767	(442)	324	227	(95)	132	49	9	58
Interbank balances	135	(80)	54	17	17	34	3	8	11
Securities	14	(86)	(72)	(4)	(6)	(11)	(1)	4	3
Total	915	(608)	307	239	(84)	155	51	21	72
Interest expense									
Customer deposits	222	(118)	104	49	(23)	26	12	12	24
Interbank balances/others	120	(120)	(0)	39	(35)	3	7	(9)	(2)
Total	342	(238)	104	88	(58)	30	19	3	23
Change in number of days	-	-	-	-	-	3	-	-	-
Net interest income	573	(370)	203	152	(26)	128	31	18	49

Average assets grew 14.7% in 2013 driven largely by loans growth. Net interest margin was 1.72%, 15 basis points lower when compared with 2012. The compressed margin was more than compensated by assets growth, bringing net interest income for 2013 to a new high of \$4.12 billion.

Net interest income for 4Q13 rose 4.7% over the previous quarter to \$1.10 billion. The steady increase recorded in consecutive quarters of 2013 was largely led by robust loans growth. Net interest margin improved 3 basis points quarter-on-quarter to 1.74%.

Compared with 4Q12, net interest income increased 13.3% year-on-year largely contributed by higher average assets volume.



#### **Non-Interest Income**

	2013	2012	+/(-)	4Q13	4Q12	+/(-)	3Q13	+/(-)
	\$m	\$m	%	\$m	\$m	%	\$m	%
Fee and commission income								
Credit card	262	240	9.1	72	66	7.8	66	7.6
Fund management	172	129	33.2	39	44	(10.9)	37	7.5
Investment-related	420	321	30.7	101	90	11.6	101	(0.4)
Loan-related	442	389	13.6	113	82	38.6	93	21.9
Service charges	111	107	4.0	30	28	4.5	27	7.6
Trade-related	268	256	4.6	70	62	11.4	72	(3.6)
Others	56	66	(14.8)	11	15	(23.6)	10	10.0
	1,731	1,508	14.8	435	388	12.2	407	6.9
Other non-interest income Dividend income	53	135	(60.7)	3	3	(6.0)	12	(72.0)
Rental income	114	110	3.6	30	28	6.3	27	10.0
Trading income/(loss) Non-trading income/(loss) Financial instruments at fair	47	97	(51.8)	7	22	(68.2)	8	(19.0)
value through profit or loss Available-for-sale assets and	463	134	>100.0	154	64	>100.0	86	77.5
others	34	442	(92.3)	(16)	61	(>100.0)		(>100.0)
	544	673	(19.2)	144	147	(1.9)	143	8.0
Other income	159	152	4.3	35	60	(41.5)	29	18.9
Other operating income	703	825	(14.8)	179	207	(13.4)	172	3.9
	870	1,070	(18.7)	212	238	(10.9)	211	0.6
Total	2,600	2,578	0.9	647	626	3.4	618	4.8

Compared with 2012, fee and commission income recorded a robust 14.8% growth in 2013 to reach \$1.73 billion. The increase was broad based, led by double-digit growth in wealth management, fund management and loan-related activities. Trading and investment income was 19.2% lower at \$544 million on lower gains from sale of securities due to market volatility amid concerns over the US QE tapering.

Total non-interest income of \$647 million for 4Q13 increased over the comparative quarters, mainly boosted by robust growth in fee and commission income from lending and wealth management products. Trading and investment income of \$144 million in 4Q13 was little changed over the previous quarter. Compared with 4Q12, it was 1.9% lower due to lower gains on sale of securities.



#### **Operating Expenses**

	2013	2012	+/(-)	4Q13	4Q12	+/(-)	3Q13	+/(-)
	\$m	\$m	%	\$m	\$m	%	\$m	%
Staff costs	1,712	1,597	7.3	447	428	4.4	427	4.8
Other operating expenses								
Revenue-related	570	574	(0.6)	152	128	18.1	138	9.9
Occupancy-related	291	269	8.5	72	70	3.4	73	(0.1)
IT-related	160	171	(6.3)	41	46	(11.4)	39	3.4
Others	164	138	19.3	50	46	9.6	38	32.2
	1,186	1,151	3.0	315	290	8.5	288	9.4
Total	2,898	2,747	5.5	762	719	6.1	715	6.7
Of which, depreciation of assets	130	121	7.0	34	30	12.8	33	2.7
Manpower (number)	24,484	23,471	1,013	24,484	23,471	1,013	24,357	127

Operating expenses increased 5.5% to \$2.90 billion in 2013 on higher staff costs across Singapore and the regional countries as the Group continued to invest in talent. Consequently, expense-to-income ratio increased from 42.3% to 43.1%.

Operating expenses of \$762 million in 4Q13 were higher as compared with the comparative quarters, mainly attributed to higher staff costs and increased business-related expenditure. Expense-to-income ratio increased from 43.0% last quarter to 43.8% in 4Q13. Compared with 4Q12, expense-to-income ratio improved on higher income growth.



#### **Impairment Charges**

	2013	2012	+/(-)	4Q13	4Q12	+/(-)	3Q13	+/(-)
	\$m	\$m	%	\$m	\$m	%	\$m	%
Individual impairment on loans <sup>1</sup>								
Singapore	18	123	(85.4)	29	3	>100.0	12	>100.0
Malaysia	16	48	(65.6)	7	20	(64.9)	7	1.0
Thailand	30	25	17.3	16	14	9.9	4	>100.0
Indonesia	4	13	(70.5)	(5)	6	(>100.0)	(2)	(>100.0)
Greater China <sup>2</sup>	(1)	2	(>100.0)	(2)	0	(>100.0)	1	(>100.0)
Others	68	243	(72.0)	7	154	(95.3)	(10)	>100.0
	136	454	(70.1)	51	198	(74.0)	11	>100.0
Individual impairment on								
securities and others	22	21	4.0	37	31	19.0	30	24.2
Collective impairment	272	2	>100.0	50	(79)	>100.0	45	12.6
Total	429	476	(10.0)	139	150	(7.3)	85	62.7

Credit quality on the loan portfolio remained at healthy level. Total impairment charges for 2013 were lower at \$429 million as individual impairment on loans declined. Collective impairment of \$272 million was made in line with loans growth. Total loans charge off rate remained at 30 basis points for 2013.

Total impairment charges for 4Q13 was \$139 million, higher against the previous quarter mainly due to increased individual impairment on loans. Compared with 4Q12, total impairment charges declined 7.3% as lower individual impairment on loans more than offset collective impairment set aside in line with loans growth.

<sup>1</sup> Based on the location where the non-performing loans are booked.

<sup>2</sup> Comprise China, Hong Kong and Taiwan.



<u>Customer Loans</u>			
	Dec-13	Sep-13	Dec-12
	\$m	\$m	\$m
Gross customer loans	181,978	176,529	155,855
Less: Individual impairment	798	806	960
Collective impairment	2,323	2,244	1,964
Net customer loans	178,857	173,478	152,930
By industry			
Transport, storage and communication	7,983	8,110	6,906
Building and construction	23,845	22,836	19,438
Manufacturing	15,999	15,037	11,834
Financial institutions	29,173	26,479	23,718
General commerce	22,159	21,779	18,627
Professionals and private individuals	24,611	24,497	22,366
Housing loans	50,487	49,744	46,131
Others	7,722	8,047	6,833
Total (gross)	181,978	176,529	155,855
By currency			_
Singapore dollar	101,538	99,474	87,733
US dollar	26,923	24,392	18,135
Malaysian ringgit	23,308	22,623	21,842
Thai baht	9,148	8,915	8,103
Indonesian rupiah	4,242	4,363	4,573
Others	16,819	16,762	15,469
Total (gross)	181,978	176,529	155,855
By maturity			_
Within 1 year	59,256	57,079	48,230
Over 1 year but within 3 years	37,508	35,986	29,264
Over 3 years but within 5 years	20,620	19,961	19,898
Over 5 years	64,595	63,502	58,463
Total (gross)	181,978	176,529	155,855
By geography <sup>1</sup>			
Singapore	119,028	116,431	101,095
Malaysia	25,215	24,274	23,471
Thailand	9,837	9,459	8,516
Indonesia	5,393	5,415	5,600
Greater China	12,259	10,606	9,176
Others	10,246	10,343	7,997
Total (gross)	181,978	176,529	155,855
· <del>-</del>	•		·

Gross customer loans rose 16.8% year-on-year to reach \$182 billion as at 31 December 2013. The robust loans growth was broad-based across territories and industries. Excluding currency effects, Singapore's loan base grew 17.7% to \$119 billion while the loans from regional countries increased 16.8% to \$52.7 billion as at 31 December 2013.

Gross customer loans increased 3.1% for the quarter, mainly from Singapore and the regional countries and across most industries. Excluding currency effects, loans from Singapore grew 2.2% quarter-on-quarter while growth in the regional countries was faster at 7.0%. US dollar loans increased 10.4% to \$26.9 billion with US dollar loans-to-deposits ratio at 80.4% as at 31 December 2013.

<sup>1</sup> Based on the location where the loans are booked.



