

To: All Shareholders

The Board of Directors of United Overseas Bank Limited wishes to make the following announcement:

### **Financial Results**

The financial results of the Group for the financial year / fourth quarter of 2011 are enclosed.

### **Dividends**

#### ***Ordinary share dividend***

The Directors recommend the payment of a final one-tier tax-exempt dividend of 40 cents (2010: final dividend of 40 cents and special dividend of 10 cents) per ordinary share for the financial year ended 31 December 2011. The final dividend is subject to shareholders' approval at the forthcoming Annual General Meeting scheduled for 26 April 2012 and if approved, the dividend will be paid in cash on 22 May 2012. The UOB scrip dividend scheme will not be applied to the final dividend.

Together with the interim one-tier tax-exempt dividend of 20 cents per ordinary share (2010: 20 cents) paid in September 2011, the total net dividend for the financial year ended 31 December 2011 will be 60 cents (2010: 70 cents) per ordinary share amounting to \$944 million (2010: \$1,077 million).

#### ***Preference share dividends***

During the financial year, a semi-annual dividend at an annual rate of 5.796% totalling USD29 million (2010: USD29 million) was paid on the 5,000 non-cumulative non-convertible guaranteed SPV-A preference shares issued by the Bank's wholly-owned subsidiary, UOB Cayman I Limited.

A semi-annual one-tier tax-exempt dividend of 5.05% per annum will be paid on the Bank's S\$1.32 billion Class E non-cumulative non-convertible preference shares on 15 March 2012 for the dividend period from 15 September 2011 up to, but excluding, 15 March 2012.

### **Closure of Books**

Notice is hereby given that, subject to shareholders' approval of the aforementioned final dividend at the Annual General Meeting, the Share Transfer Books and Register of Members of the Bank will be closed from 10 May 2012 to 11 May 2012, both dates inclusive, for the preparation of dividend warrants. Registrable transfers received by the Bank's Registrar, Boardroom Corporate & Advisory Services Pte Ltd, at 50 Raffles Place, Singapore Land Tower #32-01, Singapore 048623 up to 5.00 pm on 9 May 2012 will be registered for the final dividend. In respect of ordinary shares in securities accounts with The Central Depository (Pte) Ltd ("CDP"), the final dividend will be paid by the Bank to CDP which will, in turn, distribute the dividend to holders of the securities accounts.

### **Interested Person Transactions**

The Bank has not obtained a general mandate from shareholders for Interested Person Transactions.

**Disclosure of person occupying a managerial position in the issuer or any of its principal subsidiaries who is a relative of a director or chief executive officer or substantial shareholder of the issuer pursuant to Rule 704(13)**

Name	Age	Family relationship with any director and/or substantial shareholder	Current position and duties, and the year the position was held	Details of changes in duties and position held, if any, during the year
Wee Ee Cheong	59	Son of Dr Wee Cho Yaw, UOB Chairman	Deputy Chairman & CEO	Nil
Tan Deng Lang	61	Son-in-law of Dr Wee Cho Yaw, UOB Chairman	Senior Director Global Markets & Investment Management/Investments Assurance & Control (wef 1 May 2011)	Monitor, review and oversee the Group's investments.

**BY ORDER OF THE BOARD  
UNITED OVERSEAS BANK LIMITED**

Mrs Vivien Chan  
Secretary

Dated this 23<sup>rd</sup> day of February 2012

The results are also available at [uobgroup.com](http://uobgroup.com)



# **Group Financial Report**

**For the Financial Year 2011**

**United Overseas Bank Limited  
Incorporated in the Republic of Singapore  
Company Registration Number: 193500026Z**

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**Attachment:** Independent Auditors' Report

### **Notes:**

- 1 The financial statements are presented in Singapore dollars.
- 2 Certain comparative figures have been restated to conform with the current period's presentation.
- 3 Certain figures in this report may not add up to the respective totals due to rounding.
- 4 Amounts less than \$500,000 in absolute term are shown as "0".  
"NM" denotes not meaningful.