### **Non-Performing Assets**

		Dec-13		Sep-13		Dec-12
		\$m		\$m		\$m
Loans ("NPL")		2,074		2,107		2,362
Debt securities and others		240		295		378
Non-Performing Assets ("NPA")		2,314		2,402		2,740
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By grading						
Substandard		1,265		1,230		1,731
Doubtful		462		571		369
Loss		587		601		640
Total		2,314		2,402		2,740
By security coverage						
Secured Secured		1,088		1,036		1,003
Unsecured		1,226		1,366		1,737
Total		2,314		2,402		2,740
		_,•				
By ageing						
Current		295		264		309
Within 90 days		197		115		135
Over 190 do 180 days		241 1,581		566 1 457		748 1 5 4 9
Over 180 days Total		2,314		1,457 2,402		1,548 2,740
Total		2,314		2,402		2,740
Cumulative impairment						
Individual		958		1,010		1,209
Collective		2,450		2,371		2,140
Total		3,408		3,381		3,349
As a % of NPA		147.3%		140.8%		122.2%
As a % of unsecured NPA		278.0%		247.5%		192.8%
		NPL		NPL		NPL
	NPL	ratio	NPL	ratio	NPL	ratio
	\$m	%	\$m	%	\$m	%
NPL by industry						
Transport, storage and communication	819	10.3	914	11.3	985	14.3
Building and construction	123	0.5	109	0.5	116	0.6
Manufacturing	223	1.4	221	1.5	361	3.1
Financial institutions	102	0.3	102	0.4	144	0.6
General commerce	265	1.2	251	1.2	240	1.3
Professionals and private individuals	192	8.0	173	0.7	130	0.6
Housing loans	311	0.6	295	0.6	268	0.6
Others	39	0.5	42	0.5	118	1.7
Total	2,074	1.1	2,107	1.2	2,362	1.5