**Financial Highlights**

	2011	2010	+ / (-) %	4Q11	3Q11	+ / (-) %	4Q10	+ / (-) %
<b>Summarised income statement (\$m)</b>								
Net interest income	<b>3,678</b>	3,532	4.1	<b>978</b>	915	6.9	865	13.1
Fee and commission income	<b>1,318</b>	1,163	13.3	<b>327</b>	323	1.0	310	5.4
Other non-interest income	<b>703</b>	811	(13.4)	<b>173</b>	122	41.6	214	(19.2)
Total income	<b>5,699</b>	5,507	3.5	<b>1,478</b>	1,361	8.6	1,389	6.4
Less: Total expenses	<b>2,450</b>	2,258	8.5	<b>625</b>	631	(1.0)	620	0.8
Operating profit	<b>3,248</b>	3,249	-	<b>853</b>	730	16.8	769	10.9
Less: Amortisation/impairment charges	<b>534</b>	485	10.1	<b>228</b>	102	>100.0	183	25.0
Add: Share of profit of associates	<b>93</b>	139	(33.0)	<b>0</b>	19	(98.7)	38	(99.3)
Less: Tax and non-controlling interests	<b>481</b>	478	0.7	<b>67</b>	126	(46.5)	71	(5.2)
Core net profit after tax	<b>2,327</b>	2,426	(4.1)	<b>558</b>	522	7.0	553	0.8
Add: One-time gain <sup>1</sup>	-	270	NM	-	-	-	152	NM
Net profit after tax <sup>2</sup>	<b>2,327</b>	2,696	(13.7)	<b>558</b>	522	7.0	706	(21.0)
<b>Financial indicators (based on core earnings)</b>								
Non-interest income/Total income (%)	<b>35.5</b>	35.9	(0.4)% pt	<b>33.8</b>	32.8	1.0% pt	37.7	(3.9)% pt
Overseas net profit before tax contribution (%)	<b>34.7</b>	31.5	3.2% pt	<b>36.2</b>	35.1	1.1% pt	27.9	8.3% pt
Earnings per ordinary share (\$) <sup>3, 4</sup>								
Basic	<b>1.43</b>	1.52	(5.9)	<b>1.39</b>	1.22	13.9	1.37	1.5
Diluted	<b>1.42</b>	1.52	(6.6)	<b>1.39</b>	1.21	14.9	1.36	2.2
Return on average ordinary shareholders' equity (%) <sup>3, 4</sup>	<b>11.1</b>	12.9	(1.8)% pt	<b>10.7</b>	9.4	1.3% pt	11.2	(0.5)% pt
Return on average total assets (%) <sup>4</sup>	<b>1.06</b>	1.24	(0.18)% pt	<b>0.98</b>	0.94	0.04% pt	1.07	(0.09)% pt
Net interest margin (%) <sup>4</sup>	<b>1.92</b>	2.09	(0.17)% pt	<b>1.95</b>	1.89	0.06% pt	1.91	0.04% pt
Expense/Income ratio (%)	<b>43.0</b>	41.0	2.0% pt	<b>42.3</b>	46.4	(4.1)% pt	44.6	(2.3)% pt
Loan charge off rate (bp) <sup>4</sup>								
Exclude collective impairment	<b>12</b>	18	(6)bp	<b>23</b>	8	15bp	46	(23)bp
Include collective impairment	<b>30</b>	35	(5)bp	<b>30</b>	30	-	62	(32)bp
Net dividend per ordinary share (¢)								
Interim	<b>20.0</b>	20.0	-	-	-	-	-	-
Final	<b>40.0</b>	40.0	-	<b>40.0</b>	-	NM	40.0	-
Special	-	10.0	NM	-	-	-	10.0	NM
Total	<b>60.0</b>	70.0	(14.3)	<b>40.0</b>	-	NM	50.0	(20.0)

**Notes:**

- 1 Refer to the gains on sale of UOB Life Assurance Limited and United Industrial Corporation Limited.
- 2 Refer to profit attributable to equity holders of the Bank.
- 3 Calculated based on profit attributable to equity holders of the Bank net of preference share dividends.
- 4 Computed on an annualised basis.