#### Non-Performing Assets (cont'd)

NPL version         NPL version         as a % of NPL v	<u>iton i orioriming risocio (comea, </u>	Total cumulative			lative impairment
Sm         %         %         %           NPL by geography ¹         Singapore         Sep-13         812         0.7         237.3         688.2           Sep-13         771         0.7         242.7         643.0           Dec-12         774         0.8         228.4         470.2           Malaysia         Bec-13         411         1.6         119.5         423.3           Sep-13         392         1.6         119.6         397.5           Dec-12         401         1.7         109.2         312.9           Thailand         Dec-12         203         2.1         140.4         285.0           Sep-13         201         2.1         134.8         279.4           Dec-12         223         2.6         100.0         179.8           Indonesia         Dec-13         88         1.6         40.9         128.6           Sep-13         124         2.3         45.2         140.0           Dec-12         100         1.8         61.0         1,220.0           Greater China         29         0.2         269.0         390.0           Sep-13         30 <t< th=""><th></th><th></th><th>NPL</th><th></th><th></th></t<>			NPL		
NPL by geography   Singapore   Singapore   Sep-13   771   0.7   242.7   643.0   Dec-12   774   0.8   228.4   470.2   Malaysia   Dec-13   392   1.6   119.6   397.5   Dec-12   401   1.7   109.2   312.9   Thailand   Dec-13   203   2.1   140.4   285.0   Sep-13   201   2.1   134.8   279.4   Dec-12   223   2.6   100.0   179.8   Indonesia   Dec-13   88   1.6   40.9   128.6   Sep-13   242   2.3   45.2   140.0   Dec-12   100   1.8   61.0   1,220.0   Greater China   Dec-13   30   0.3   240.0   342.9   Dec-12   42   0.5   171.4   200.0   Others   Dec-13   589   5.7   52.8   55.5   Dec-12   822   10.3   34.0   44.0   48.1   Group NPL   Dec-13   82.0   2,074   1.1   150.5   298.9   Sep-13   360.0   342.0   342.0   Dec-12   362.0   362.		NPL	ratio	NPL	unsecured NPL
Singapore         Bec-13         812         0.7         237.3         688.2           Sep-13         771         0.7         242.7         643.0           Dec-12         774         0.8         228.4         470.2           Malaysia         Dec-13         411         1.6         119.5         423.3           Sep-13         392         1.6         119.6         397.5           Dec-12         401         1.7         109.2         312.9           Thailand           Dec-12         203         2.1         140.4         285.0           Sep-13         201         2.1         134.8         279.4           Dec-12         223         2.6         100.0         179.8           Indonesia         Dec-13         88         1.6         40.9         128.6           Sep-13         88         1.6         40.9         128.6           Sep-13         24         2.3         45.2         140.0           Dec-12         100         1.8         61.0         1,220.0           Greater China           Dec-13         30         0.3         240.0		\$m	%	%	%
Dec-13         812         0.7         237.3         688.2           Sep-13         771         0.7         242.7         643.0           Dec-12         774         0.8         228.4         470.2           Malaysia         Usec-13         411         1.6         119.5         423.3           Sep-13         392         1.6         119.6         397.5           Dec-12         401         1.7         109.2         312.9           Thailand         Dec-12         203         2.1         140.4         285.0           Sep-13         201         2.1         134.8         279.4           Dec-12         223         2.6         100.0         179.8           Indonesia         Dec-12         283         1.6         40.9         128.6           Sep-13         124         2.3         45.2         140.0           Dec-12         100         1.8         61.0         1,220.0           Greater China           Dec-13         29         0.2         269.0         390.0           Sep-13         30         0.3         240.0         342.9	NPL by geography <sup>1</sup>				
Sep-13       771       0.7       242.7       643.0         Dec-12       774       0.8       228.4       470.2         Malaysia       Example 19.5       423.3         Dec-13       411       1.6       119.5       423.3         Sep-13       392       1.6       119.6       397.5         Dec-12       401       1.7       109.2       312.9         Thailand         Dec-13       203       2.1       140.4       285.0         Sep-13       201       2.1       134.8       279.4         Dec-12       223       2.6       100.0       179.8         Indonesia       Expec-13       88       1.6       40.9       128.6         Sep-13       124       2.3       45.2       140.0         Dec-12       100       1.8       61.0       1,220.0         Greater China         Dec-13       29       0.2       269.0       390.0         Sep-13       30       0.3       240.0       342.9         Dec-12       42       0.5       171.4       200.0         Others         Dec	Singapore				
Dec-12       774       0.8       228.4       470.2         Malaysia       Dec-13       411       1.6       119.5       423.3         Sep-13       392       1.6       119.6       397.5         Dec-12       401       1.7       109.2       312.9         Thailand         Dec-13       203       2.1       140.4       285.0         Sep-13       201       2.1       134.8       279.4         Dec-12       223       2.6       100.0       179.8         Indonesia         Dec-13       88       1.6       40.9       128.6         Sep-13       124       2.3       45.2       140.0         Dec-12       100       1.8       61.0       1,220.0         Greater China         Dec-13       29       0.2       269.0       390.0         Sep-13       30       0.3       240.0       342.9         Dec-12       42       0.5       171.4       200.0         Others         Dec-13       589       5.7       52.8       55.5	Dec-13	812	0.7	237.3	688.2
Malaysia       Dec-13       411       1.6       119.5       423.3         Sep-13       392       1.6       119.6       397.5         Dec-12       401       1.7       109.2       312.9         Thailand         Dec-13       203       2.1       140.4       285.0         Sep-13       201       2.1       134.8       279.4         Dec-12       223       2.6       100.0       179.8         Indonesia         Dec-13       88       1.6       40.9       128.6         Sep-13       124       2.3       45.2       140.0         Dec-12       100       1.8       61.0       1,220.0         Greater China         Dec-13       29       0.2       269.0       390.0         Sep-13       30       0.3       240.0       342.9         Dec-12       42       0.5       171.4       200.0         Others         Dec-13       589       5.7       52.8       55.5         Dec-12       82       10.3       44.0	Sep-13	771	0.7	242.7	643.0
Dec-13         411         1.6         119.5         423.3           Sep-13         392         1.6         119.6         397.5           Dec-12         401         1.7         109.2         312.9           Thailand           Dec-13         203         2.1         140.4         285.0           Sep-13         201         2.1         134.8         279.4           Dec-12         223         2.6         100.0         179.8           Indonesia         88         1.6         40.9         128.6           Sep-13         124         2.3         45.2         140.0           Dec-12         100         1.8         61.0         1,220.0           Greater China           Dec-13         29         0.2         269.0         390.0           Sep-13         30         0.3         240.0         342.9           Dec-12         42         0.5         171.4         200.0           Others           Dec-13         531         5.2         57.3         60.8           Sep-13         589         5.7         52.8         55.5           Dec-12         <	Dec-12	774	0.8	228.4	470.2
Dec-13         411         1.6         119.5         423.3           Sep-13         392         1.6         119.6         397.5           Dec-12         401         1.7         109.2         312.9           Thailand           Dec-13         203         2.1         140.4         285.0           Sep-13         201         2.1         134.8         279.4           Dec-12         223         2.6         100.0         179.8           Indonesia         88         1.6         40.9         128.6           Sep-13         124         2.3         45.2         140.0           Dec-12         100         1.8         61.0         1,220.0           Greater China           Dec-13         29         0.2         269.0         390.0           Sep-13         30         0.3         240.0         342.9           Dec-12         42         0.5         171.4         200.0           Others           Dec-13         531         5.2         57.3         60.8           Sep-13         589         5.7         52.8         55.5           Dec-12         <	Malaysia				
Dec-12       401       1.7       109.2       312.9         Thailand       Dec-13       203       2.1       140.4       285.0         Sep-13       201       2.1       134.8       279.4         Dec-12       223       2.6       100.0       179.8         Indonesia       Pec-13       88       1.6       40.9       128.6         Sep-13       124       2.3       45.2       140.0         Dec-12       100       1.8       61.0       1,220.0         Greater China         Dec-13       29       0.2       269.0       390.0         Sep-13       30       0.3       240.0       342.9         Dec-12       42       0.5       171.4       200.0         Others       Dec-13       531       5.2       57.3       60.8         Sep-13       589       5.7       52.8       55.5         Dec-12       822       10.3       44.0       48.1         Group NPL         Dec-13       2,074       1.1       150.5       298.9         Sep-13       2,107       1.2       144.8       270.6	-	411	1.6	119.5	423.3
Dec-12       401       1.7       109.2       312.9         Thailand       Dec-13       203       2.1       140.4       285.0         Sep-13       201       2.1       134.8       279.4         Dec-12       223       2.6       100.0       179.8         Indonesia         Dec-13       88       1.6       40.9       128.6         Sep-13       124       2.3       45.2       140.0         Dec-12       100       1.8       61.0       1,220.0         Greater China         Dec-13       29       0.2       269.0       390.0         Sep-13       30       0.3       240.0       342.9         Dec-12       42       0.5       171.4       200.0         Others         Dec-13       531       5.2       57.3       60.8         Sep-13       589       5.7       52.8       55.5         Dec-12       822       10.3       44.0       48.1         Group NPL         Dec-13       2,074       1.1       150.5       298.9         Sep-13       2,074       1.2	Sep-13	392	1.6	119.6	397.5
Dec-13         203         2.1         140.4         285.0           Sep-13         201         2.1         134.8         279.4           Dec-12         223         2.6         100.0         179.8           Indonesia           Dec-13         88         1.6         40.9         128.6           Sep-13         124         2.3         45.2         140.0           Dec-12         100         1.8         61.0         1,220.0           Greater China           Dec-13         29         0.2         269.0         390.0           Sep-13         30         0.3         240.0         342.9           Dec-12         42         0.5         171.4         200.0           Others           Dec-13         531         5.2         57.3         60.8           Sep-13         589         5.7         52.8         55.5           Dec-12         822         10.3         44.0         48.1           Group NPL           Dec-13         2,074         1.1         150.5         298.9           Sep-13         2,107         1.2         144.8	·	401	1.7	109.2	312.9
Sep-13       201       2.1       134.8       279.4         Dec-12       223       2.6       100.0       179.8         Indonesia         Dec-13       88       1.6       40.9       128.6         Sep-13       124       2.3       45.2       140.0         Dec-12       100       1.8       61.0       1,220.0         Greater China         Dec-13       29       0.2       269.0       390.0         Sep-13       30       0.3       240.0       342.9         Dec-12       42       0.5       171.4       200.0         Others         Dec-13       531       5.2       57.3       60.8         Sep-13       589       5.7       52.8       55.5         Dec-12       822       10.3       44.0       48.1         Group NPL         Dec-13       2,074       1.1       150.5       298.9         Sep-13       2,107       1.2       144.8       270.6	Thailand				
Sep-13       201       2.1       134.8       279.4         Dec-12       223       2.6       100.0       179.8         Indonesia         Dec-13       88       1.6       40.9       128.6         Sep-13       124       2.3       45.2       140.0         Dec-12       100       1.8       61.0       1,220.0         Greater China         Dec-13       29       0.2       269.0       390.0         Sep-13       30       0.3       240.0       342.9         Dec-12       42       0.5       171.4       200.0         Others         Dec-13       531       5.2       57.3       60.8         Sep-13       589       5.7       52.8       55.5         Dec-12       822       10.3       44.0       48.1         Group NPL         Dec-13       2,074       1.1       150.5       298.9         Sep-13       2,107       1.2       144.8       270.6	Dec-13	203	2.1	140.4	285.0
Dec-12       223       2.6       100.0       179.8         Indonesia         Dec-13       88       1.6       40.9       128.6         Sep-13       124       2.3       45.2       140.0         Dec-12       100       1.8       61.0       1,220.0         Greater China         Dec-13       29       0.2       269.0       390.0         Sep-13       30       0.3       240.0       342.9         Dec-12       42       0.5       171.4       200.0         Others         Dec-13       531       5.2       57.3       60.8         Sep-13       589       5.7       52.8       55.5         Dec-12       822       10.3       44.0       48.1         Group NPL         Dec-13       2,074       1.1       150.5       298.9         Sep-13       2,107       1.2       144.8       270.6	Sep-13	201	2.1	134.8	279.4
Dec-13       88       1.6       40.9       128.6         Sep-13       124       2.3       45.2       140.0         Dec-12       100       1.8       61.0       1,220.0         Greater China         Dec-13       29       0.2       269.0       390.0         Sep-13       30       0.3       240.0       342.9         Dec-12       42       0.5       171.4       200.0         Others         Dec-13       531       5.2       57.3       60.8         Sep-13       589       5.7       52.8       55.5         Dec-12       822       10.3       44.0       48.1         Group NPL         Dec-13       2,074       1.1       150.5       298.9         Sep-13       2,107       1.2       144.8       270.6	·	223	2.6	100.0	179.8
Sep-13       124       2.3       45.2       140.0         Dec-12       100       1.8       61.0       1,220.0         Greater China         Dec-13       29       0.2       269.0       390.0         Sep-13       30       0.3       240.0       342.9         Dec-12       42       0.5       171.4       200.0         Others         Dec-13       531       5.2       57.3       60.8         Sep-13       589       5.7       52.8       55.5         Dec-12       822       10.3       44.0       48.1         Group NPL         Dec-13       2,074       1.1       150.5       298.9         Sep-13       2,107       1.2       144.8       270.6	Indonesia				
Dec-12       100       1.8       61.0       1,220.0         Greater China       Pec-13       29       0.2       269.0       390.0         Sep-13       30       0.3       240.0       342.9         Dec-12       42       0.5       171.4       200.0         Others         Dec-13       531       5.2       57.3       60.8         Sep-13       589       5.7       52.8       55.5         Dec-12       822       10.3       44.0       48.1         Group NPL         Dec-13       2,074       1.1       150.5       298.9         Sep-13       2,107       1.2       144.8       270.6	Dec-13	88	1.6	40.9	128.6
Greater China         Dec-13       29       0.2       269.0       390.0         Sep-13       30       0.3       240.0       342.9         Dec-12       42       0.5       171.4       200.0         Others         Dec-13       531       5.2       57.3       60.8         Sep-13       589       5.7       52.8       55.5         Dec-12       822       10.3       44.0       48.1         Group NPL         Dec-13       2,074       1.1       150.5       298.9         Sep-13       2,107       1.2       144.8       270.6	Sep-13	124	2.3	45.2	140.0
Dec-13       29       0.2       269.0       390.0         Sep-13       30       0.3       240.0       342.9         Dec-12       42       0.5       171.4       200.0         Others         Dec-13       531       5.2       57.3       60.8         Sep-13       589       5.7       52.8       55.5         Dec-12       822       10.3       44.0       48.1         Group NPL         Dec-13       2,074       1.1       150.5       298.9         Sep-13       2,107       1.2       144.8       270.6	Dec-12	100	1.8	61.0	1,220.0
Sep-13       30       0.3       240.0       342.9         Dec-12       42       0.5       171.4       200.0         Others         Dec-13       531       5.2       57.3       60.8         Sep-13       589       5.7       52.8       55.5         Dec-12       822       10.3       44.0       48.1         Group NPL         Dec-13       2,074       1.1       150.5       298.9         Sep-13       2,107       1.2       144.8       270.6	Greater China				
Dec-12       42       0.5       171.4       200.0         Others       500.0         Dec-13       531       5.2       57.3       60.8         Sep-13       589       5.7       52.8       55.5         Dec-12       822       10.3       44.0       48.1         Group NPL         Dec-13       2,074       1.1       150.5       298.9         Sep-13       2,107       1.2       144.8       270.6	Dec-13	29	0.2	269.0	390.0
Others         Dec-13       531       5.2       57.3       60.8         Sep-13       589       5.7       52.8       55.5         Dec-12       822       10.3       44.0       48.1         Group NPL         Dec-13       2,074       1.1       150.5       298.9         Sep-13       2,107       1.2       144.8       270.6	Sep-13	30	0.3	240.0	342.9
Dec-13       531       5.2       57.3       60.8         Sep-13       589       5.7       52.8       55.5         Dec-12       822       10.3       44.0       48.1         Group NPL         Dec-13       2,074       1.1       150.5       298.9         Sep-13       2,107       1.2       144.8       270.6	Dec-12	42	0.5	171.4	200.0
Sep-13       589       5.7       52.8       55.5         Dec-12       822       10.3       44.0       48.1         Group NPL         Dec-13       2,074       1.1       150.5       298.9         Sep-13       2,107       1.2       144.8       270.6	Others				
Dec-12     822     10.3     44.0     48.1       Group NPL     2,074     1.1     150.5     298.9       Sep-13     2,107     1.2     144.8     270.6	Dec-13	531	5.2	57.3	60.8
Group NPL         Dec-13       2,074       1.1       150.5       298.9         Sep-13       2,107       1.2       144.8       270.6	Sep-13	589	5.7	52.8	55.5
Dec-13       2,074       1.1       150.5       298.9         Sep-13       2,107       1.2       144.8       270.6	Dec-12	822	10.3	44.0	48.1
Dec-13       2,074       1.1       150.5       298.9         Sep-13       2,107       1.2       144.8       270.6	Group NPL				
Sep-13 2,107 1.2 144.8 270.6		2,074	1.1	150.5	298.9
Dec-12 2,362 1.5 123.8 203.9	Sep-13	2,107	1.2	144.8	270.6
	Dec-12	2,362	1.5	123.8	203.9

Asset quality remained resilient. Group NPL improved 12.2% from a year ago and 1.6% from the previous quarter to \$2.07 billion as at 31 December 2013. NPL ratio stayed low at 1.1%, while NPL coverage remained adequate at 150.5%.

#### Note

<sup>1</sup> Based on the location where the non-performing loans are booked.



Customer	De	posits
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Customer Deposits			
	Dec-13	Sep-13	Dec-12
	\$m	\$m	\$m
By product			
Fixed deposits	110,027	109,576	101,286
Savings deposits	•	•	41,637
Current accounts	45,492 39,169	44,698 34,923	32,343
Others	•	•	,
	7,319	7,214	6,763
Total	202,006	196,411	182,029
By maturity			
Within 1 year	198,851	192,938	178,478
Over 1 year but within 3 years	2,424	2,744	2,886
Over 3 years but within 5 years	424	523	501
Over 5 years	307	206	164
Total	202,006	196,411	182,029
By currency			
Singapore dollar	106,476	108,446	101,924
US dollar	33,211	28,893	21,918
Malaysian ringgit	25,847	24,950	25,382
Thai baht	9,235	8,754	8,096
Indonesian rupiah	4,320	4,323	4,403
Others	22,917	21,044	20,305
Total	202,006	196,411	182,029
		,	. 52,525
Loans/Deposits ratio (%)	88.5	88.3	84.0
1 //			

Customer deposits grew 11.0% year-on-year to reach \$202 billion as at 31 December 2013. The growth was across all products and came largely from US-dollar deposits. Excluding currency impact, deposits from regional countries rose 11.9% while Singapore's deposits grew 10.3%.

Against the last quarter, customer deposits rose 2.8% mainly on US-dollar deposits. The Group loans-to-deposits ratio was stable at 88.5% as at 31 December 2013.

#### **Debts Issued (unsecured)**

	Dec-13	Sep-13	Dec-12
	\$m	\$m	\$m
Subordinated debts	5,357	5,360	6,652
Commercial papers	9,734	8,137	3,049
Fixed and floating rate notes	2,080	1,866	1,775
Others	1,810	1,658	1,324
Total	18,981	17,022	12,800
Due within one year	11,507	9,935	4,737
Due after one year	7,474	7,087	8,063
Total	18,981	17,022	12,800

During the year, the Group issued \$9.73 billion under the US\$10 billion US commercial paper programme to further diversify its funding base.



#### **Shareholders' Equity**

	Dec-13	Sep-13	Dec-12
	\$m	\$m	\$m
Shareholders' equity	26,388	25,183	25,080
Add: Revaluation surplus	4,098	3,702	3,674
Shareholders' equity including revaluation surplus	30,486	28,884	28,754

Shareholders' equity rose 5.2% year-on-year to \$26.4 billion as at 31 December 2013, mainly contributed by higher retained earnings.

Compared to 30 September 2013, shareholders' equity increased 4.8% largely due to profit for the quarter as well as the issue of \$500 million 4.75% perpetual capital securities.

As at 31 December 2013, revaluation surplus of \$4.10 billion on the Group's properties was not recognised in the financial statements.

#### **Changes in Issued Shares of the Bank**

		Number of shares					
	2013	2012	4Q13	4Q12			
	'000	'000	'000	'000			
Ordinary shares							
Balance at beginning/end of period	1,590,494	1,590,494	1,590,494	1,590,494			
Treasury shares							
Balance at beginning of period	(15,733)	(16,570)	(15,264)	(16,690)			
Share buyback - held in treasury	-	(684)	-	-			
Issue of shares under share-based							
compensation plans	1,664	1,521	1,194	957			
Balance at end of period	(14,069)	(15,733)	(14,069)	(15,733)			
Ordinary shares net of treasury shares	1,576,425	1,574,761	1,576,425	1,574,761			
Preference shares							
Balance at beginning of period	13,200	13,200	-	13,200			
Class E non-cumulative non-convertible							
preference shares fully redeemed							
on 16 September 2013	(13,200)			<u>-</u> _			
Balance at end of period		13,200	_	13,200			



#### Performance by Operating Segment

The Group is organised to be segment-led across key markets. Global segment heads are responsible for driving business, with decision-making balanced with a geographical perspective. For internal management purposes, the following segments represent the key customer segments and business activities:

#### Group Retail ("GR")

GR segment covers Consumer, Privilege, Business and Private Banking. Consumer Banking serves the individual customers, while Business Banking serves small enterprises with a wide range of products and services, including deposits, loans, investments, credit and debit cards and insurance products. Privilege Banking provides an extended range of financial services, including wealth management, and restricted products such as structured notes, funds of hedge funds, and insurance plans to the wealthy and affluent customers. Private Banking caters to the high net worth individuals and accredited investors, offering financial and portfolio planning, including investment management, asset management and estate planning.

Segment profit increased 10.6% to \$1.17 billion in 2013, mainly driven by higher fee and commission income from investment-related activities. The increase was partly negated by higher business volume-related costs.

#### **Group Wholesale ("GW")**

GW segment encompasses Commercial Banking, Corporate Banking, Financial Institutions Group ("FIG"), Corporate Finance and Debt Capital Markets. Commercial Banking serves the medium and large enterprises, while Corporate Banking serves large local corporations, government-linked companies and agencies, and FIG serves financial institutions. Commercial Banking, Corporate Banking and FIG provide customers with a broad range of products and services that include current accounts, deposits, lending, asset finance, ship finance, trade finance, structured finance, cash management and cross-border payments. Corporate Finance provides services that include lead managing and underwriting equity offerings and corporate advisory services. Debt Capital Markets specialises in solution-based structures to meet clients' financing requirements in structuring, underwriting and arranging syndicated loans for general corporate needs, leveraged buy-outs, project and structured finance, and underwriting and lead managing bond issues.

Segment profit grew 28.5% to \$2.11 billion in 2013, supported by higher income from loan and trade-related activities, as well as lower impairment charges. The growth was partly negated by higher operating expenses.

#### Global Markets and Investment Management ("GMIM")

GMIM segment provides a comprehensive range of treasury products and services, including foreign exchange, money market, fixed income, derivatives, margin trading, futures broking, gold products, as well as an array of structured products. It is a dominant player in Singapore dollar treasury instruments as well as a provider of banknote services in the region. It also engages in asset management, proprietary investment activities and management of excess liquidity and capital funds. Income from treasury products and services offered to customers of other customer segments, such as Group Retail and Group Wholesale, is reflected in the respective customer segments.

Segment profit decreased 36.1% to \$320 million in 2013, mainly attributed to lower income from trading and interest rate management activities and higher operating expenses. The results in 2013 reflect the relatively tougher operating conditions in the interest rates and fixed income markets. The lower income from treasury activities was partially mitigated by higher fee income from fund management activities.

#### **Others**

Others include property-related activities, insurance businesses and income and expenses not attributable to other operating segments mentioned above.

Segment loss of \$18 million in 2013 as compared to profit of \$149 million in 2012, mainly due to higher collective impairment and lower dividend income. This was partly offset by lower operating expenses and higher share of profit of associates.



### Performance by Operating Segment <sup>1</sup> (cont'd)

	GR	GW	GMIM	Others	Elimination	Total
2013	\$m	\$m	\$m	\$m	\$m	\$m
Operating income	2,780	2,743	798	585	(186)	6,720
Operating expenses	(1,521)	(607)	(406)	(550)	186	(2,898)
Impairment charges	(89)	(24)	(75)	(241)	-	(429)
Share of profit of associates and	` ,	( )	` ,	, ,		, ,
joint ventures		-	3	188	-	191
Profit before tax	1,170	2,112	320	(18)	-	3,584
Segment assets	82,727	118,939	78,231	3,682	(4,491)	279,088
Intangible assets	1,317	2,086	660	<sup>′</sup> 81	-	4,144
Investment in associates and	·	ŕ				•
joint ventures	-	-	9	988	-	997
Total assets	84,044	121,025	78,900	4,751	(4,491)	284,229
Segment liabilities	103,493	90,646	59,705	8,931	(5,123)	257,652
Other information						
Inter-segment operating income	399	(254)	(328)	369	(186)	-
Gross customer loans	82,114	99,509	330	25	-	181,978
Non-performing assets	577	1,637	20	80	-	2,314
Capital expenditure	12	5	9	195	-	221
Depreciation of assets	9	4	3	114	-	130
2012						
Operating income	2,548	2,542	924	644	(163)	6,495
Operating expenses	(1,410)	(564)	(367)	(569)	163	(2,747)
Impairment charges	(78)	(330)	(56)	(12)	-	(476)
Amortisation of intangible assets	(2)	(5)	-	-	-	(7)
Share of profit of associates and joint ventures				87		87
Profit before tax	1.050	1 642	501		<u> </u>	
Fiont before tax	1,058	1,643	501	149	-	3,351
Segment assets	74,959	89,037	84,177	4,272	(4,815)	247,630
Intangible assets	1,326	2,098	663	81	-	4,168
Investment in associates and			4-	4 005		4 400
joint ventures		-	17	1,085		1,102
Total assets	76,285	91,135	84,857	5,438	(4,815)	252,900
Segment liabilities	95,064	80,680	46,769	10,541	(5,426)	227,628
Other information						
Inter-segment operating income	369	(221)	(330)	345	(163)	-
Gross customer loans	74,444	81,000	380	31	-	155,855
Non-performing assets	504	2,035	115	86	-	2,740
Capital expenditure	15	6	4	196	-	221
Depreciation of assets	8	4	3	106	-	121

Note:
1 Transfer prices between operating segments are on arm's length basis in a manner similar to transactions with third parties.



### Performance by Geographical Segment <sup>1</sup>

	2013	2012	4Q13	4Q12	3Q13
	\$m	\$m	\$m	\$m	\$m
Total operating income					
Singapore	3,775	3,790	972	910	946
Malaysia	969	915	257	244	242
Thailand	632	530	166	138	153
Indonesia	436	454	106	96	109
Greater China	502	414	125	110	112
Others	406	392	116	94	101
Total	6,720	6,495	1,742	1,592	1,663
Profit before tax					
Singapore	2,181	2,256	495	598	553
Malaysia	555	557	138	134	145
Thailand	146	118	31	25	38
Indonesia	178	184	52	34	44
Greater China	272	222	58	57	53
Others	252	21	81	(108)	83
	3,584	3,358	855	741	916
Intangible assets amortised	-	(7)	-	-	-
Total	3,584	3,351	855	741	916

Total operating income grew 3.5% in 2013 to a new record of \$6.72 billion, while Group pre-tax profit rose 7.0% to \$3.58 billion. The strong Group performance was contributed largely by the regional countries which posted year-on-year income and pre-tax profit growth of 9.8% and 6.5% respectively.