**Financial Highlights (cont'd)**

	Dec-11	Sep-11	+/(-) %	Dec-10	+/(-) %
<b>Financial indicators</b>					
Customer loans (net) (\$m)	<b>141,191</b>	137,633	2.6	112,440	25.6
Customer deposits (\$m)	<b>169,460</b>	158,435	7.0	142,299	19.1
Loans/Deposits ratio (%) <sup>1</sup>	<b>83.3</b>	86.9	(3.6)% pt	79.0	4.3% pt
NPL ratio (%) <sup>2</sup>	<b>1.4</b>	1.5	(0.1)% pt	1.8	(0.4)% pt
Total assets (\$m)	<b>236,958</b>	230,517	2.8	213,778	10.8
Shareholders' equity (\$m) <sup>3</sup>	<b>22,967</b>	22,286	3.1	21,473	7.0
Net asset value ("NAV") per ordinary share (\$) <sup>4</sup>	<b>13.23</b>	12.80	3.4	12.51	5.8
Revalued NAV per ordinary share (\$) <sup>4</sup>	<b>15.28</b>	14.63	4.4	14.34	6.6
Capital adequacy ratios (%)					
Core Tier 1	<b>11.9</b>	12.3	(0.4)% pt	13.3	(1.4)% pt
Tier 1	<b>13.5</b>	14.0	(0.5)% pt	15.3	(1.8)% pt
Total	<b>16.7</b>	17.5	(0.8)% pt	19.8	(3.1)% pt

**Notes:**

- 1 Refer to net customer loans and customer deposits.
- 2 Refer to non-performing loans as a percentage of gross customer loans.
- 3 Refer to equity attributable to equity holders of the Bank.
- 4 Preference shares are excluded from the computation.

## **Performance Review**

The financial statements have been prepared in accordance with Singapore Financial Reporting Standards ("FRS") as required by the Singapore Companies Act, with modification to FRS39 Financial Instruments: Recognition and Measurement in respect of loan loss provisioning, as provided in the Monetary Authority of Singapore ("MAS") Notice 612 Credit Files, Grading and Provisioning.

The new or amended FRS and Interpretations to FRS ("INT FRS") applicable to the Group with effect from 1 January 2011 are listed below. The adoption of these FRS and INT FRS has no significant impact on the financial statements of the Group.

- Revised FRS24 Related Party Disclosures
- INT FRS119 Extinguishing Financial Liabilities with Equity Instruments
- Improvements to FRSs 2010

Other than the above changes, the accounting policies and computation methods adopted in the audited financial statements for the financial year ended 31 December 2011 are the same as those adopted in the audited financial statements for the financial year ended 31 December 2010.

### **2011 versus 2010**

The Group recorded a net profit after tax ("NPAT") of \$2,327 million for the financial year 2011, 4.1% lower when compared to the previous year. The increase in total income was offset by higher operating expenses, coupled with higher collective impairment set aside mainly due to strong loans growth. Share of associates' profits were lower due to weaker performance in the second half of 2011.

Total income increased 3.5% to \$5,699 million for the year, contributed by higher net interest income and fee and commission income. Net interest income grew 4.1% to \$3,678 million as strong loans growth for the year more than offset the impact of lower loan yields and rising funding costs. Fee and commission income rose 13.3% to \$1,318 million across Singapore and the regional countries. Loan-related fee income rose 29.9% to \$370 million whilst fee income from trade-related, credit card and investment-related businesses also increased. Trading and investment income was lower at \$392 million due to weaker global market sentiments in the second half of the year.

Costs continued to be managed. Total operating expenses for the year increased 8.5% to \$2,450 million on higher staff costs, occupancy and revenue-related expenses. Staff costs rose 13.0% on increased headcount to support business growth. Expense-to-income ratio stood at 43.0%.

Credit quality of loans remained sound. Individual impairment on loans declined to \$163 million, mainly from Singapore and the regional countries. Loans charge off improved 5 basis points to 30 basis points whilst non-performing loans ("NPL") ratio improved 40 basis points to 1.4%. Total impairment charges were \$523 million due to collective impairment arising from loans growth.

Net customer loans rose 25.6% to \$141.2 billion as at 31 December 2011. The increase was broad based across geographies and industries. Loans from the regional countries escalated 35.2%, higher than Singapore which grew 22.2% as the Group's regional franchise gained further traction.

The Group's liquidity and funding position continued to be strong. Reliance on interbank funding was reduced considerably by \$12.1 billion, 38.0% to \$19.8 billion as at 31 December 2011. Instead, customer deposits were built up significantly.