	Dec-13	Sep-13	Dec-12
	\$m	\$m	\$m
Total assets			
Singapore	176,590	169,456	157,593
Malaysia	35,647	34,665	33,091
Thailand	15,608	14,225	14,135
Indonesia	7,173	7,132	7,156
Greater China	27,395	23,689	19,569
Others	17,672	19,954	17,188
	280,085	269,120	248,732
Intangible assets	4,144	4,152	4,168
Total	284,229	273,272	252,900

<sup>1</sup> Based on the location where the transactions and assets are booked which approximates that based on the location of the customers and assets. Information is stated after elimination of inter-segment transactions.



Capital Adequacy Ratios 1,2
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Dec-13   Sep-13   Dec-12   Sm   Sm   Sm   Sm   Sm   Sm   Sm   S		Basel	Basel III	
Share capital       3,155       3,132       3,123         Disclosed reserves/others       20,981       20,330       19,046         Regulatory adjustments ³       (2,348)       (2,907)         Common Equity Tier 1 Capital ("CET1")       21,788       20,555         Preference shares/others       2,180       1,682       2,149         Regulatory adjustments - capped ³       (2,180)       (1,682)       (4,738)         Additional Tier 1 Capital ("AT1")       -       -       -         Tier 1 Capital       21,788       20,555       19,580         Subordinated notes       4,692       4,692       5,213         Provisions/others       867       831       1,022         Regulatory adjustments       (37)       (85)       (369)         Tier 2 Capital       5,522       5,438         Eligible Total Capital       27,310       25,992       25,446         Risk-Weighted Assets ("RWA")       164,911       158,985       133,103         Capital Adequacy Ratios ("CAR")       13.2%       12.9%       NA         Tier 1       13.2%       12.9%       NA         Tier 1       13.2%       12.9%       14.7%		Dec-13	Sep-13	Dec-12
Disclosed reserves/others         20,981         20,330         19,046           Regulatory adjustments 3         (2,348)         (2,907)           Common Equity Tier 1 Capital ("CET1")         21,788         20,555           Preference shares/others         2,180         1,682         2,149           Regulatory adjustments - capped 3         (2,180)         (1,682)         (4,738)           Additional Tier 1 Capital ("AT1")         -         -         -           Tier 1 Capital         21,788         20,555         19,580           Subordinated notes         4,692         4,692         5,213           Provisions/others         867         831         1,022           Regulatory adjustments         (37)         (85)         (369)           Tier 2 Capital         5,522         5,438           Eligible Total Capital         27,310         25,992         25,446           Risk-Weighted Assets ("RWA")         164,911         158,985         133,103           Capital Adequacy Ratios ("CAR")         13.2%         12.9%         NA           Tier 1         13.2%         12.9%         14.7%		\$m	\$m	\$m
Regulatory adjustments <sup>3</sup> (2,348)         (2,907)           Common Equity Tier 1 Capital ("CET1")         21,788         20,555           Preference shares/others         2,180         1,682         2,149           Regulatory adjustments - capped <sup>3</sup> (2,180)         (1,682)         (4,738)           Additional Tier 1 Capital ("AT1")         -         -         -           Tier 1 Capital         21,788         20,555         19,580           Subordinated notes         4,692         4,692         5,213           Provisions/others         867         831         1,022           Regulatory adjustments         (37)         (85)         (369)           Tier 2 Capital         5,522         5,438           Eligible Total Capital         27,310         25,992         25,446           Risk-Weighted Assets ("RWA")         164,911         158,985         133,103           Capital Adequacy Ratios ("CAR")         12.9%         NA           Tier 1         13.2%         12.9%         NA           Tier 1         13.2%         12.9%         14.7%	Share capital	3,155	3,132	3,123
Common Equity Tier 1 Capital ("CET1")         21,788         20,555           Preference shares/others         2,180         1,682         2,149           Regulatory adjustments - capped 3         (2,180)         (1,682)         (4,738)           Additional Tier 1 Capital ("AT1")         -         -         -           Tier 1 Capital         21,788         20,555         19,580           Subordinated notes         4,692         4,692         5,213           Provisions/others         867         831         1,022           Regulatory adjustments         (37)         (85)         (369)           Tier 2 Capital         5,522         5,438           Eligible Total Capital         27,310         25,992         25,446           Risk-Weighted Assets ("RWA")         164,911         158,985         133,103           Capital Adequacy Ratios ("CAR")         13.2%         12.9%         NA           Tier 1         13.2%         12.9%         NA           Tier 1         13.2%         12.9%         14.7%	Disclosed reserves/others	20,981	20,330	19,046
Common Equity Tier 1 Capital ("CET1")         21,788         20,555           Preference shares/others         2,180         1,682         2,149           Regulatory adjustments - capped 3         (2,180)         (1,682)         (4,738)           Additional Tier 1 Capital ("AT1")         -         -         -           Tier 1 Capital         21,788         20,555         19,580           Subordinated notes         4,692         4,692         5,213           Provisions/others         867         831         1,022           Regulatory adjustments         (37)         (85)         (369)           Tier 2 Capital         5,522         5,438           Eligible Total Capital         27,310         25,992         25,446           Risk-Weighted Assets ("RWA")         164,911         158,985         133,103           Capital Adequacy Ratios ("CAR")         13.2%         12.9%         NA           Tier 1         13.2%         12.9%         NA           Tier 1         13.2%         12.9%         14.7%	Regulatory adjustments <sup>3</sup>	(2,348)	(2,907)	
Regulatory adjustments - capped 3       (2,180)       (1,682)       (4,738)         Additional Tier 1 Capital ("AT1")       -		21,788	20,555	
Additional Tier 1 Capital ("AT1")       -	Preference shares/others	2,180	1,682	2,149
Additional Tier 1 Capital ("AT1")       -	Regulatory adjustments - capped <sup>3</sup>	(2,180)	(1,682)	(4,738)
Subordinated notes       4,692       4,692       5,213         Provisions/others       867       831       1,022         Regulatory adjustments       (37)       (85)       (369)         Tier 2 Capital       5,522       5,438       5,438         Eligible Total Capital       27,310       25,992       25,446         Risk-Weighted Assets ("RWA")       164,911       158,985       133,103         Capital Adequacy Ratios ("CAR")       CET1       13.2%       12.9%       NA         Tier 1       13.2%       12.9%       NA         Tier 1       13.2%       12.9%       14.7%	Additional Tier 1 Capital ("AT1")		-	
Provisions/others       867       831       1,022         Regulatory adjustments       (37)       (85)       (369)         Tier 2 Capital       5,522       5,438         Eligible Total Capital       27,310       25,992       25,446         Risk-Weighted Assets ("RWA")       164,911       158,985       133,103         Capital Adequacy Ratios ("CAR")       CET1       13.2%       12.9%       NA         Tier 1       13.2%       12.9%       14.7%	Tier 1 Capital	21,788	20,555	19,580
Regulatory adjustments       (37)       (85)       (369)         Tier 2 Capital       5,522       5,438       25,446         Eligible Total Capital       27,310       25,992       25,446         Risk-Weighted Assets ("RWA")       164,911       158,985       133,103         Capital Adequacy Ratios ("CAR")       VA       13.2%       12.9%       NA         Tier 1       13.2%       12.9%       14.7%	Subordinated notes	4,692	4,692	5,213
Tier 2 Capital       5,522       5,438         Eligible Total Capital       27,310       25,992       25,446         Risk-Weighted Assets ("RWA")       164,911       158,985       133,103         Capital Adequacy Ratios ("CAR")       13.2%       12.9%       NA         Tier 1       13.2%       12.9%       14.7%	Provisions/others	867	831	1,022
Eligible Total Capital         27,310         25,992         25,446           Risk-Weighted Assets ("RWA")         164,911         158,985         133,103           Capital Adequacy Ratios ("CAR")         200,000         12.9%         NA           Tier 1         13.2%         12.9%         14.7%	•		(85)	(369)
Risk-Weighted Assets ("RWA")       164,911       158,985       133,103         Capital Adequacy Ratios ("CAR")       13.2%       12.9%       NA         Tier 1       13.2%       12.9%       14.7%	Tier 2 Capital	5,522	5,438	
Capital Adequacy Ratios ("CAR")         CET1       13.2%       12.9%       NA         Tier 1       13.2%       12.9%       14.7%	Eligible Total Capital	27,310	25,992	25,446
CET1       13.2%       12.9%       NA         Tier 1       13.2%       12.9%       14.7%	Risk-Weighted Assets ("RWA")	164,911	158,985	133,103
CET1       13.2%       12.9%       NA         Tier 1       13.2%       12.9%       14.7%	Capital Adequacy Ratios ("CAR")			
		13.2%	12.9%	NA
Total <u>16.6%</u> 16.3% 19.1%	Tier 1	13.2%	12.9%	14.7%
	Total	16.6%	16.3%	19.1%

The Group adopted Basel III framework for its CAR computation in accordance with the revised Monetary Authority of Singapore ("MAS") Notice 637 with effect from January 2013. Disclosures prior to January 2013 are calculated based on Basel II framework and therefore are not directly comparable to disclosures made from January 2013.

Under the Basel III framework, disclosed reserves include the full amount of available-for-sale valuation reserve. Preference shares and subordinated notes issued are subject to phase derecognition under the Basel III transitional rules. Risk-weighted assets are exposed to higher capital requirement on exposures to financial institutions and new capital charge on over-the-counter derivatives.

The Group's CET1, Tier 1 and Total CAR as at 31 December 2013 were well above the regulatory minimum requirements. Compared with 30 September 2013, the capital ratios improved mainly due to higher retained earnings and the issuance of Basel III-compliant AT1 capital of S\$500 million, partly offset by higher RWA in line with loans growth.

<sup>1</sup> According to MAS' Basel III implementation timeline, banks incorporated in Singapore are to maintain minimum CAR of CET1 at 4.5%, Tier 1 at 6% and Total at 10% for year 2013. When fully implemented by year 2019, including the capital conservation buffer of 2.5%, the minimum CAR will be CET1 at 9%, Tier 1 at 10.5% and Total at 12.5%.

 $<sup>2\ \ \</sup>text{More regulatory disclosure is available in the UOB website at}\ \underline{\text{www.uobgroup.com/investor/financial/overview.html.}}$ 

<sup>3</sup> This includes goodwill, other intangible assets and deferred tax assets for which MAS has allowed a progressive phase-in deduction against CET1 capital at 0% in 2013 and reaching 100% in 2018, with the remaining against AT1 and capped at available AT1.



### **Consolidated Income Statement (Audited)**

	2013	2012	+/(-)	4Q13 <sup>1</sup>	4Q12 <sup>1</sup>	+/(-)	3Q13 <sup>1</sup>	+/(-)
	\$m	\$m	%	\$m	\$m	%	\$m	%
Interest income	6,508	6,202	4.9	1,711	1,551	10.3	1,639	4.4
Less: Interest expense	2,388	2,285	4.5	616	585	5.4	593	3.8
Net interest income	4,120	3,917	5.2	1,095	967	13.3	1,046	4.7
Fee and commission income	1,731	1,508	14.8	435	388	12.2	407	6.9
Dividend income	53	135	(60.7)	3	3	(6.0)	12	(72.0)
Rental income	114	110	3.6	30	28	6.3	27	10.0
Other operating income	703	825	(14.8)	179	207	(13.4)	172	3.9
Non-interest income	2,600	2,578	0.9	647	626	3.4	618	4.8
Total operating income	6,720	6,495	3.5	1,742	1,592	9.4	1,663	4.7
Less: Staff costs	1,712	1,597	7.3	447	428	4.4	427	4.8
Other operating expenses	1,186	1,151	3.0	315	290	8.5	288	9.4
Total operating expenses	2,898	2,747	5.5	762	719	6.1	715	6.7
Operating profit before charges	3,822	3,748	2.0	980	874	12.1	949	3.3
Less: Amortisation/impairment charges								
Intangible assets	-	7	NM	-	_	-	_	-
Loans and other assets	429	476	(10.0)	139	150	(7.3)	85	62.7
Operating profit after charges	3,393	3,264	4.0	841	724	16.1	864	(2.6)
Share of profit of associates								
and joint ventures	191	87	>100.0	14	17	(15.8)	52	(73.0)
Profit before tax	3,584	3,351	7.0	855	741	15.4	916	(6.6)
Less: Tax	559	531	5.4	78	41	89.2	182	(57.0)
Profit for the financial period	3,025	2,821	7.3	777	700	11.1	734	5.9
Assistant la sa								
Attributable to:	3,008	2,803	7.3	773	696	11.1	730	5.9
Equity holders of the Bank Non-controlling interests	3,008 17	2,003	(1.4)	4	4	3.4	4	(4.7)
Tron controlling interests	3,025	2,821	7.3	777	700	11.1	734	5.9
_	,	_,=_:						0.0
Total operating income First half	3,315	3,239	2.4					
Second half	3,405	3,256	2.4 4.6					
Coolid Hall	3,403	5,250	4.0					
Profit for the financial year attributed	k							
to equity holders of the Bank	4 = 6 =	4 40 1	<b>-</b> -					
First half	1,505	1,401	7.5					
Second half	1,503	1,402	7.2					

<sup>1</sup> Unaudited.



### **Consolidated Statement of Comprehensive Income (Audited)**

	2013	2012	+/(-)	4Q13 <sup>1</sup>	4Q12 <sup>1</sup>	+/(-)	3Q13 <sup>1</sup>	+/(-)
	\$m	\$m	%	\$m	\$m	%	\$m	%
Profit for the financial period	3,025	2,821	7.3	777	700	11.1	734	5.9
Currency translation adjustments Change in available-for-sale reserve	(264)	(329)	19.8	(94)	(22) (	(>100.0)	(269)	65.1
Change in fair value	(201)	1,014	(>100.0)	22	207	(89.1)	43	(48.1)
Transfer to income statement on disposal/impairment Tax relating to available-for-sale	41	(301)	>100.0	40	(19)	>100.0	(46) >	100.0
reserve	(17)	(67)	74.6	(7)	(17)	56.7	(10)	26.1
Change in share of other comprehensive income of associates and joint ventures  Remeasurement of defined benefit obligation <sup>2</sup>	(97) (4)	32	(>100.0) NM	(12) (4)	(1) (	(>100.0) NM	(23)	46.5 NM
Other comprehensive income for the financial period, net of tax	(542)	350	(>100.0)	(56)	148 (	(>100.0)	(305)	81.7
Total comprehensive income for the financial period, net of tax	2,483	3,170	(21.7)	721	848	(14.9)	429	68.2
Attributable to:								
Equity holders of the Bank	2,468	3,148	(21.6)	716	843	(15.0)	425	68.4
Non-controlling interests	15	22	(32.8)	5	5	4.6	4	46.7
	2,483	3,170	(21.7)	721	848	(14.9)	429	68.2

<sup>1</sup> Unaudited.

<sup>2</sup> Refer to item that will not be reclassified subsequently to Income Statement.



### **Consolidated Balance Sheet (Audited)**

	Dec-13	Sep-13	Dec-12
	\$m	\$m	\$m
Equity			
Share capital and other capital	5,333	4,812	5,272
Retained earnings	12,003	11,265	10,222
Other reserves	9,053	9,106	9,586
Equity attributable to equity holders of the Bank	26,388	25,183	25,080
Non-controlling interests	189	196	192
Total	26,577	25,379	25,272
Liabilities			
Deposits and balances of banks	26,247	24,289	21,538
Deposits and balances of non-bank customers	202,006	196,411	182,029
Bills and drafts payable	1,035	1,370	1,572
Other liabilities	9,382	8,802	9,689
Debts issued	18,981	17,022	12,800
Total	257,652	247,893	227,628
Total equity and liabilities	284,229	273,272	252,900
Total oquity und nabilities	201,220	210,212	202,000
Assets <sup>2</sup>			
Cash, balances and placements with central banks	26,881	27,571	33,056
Singapore Government treasury bills and securities	9,655	10,352	11,999
Other government treasury bills and securities	7,943	8,746	10,681
Trading securities	628	314	260
Placements and balances with banks	31,412	24,616	15,991
Loans to non-bank customers	178,857	173,478	152,930
Investment securities	12,140	11,668	11,129
Other assets	9,280	8,964	9,334
Investment in associates and joint ventures	997	1,138	1,102
Investment properties	985	1,006	1,016
Fixed assets	1,308	1,267	1,234
Intangible assets	4,144	4,152	4,168
Total	284,229	273,272	252,900
Off-balance sheet items			
Contingent liabilities	24,098	23,094	18,437
Financial derivatives	451,573	457,763	349,452
Commitments	69,757	68,237	60,911
Net asset value per ordinary share (\$)	15.36	14.92	14.56

<sup>1</sup> Unaudited.

 $<sup>{\</sup>small 2\>\>\>\>} Assets \ pledged \ under \ repurchase \ agreements \ are \ included \ in \ the \ respective \ asset \ items.$ 



### **Consolidated Statement of Changes in Equity (Audited)**

	Attributable to equity holders of the Bank					
	Share capital and other capital	Retained earnings	Other reserves	Total	Non- controlling interests	Total equity
	\$m	\$m	\$m	\$m	\$m	\$m
Balance at 1 January 2013	5,272	10,222	9,586	25,080	192	25,272
Profit for the financial year Other comprehensive income for the financial year	-	3,008 (4)	- (535)	3,008 (540)	17 (3)	3,025 (542)
Total comprehensive income for the financial year		3,004	(535)	2,468	15	2,483
Transfers	_	(23)	23	2,400	-	2,403
Change in non-controlling interests	_	(23)	(9)	(9)	(10)	(19)
Dividends	_	(1,206)	-	(3) (1,206)		(1,213)
Share-based compensation	_	(1,200)	29	29	-	29
Reclassification of share-based			20	23		23
compensation reserves on expiry Issue of treasury shares under	-	6	(6)	-	-	-
share-based compensation plans	32	-	(32)	-	-	-
Increase in statutory reserves	-	-	1	1	-	1
Issue of perpetual capital securities		-	-	1,346	-	1,346
Redemption of preference shares	(1,317)	-	(3)	(1,320)	-	(1,320)
Balance at 31 December 2013	5,333	12,003	9,053	26,388	189	26,577
Balance at 1 January 2012	5,253	8,499	9,215	22,967	177	23,144
Profit for the financial year Other comprehensive income	-	2,803	-	2,803	17	2,821
for the financial year	-	-	345	345	4	350
Total comprehensive income for the financial year	-	2,803	345	3,148	22	3,170
Transfers	-	(33)	33	-	-	-
Dividends	-	(1,047)	-	(1,047)	(6)	(1,053)
Share buyback - held in treasury	(11)	-	-	(11)		(11)
Share-based compensation	-	-	22	22	-	22
Issue of treasury shares under						
share-based compensation plans	29	-	(29)	-	-	-
Balance at 31 December 2012	5,272	10,222	9,586	25,080	192	25,272