Customer deposits rose 19.1% for the year to reach \$169.5 billion as at 31 December 2011. The growth was broad based across territories and mostly in fixed deposits. Loans-to-deposits ratio stood at 83.3%. To further entrench the Group's funding position, S\$1 billion fixed rate subordinated notes, A\$350 million senior unsecured floating rate notes, as well as US commercial papers were raised during the year.

Shareholders' equity grew 7.0% to \$23.0 billion mainly contributed by higher retained earnings and the issuance of new ordinary shares pursuant to the scrip dividend scheme.

Group Tier 1 and total capital adequacy ratios ("CAR") of 13.5% and 16.7% respectively as at 31 December 2011 were well above the regulatory requirements. The lower CAR were largely due to higher risk-weighted assets on strong loans growth.

## **Performance Review (cont'd)**

### **Fourth quarter 2011 ("4Q11") versus third quarter 2011 ("3Q11")**

Group NPAT increased 7.0% for the quarter to \$558 million, contributed by higher net interest income, non-interest income and a reduction in expenses. Operating profit was strong and rose 16.8% in 4Q11 to \$853 million as the core businesses continued to grow.

Net interest income rose 6.9% to \$978 million in the quarter. The growth was contributed mainly by expanded loans volume as well as improved asset yields. Net interest margin increased 6 basis points to 1.95% as the Group further improved its assets mix in shifting towards higher yielding loans.

Fee and commission income increased 1.0% to \$327 million on higher service charges received and higher credit card income attributed to the festive season. Fee income from loan-related activities was at the same level as the previous quarter. Trading and investment income grew 58.0% to \$89 million amidst a backdrop of weaker global market conditions.

Total operating expenses declined 1.0% to \$625 million as the Group continued to contain costs in view of the uncertain global outlook. Staff costs declined 2.7% to \$350 million. Expense-to-income ratio improved 4.1% points to 42.3%.

For 4Q11, loans charge off was maintained at 30 basis points, same as 3Q11. Total impairment charges were \$225 million in 4Q11 due to higher individual impairment on loans as well as collective impairment set aside in tandem with loans growth.

Net customer loans grew 2.6% for the quarter to reach \$141.2 billion as at 31 December 2011. The increase was contributed by Singapore and Malaysia. Group NPL ratio improved to 1.4% from 1.5% as at 30 September 2011.

The Group's funding position remained strong. Loans-to-deposits ratio improved from 86.9% to 83.3% in 4Q11. Customer deposits rose another 7.0% for the quarter to \$169.5 billion as at 31 December 2011. The growth was broad based across territories and mostly in fixed deposits.

Shareholders' equity rose 3.1% higher during the quarter to reach \$23.0 billion as at 31 December 2011, mainly due to retained earnings and unrealised gain from the available-for-sale investment portfolio.

The capital adequacy ratios were lower as higher risk-weighted assets outpaced the increase in retained earnings.

### **Fourth quarter 2011 ("4Q11") versus fourth quarter 2010 ("4Q10")**

Group operating profit grew 10.9% over 4Q10 to \$853 million with increases in net interest income and fee and commission income. Lower trading and investment income, coupled with higher impairment charges resulted in a smaller growth of 0.8% in NPAT to \$558 million.

Net interest income rose 13.1% on robust loans growth whilst fee and commission income rose 5.4% to \$327 million. Significant increases were registered in fee income from loan-related and trade-related activities as well as credit card business. Trading and investment income was lower at \$89 million.

Total operating expenses rose marginally compared with 4Q10 mainly on higher staff costs arising from additional headcount recruited for the businesses. Expense-to-income ratio reduced 2.3% points to 42.3%.

Total impairment charges increased 25.4% from 4Q10 on higher collective impairment. Individual impairment on loans was lower mainly due to recoveries in Singapore in 4Q11.