### **Consolidated Statement of Changes in Equity (Unaudited)**

Attributable to equity holders of the Bank						
	Share capital				Non-	
	and other	Retained	Other		controlling	Total
	capital	earnings	reserves	Total	interests	equity
	\$m	\$m	\$m	\$m	\$m	\$m
Balance at 1 October 2013	4,812	11,265	9,106	25,183	196	25,379
Profit for the financial period Other comprehensive income	-	773	- (50)	773	4	777
for the financial period		(4)	(53)	(57)	1	(56)
Total comprehensive income for the financial period	-	769	(53)	716	5	721
Transfers	-	(22)	22	-	-	-
Change in non-controlling interests	-	-	(9)	(9)	(11)	(21)
Dividends	_	(9)	-	(9)	(0)	(10)
Share-based compensation	_	-	10	10	-	10
Issue of treasury shares under						
share-based compensation plans	23	-	(23)	-	-	-
Issue of perpetual capital securities	497	-	`-	497	-	497
Balance at 31 December 2013	5,333	12,003	9,053	26,388	189	26,577
Balance at 1 October 2012	5,253	9,568	9,424	24,246	188	24,434
Profit for the financial period Other comprehensive income	-	696	-	696	4	700
for the financial period	-	-	147	147	1	148
Total comprehensive income						
for the financial period	-	696	147	843	5	848
Transfers	-	(33)	33	-	-	-
Dividends	-	(9)	-	(9)	(1)	(10)
Share-based compensation	-	-	(0)	(0)	-	(0)
Issue of treasury shares under			. ,	. ,		. ,
share-based compensation plans	19	-	(19)	-	-	-
Balance at 31 December 2012	5,272	10,222	9,586	25,080	192	25,272



Consolidated Cash Flow Statement (Audited)				
	2013	2012	4Q13 <sup>1</sup>	4Q12 <sup>1</sup>
	\$m	\$m	\$m	\$m
Cash flows from operating activities  Operating profit before amortisation and impairment charges	3,822	2 7/10	980	874
	3,022	3,748	900	074
Adjustments for:				
Depreciation of assets	130	121	34	30
Net (gain)/loss on disposal of assets Share-based compensation	(56) 28	(530) 22	5 10	(84)
Operating profit before working capital changes	3,924	3,360	1,028	0 820
	3,324	3,300	1,020	020
Increase/(decrease) in working capital	4 700	4 700	4.050	4.044
Deposits and balances of banks	4,709	1,788	1,958	1,011
Deposits and balances of non-bank customers	19,977	12,568	5,596	8,206
Bills and drafts payable Other liabilities	(537) (264)	(158) (1,326)	(335) 518	(355) (456)
Restricted balances with central banks	(873)	(373)	(14)	(369)
Government treasury bills and securities	4,961	(4,454)	1,463	(3,186)
Trading securities	(356)	44	(311)	29
Placements and balances with banks	(15,421)	2,779	(6,795)	420
Loans to non-bank customers	(26,444)	(12,192)	(5,514)	(3,520)
Investment securities	(1,023)	4,116	(393)	263
Other assets	228	779	(137)	613
Cash (used in)/generated from operations	(11,117)	6,933	(2,936)	3,476
Income tax paid	(578)	(593)	(81)	(128)
Net cash (used in)/provided by operating activities	(11,695)	6,340	(3,018)	3,348
Cash flows from investing activities				
Acquisition of associates and joint ventures	-	(0)	-	(0)
Proceeds from disposal of associates and joint ventures	18	-	18	-
Acquisition of properties and other fixed assets	(221)	(221)	(86)	(50)
Proceeds from disposal of properties and other fixed assets	87	60	32	41
Change in non-controlling interests	1	-	-	-
Dividends received from associates and joint ventures	43	93	5	5
Net cash used in investing activities	(71)	(68)	(31)	(4)
Cash flows from financing activities				
Issuance of perpetual capital securities	1,346	_	497	_
Redemption of preference shares	(1,320)	_		_
Issuance of subordinated notes	(1,020)	1,808	_	608
Redemption of subordinated notes	(1,265)	-	_	-
Increase/(decrease) in other debts	7,446	(794)	1,960	(438)
Share buyback	-	(11)	-	(100)
Change in non-controlling interests	(21)	-	(21)	_
Dividends paid on ordinary shares	(1,103)	(944)	(= · )	_
Dividends paid on preference shares	(103)	(103)	_	-
Dividends paid to non-controlling interests	(7)	(6)	(0)	(1)
Net cash provided by/(used in) financing activities	4,973	(49)	2,436	170
Currency translation adjustments	(256)	(326)	(92)	(22)
	<u> </u>			
Net (decrease)/increase in cash and cash equivalents  Cash and cash equivalents at beginning of the financial period	(7,049) 28,293	5,897 22,396	(704) 21,948	3,491 24,802
Cash and cash equivalents at end of the financial period	20,293	28,293	21,946	28,293
oush and cash equivalents at end of the illiantial period	£ 1,244	20,233	£1,£44	20,233

Note:

1 Unaudited.



### **Balance Sheet of the Bank (Audited)**

	Dec-13	Sep-13 <sup>1</sup>	Dec-12
<b>-</b> "	\$m	\$m	\$m
Equity Share capital and other capital	4,501	3,981	4,440
Retained earnings	9,255	8,689	8,120
Other reserves	9,446	9,401	9,572
Total	23,202	22,071	22,133
		·	· · · · · · · · · · · · · · · · · · ·
Liabilities			
Deposits and balances of banks	24,999	22,876	20,314
Deposits and balances of non-bank customers	151,625	148,617	135,420
Deposits and balances of subsidiaries	2,630 254	6,333 266	5,760 348
Bills and drafts payable Other liabilities	7,290	6,632	7,129
Debts issued	18,546	12,773	9,240
Total	205,344	197,497	178,211
Total	203,344	191,491	170,211
Total equity and liabilities	228,546	219,567	200,344
. 2			
Assets <sup>2</sup>	40.054	45.770	04.000
Cash, balances and placements with central banks	13,854	15,773	21,033
Singapore Government treasury bills and securities	9,526	10,224	11,858
Other government treasury bills and securities	3,628 566	4,838 109	6,329
Trading securities  Placements and balances with banks	28,032	21,340	151 13,447
Loans to non-bank customers	136,538	132,666	114,013
Placements with and advances to subsidiaries	7,691	6,526	5,263
Investment securities	10,969	10,540	9,798
Other assets	7,196	6,965	7,892
Investment in associates and joint ventures	269	329	329
Investment in subsidiaries	4,752	4,753	4,759
Investment properties	1,281	1,301	1,290
Fixed assets	1,061	1,021	1,001
Intangible assets	3,182	3,182	3,182
Total	228,546	219,567	200,344
Off-balance sheet items			
Contingent liabilities	15,860	16,987	13,436
Financial derivatives	375,040	373,094	297,789
Commitments	53,984	52,120	47,464
Net asset value per ordinary share (\$)	13.86	13.47	13.22

<sup>1</sup> Unaudited.

<sup>2</sup> Assets pledged under repurchase agreements are included in the respective asset items.



### Statement of Changes in Equity of the Bank (Audited)

	Share capital and other capital \$m	Retained earnings \$m	Other reserves	Total equity
Balance at 1 January 2013	4,440	8,120	9,572	22,133
Profit for the financial year Other comprehensive income for the financial year	-	2,298	(114)	2,298 (115)
Total comprehensive income for the financial year		2,298	(114)	2,184
Dividends	_	(1,169)	. ,	(1,169)
Share-based compensation	_	-	29	29
Reclassification of share-based compensation reserves on expiry Issue of treasury shares under	-	6	(6)	-
share-based compensation plans	32	-	(32)	-
Issue of perpetual capital securities	1,346	-	-	1,346
Redemption of preference shares	(1,317)	-	(3)	(1,320)
Balance at 31 December 2013	4,501	9,255	9,446	23,202
Balance at 1 January 2012	4,422	6,895	8,965	20,282
Profit for the financial year Other comprehensive income for the financial year	-	2,236	- 615	2,236 615
Total comprehensive income for the financial year	-	2,236	615	2,851
Dividends	-	(1,011)	-	(1,011)
Share buyback - held in treasury	(11)	-	-	(11)
Share-based compensation	-	-	22	22
Issue of treasury shares under share-based compensation plans	29	-	(29)	-
Balance at 31 December 2012	4,440	8,120	9,572	22,133



## Statement of Changes in Equity of the Bank (Unaudited)

and other capital capital capital         Retained earnings         Other reserves         Total equity           \$m         \$m         \$m         \$m           Balance at 1 October 2013         3,981         8,689         9,401         22,071           Profit for the financial period         -         566         -         566           Other comprehensive income for the financial period         -         (0)         58         58           Total comprehensive income for the financial period         -         566         58         624           Share-based compensation         -         -         10         10           Issue of treasury shares under share-based compensation plans         23         -         (23)         -           Issue of perpetual capital securities         497         -         -         497           Balance at 31 December 2013         4,501         9,255         9,446         23,202           Balance at 1 October 2012         4,422         7,575         9,429         21,426           Profit for the financial period         -         545         -         545           Other comprehensive income for the financial period         -         545         162         707           Share-based comp		Share capital			
\$m         \$m         \$m         \$m           Balance at 1 October 2013         3,981         8,689         9,401         22,071           Profit for the financial period         -         566         -         566           Other comprehensive income for the financial period         -         (0)         58         58           Total comprehensive income for the financial period         -         566         58         624           Share-based compensation         -         -         10         10           Issue of treasury shares under share-based compensation plans         23         -         (23)         -           Issue of perpetual capital securities         497         -         -         497           Balance at 31 December 2013         4,501         9,255         9,446         23,202           Balance at 1 October 2012         4,422         7,575         9,429         21,426           Profit for the financial period         -         545         -         545           Other comprehensive income for the financial period         -         -         545         162         707           Share-based compensation         -         545         162         707           Share-based compensat					Total amultu
Balance at 1 October 2013         3,981         8,689         9,401         22,071           Profit for the financial period         -         566         -         566           Other comprehensive income for the financial period         -         (0)         58         58           Total comprehensive income for the financial period         -         566         58         624           Share-based compensation         -         -         10         10           Issue of treasury shares under share-based compensation plans         23         -         (23)         -           Issue of perpetual capital securities         497         -         -         497           Balance at 31 December 2013         4,501         9,255         9,446         23,202           Balance at 1 October 2012         4,422         7,575         9,429         21,426           Profit for the financial period         -         545         -         545           Other comprehensive income for the financial period         -         545         162         707           Share-based compensation         -         545         162         707           Share-based compensation plans         19         -         (19)         -					
Profit for the financial period         -         566         -         566           Other comprehensive income for the financial period         -         (0)         58         58           Total comprehensive income for the financial period         -         566         58         624           Share-based compensation         -         -         10         10           Issue of treasury shares under share-based compensation plans         23         -         (23)         -           Issue of perpetual capital securities         497         -         -         497           Balance at 31 December 2013         4,501         9,255         9,446         23,202           Balance at 1 October 2012         4,422         7,575         9,429         21,426           Profit for the financial period         -         545         -         545           Other comprehensive income for the financial period         -         -         162         162           Total comprehensive income for the financial period         -         545         162         707           Share-based compensation         -         545         162         707           Share-based compensation plans         19         -         (19)         -		****	****	¥***	•
Other comprehensive income for the financial period         -         (0)         58         58           Total comprehensive income for the financial period         -         566         58         624           Share-based compensation         -         -         10         10           Issue of treasury shares under share-based compensation plans         23         -         (23)         -           Issue of perpetual capital securities         497         -         -         497           Balance at 31 December 2013         4,501         9,255         9,446         23,202           Balance at 1 October 2012         4,422         7,575         9,429         21,426           Profit for the financial period         -         545         -         545           Other comprehensive income for the financial period         -         -         162         162           Total comprehensive income for the financial period         -         545         162         707           Share-based compensation         -         545         162         707           Share-based compensation plans         19         -         (19)         -	Balance at 1 October 2013	3,981	8,689	9,401	22,071
for the financial period         -         (0)         58         58           Total comprehensive income for the financial period         -         566         58         624           Share-based compensation         -         -         10         10           Issue of treasury shares under share-based compensation plans         23         -         (23)         -           Issue of perpetual capital securities         497         -         -         497           Balance at 31 December 2013         4,501         9,255         9,446         23,202           Balance at 1 October 2012         4,422         7,575         9,429         21,426           Profit for the financial period         -         545         -         545           Other comprehensive income for the financial period         -         -         162         162           Total comprehensive income for the financial period         -         545         162         707           Share-based compensation period         -         545         162         707           Share-based compensation plans         19         -         (19)         -	Profit for the financial period	-	566	-	566
for the financial period         -         566         58         624           Share-based compensation         -         -         10         10           Issue of treasury shares under share-based compensation plans         23         -         (23)         -           Issue of perpetual capital securities         497         -         -         497           Balance at 31 December 2013         4,501         9,255         9,446         23,202           Balance at 1 October 2012         4,422         7,575         9,429         21,426           Profit for the financial period         -         545         -         545           Other comprehensive income for the financial period         -         -         162         162           Total comprehensive income for the financial period         -         545         162         707           Share-based compensation         -         545         162         707           Share-based compensation plans         19         -         (19)         -	•	-	(0)	58	58
Issue of treasury shares under share-based compensation plans   23   - (23)   - (23)   - (23)   - (23)     - (23)     - (23)     - (23)     - (23)     - (23)   - (23)     - (23)     - (23)     - (23)     - (23)     - (23)   - (23)     - (23)     - (23)     - (23)     - (23)     - (23)   - (23)     - (23)	•	-	566	58	624
share-based compensation plans         23         -         (23)         -           Issue of perpetual capital securities         497         -         -         497           Balance at 31 December 2013         4,501         9,255         9,446         23,202           Balance at 1 October 2012         4,422         7,575         9,429         21,426           Profit for the financial period         -         545         -         545           Other comprehensive income for the financial period         -         -         162         162           Total comprehensive income for the financial period         -         545         162         707           Share-based compensation         -         -         -         (0)         (0)           Issue of treasury shares under share-based compensation plans         19         -         (19)         -	Share-based compensation	-	-	10	10
Balance at 31 December 2013   4,501   9,255   9,446   23,202	•			()	
Balance at 31 December 2013       4,501       9,255       9,446       23,202         Balance at 1 October 2012       4,422       7,575       9,429       21,426         Profit for the financial period       -       545       -       545         Other comprehensive income for the financial period       -       -       162       162         Total comprehensive income for the financial period       -       545       162       707         Share-based compensation       -       -       (0)       (0)         Issue of treasury shares under share-based compensation plans       19       -       (19)       -	·		-	(23)	- 497
Balance at 1 October 2012 4,422 7,575 9,429 21,426  Profit for the financial period - 545 - 545  Other comprehensive income for the financial period 162 162  Total comprehensive income for the financial period - 545 162 707  Share-based compensation (0) (0)  Issue of treasury shares under share-based compensation plans 19 - (19) -			0.255	0.446	
Profit for the financial period - 545 - 545  Other comprehensive income for the financial period 162 162  Total comprehensive income for the financial period - 545 162 707  Share-based compensation (0) (0)  Issue of treasury shares under share-based compensation plans 19 - (19) -	Balance at 31 December 2013	4,501	9,255	9,446	23,202
Other comprehensive income for the financial period 162 162  Total comprehensive income for the financial period - 545 162 707  Share-based compensation (0) (0)  Issue of treasury shares under share-based compensation plans 19 - (19) -	Balance at 1 October 2012	4,422	7,575	9,429	21,426
for the financial period 162 162  Total comprehensive income for the financial period - 545 162 707  Share-based compensation (0) (0) Issue of treasury shares under share-based compensation plans 19 - (19) -	Profit for the financial period	-	545	-	545
for the financial period - 545 162 707  Share-based compensation (0) (0)  Issue of treasury shares under share-based compensation plans 19 - (19) -	•	-	-	162	162
Issue of treasury shares under share-based compensation plans 19 - (19) -	•	-	545	162	707
share-based compensation plans 19 - (19) -	Share-based compensation	-	-	(0)	(0)
Balance at 31 December 2012 4,440 8,120 9,572 22,133	•	19	-	(19)	-
	Balance at 31 December 2012	4,440	8,120	9,572	22,133



### **Capital Adequacy Ratios of Major Bank Subsidiaries**

The information below is prepared on solo basis under the capital adequacy framework of the respective countries.

	Dec-13					
	Total Risk	Capital	Capital Adequacy Ratios			
	Weighted Assets	CET1	Tier 1	Total		
	\$m	%	%	%		
United Overseas Bank (Malaysia) Bhd	15,202	12.3	12.3	15.0		
United Overseas Bank (Thai) Public Company Limited	9,444	13.2	13.2	15.9		
PT Bank UOB Indonesia	6,104	NA	14.0	15.1		
United Overseas Bank (China) Limited	4,784	16.6	16.6	17.6		

The extract of the auditor's report dated 14 February 2014, on the financial statements of United Overseas Bank Limited and Its Subsidiaries for the financial year ended 31 December 2013, is as follows:

## United Overseas Bank Limited and Its Subsidiaries

Independent Auditor's Report for the financial year ended 31 December 2013

### Independent Auditor's Report to the Members of United Overseas Bank Limited

Report on the financial statements

We have audited the accompanying financial statements of United Overseas Bank Limited (the "Bank") and its subsidiaries (collectively, the "Group") set out on pages 7 to 76, which comprise the balance sheets of the Bank and Group as at 31 December 2013, the income statements, the statements of comprehensive income, and the statements of changes in equity of the Bank and Group and consolidated cash flow statement of the Group for the year then ended, and a summary of significant accounting policies and other explanatory information.

Management's responsibility for the financial statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the provisions of the Singapore Companies Act, Chapter 50 (the "Act") and Singapore Financial Reporting Standards, and for devising and maintaining a system of internal accounting controls sufficient to provide a reasonable assurance that assets are safeguarded against loss from unauthorised use or disposition; and transactions are properly authorised and that they are recorded as necessary to permit the preparation of true and fair profit and loss accounts and balance sheets and to maintain accountability of assets.

Auditor's responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Singapore Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation of the financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

**Opinion** 

In our opinion, the financial statements of the Bank and the financial statements of the Group are properly drawn up in accordance with the provisions of the Act and Singapore Financial Reporting Standards, including the modification of the requirements of FRS 39 Financial Instruments: Recognition and Measurement in respect of loan loss provisioning by Notice to Banks No. 612 "Credit Files, Grading and Provisioning" issued by the Monetary Authority of Singapore, so as to give a true and fair view of the state of affairs of the Group and of the Bank as at 31 December 2013, of the results and changes in equity of the Group and of the Bank and cash flows of the Group for the year ended on that date.

Report on other legal and regulatory requirements

In our opinion, the accounting and other records required by the Act to be kept by the Bank and by those subsidiaries incorporated in Singapore of which we are the auditors have been properly kept in accordance with the provisions of the Act.

**ERNST & YOUNG LLP** 

Public Accountants and Chartered Accountants

Singapore