## Net Interest Income

### Net interest margin

	2011			2010		
	Average balance	Interest	Average rate	Average balance	Interest	Average rate
	\$m	\$m	%	\$m	\$m	%
<b>Interest bearing assets</b>						
Customer loans	126,583	4,311	3.41	102,303	3,806	3.72
Interbank balances	33,306	547	1.64	33,353	417	1.25
Securities	32,021	782	2.44	33,615	770	2.29
<b>Total</b>	<b>191,910</b>	<b>5,641</b>	<b>2.94</b>	<b>169,270</b>	<b>4,994</b>	<b>2.95</b>
<b>Interest bearing liabilities</b>						
Customer deposits	151,197	1,514	1.00	130,683	1,101	0.84
Interbank balances/others	35,877	449	1.25	33,993	361	1.06
<b>Total</b>	<b>187,074</b>	<b>1,963</b>	<b>1.05</b>	<b>164,677</b>	<b>1,462</b>	<b>0.89</b>
<b>Net interest margin <sup>1</sup></b>			<b>1.92</b>			<b>2.09</b>

	4Q11			3Q11			4Q10		
	Average balance	Interest	Average rate	Average balance	Interest	Average rate	Average balance	Interest	Average rate
	\$m	\$m	%	\$m	\$m	%	\$m	\$m	%
<b>Interest bearing assets</b>									
Customer loans	139,052	1,183	3.38	130,404	1,098	3.34	107,835	967	3.56
Interbank balances	30,927	144	1.85	33,610	147	1.73	38,640	120	1.23
Securities	28,612	193	2.68	27,841	189	2.70	33,302	195	2.32
<b>Total</b>	<b>198,591</b>	<b>1,521</b>	<b>3.04</b>	<b>191,855</b>	<b>1,434</b>	<b>2.96</b>	<b>179,776</b>	<b>1,282</b>	<b>2.83</b>
<b>Interest bearing liabilities</b>									
Customer deposits	160,446	433	1.07	152,655	396	1.03	140,069	311	0.88
Interbank balances/others	32,612	110	1.34	34,503	122	1.40	35,231	106	1.19
<b>Total</b>	<b>193,057</b>	<b>543</b>	<b>1.12</b>	<b>187,157</b>	<b>518</b>	<b>1.10</b>	<b>175,300</b>	<b>417</b>	<b>0.94</b>
<b>Net interest margin <sup>1</sup></b>			<b>1.95</b>			<b>1.89</b>			<b>1.91</b>

**Note:**

<sup>1</sup> Net interest margin represents annualised net interest income as a percentage of total interest bearing assets.

**Net Interest Income (cont'd)**
**Volume and rate analysis**

	2011 vs 2010			4Q11 vs 3Q11			4Q11 vs 4Q10		
	Volume change	Rate change	Net change	Volume change	Rate change	Net change	Volume change	Rate change	Net change
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
<b>Interest income</b>									
Customer loans	903	(399)	505	73	13	86	280	(63)	217
Interbank balances	(1)	130	130	(12)	9	(3)	(24)	48	24
Securities	(37)	49	13	5	(1)	4	(27)	26	(2)
<b>Total</b>	<b>866</b>	<b>(219)</b>	<b>647</b>	<b>66</b>	<b>21</b>	<b>87</b>	<b>229</b>	<b>11</b>	<b>239</b>
<b>Interest expense</b>									
Customer deposits	173	241	413	20	16	36	45	77	122
Interbank balances/others	48	40	88	(4)	(8)	(12)	0	4	4
<b>Total</b>	<b>221</b>	<b>280</b>	<b>501</b>	<b>16</b>	<b>8</b>	<b>24</b>	<b>46</b>	<b>80</b>	<b>126</b>
<b>Net interest income</b>	<b>646</b>	<b>(500)</b>	<b>146</b>	<b>50</b>	<b>12</b>	<b>63</b>	<b>183</b>	<b>(70)</b>	<b>113</b>

**2011 vs 2010**

Net interest income grew 4.1% to \$3,678 million as strong loans growth for the year more than offset the impact of lower loan yields and rising funding costs. Net interest margin was lower at 1.92%.

**4Q11 vs 3Q11**

Net interest income rose 6.9% to \$978 million quarter-on-quarter. The growth was contributed mainly by expanded loans volume as well as improved asset yields. Net interest margin increased 6 basis points to 1.95% as the Group further improved its assets mix in shifting towards higher yielding loans.

**4Q11 vs 4Q10**

Compared to 4Q10, net interest income increased 13.1% mainly attributed to robust loans growth. Net interest margin was 4 basis points higher at 1.95%.

## Non-Interest Income

	2011	2010	+ / (-)	4Q11	3Q11	+ / (-)	4Q10	+ / (-)
	\$m	\$m	%	\$m	\$m	%	\$m	%
<b>Fee and commission income</b>								
Credit card	231	194	18.8	63	58	7.6	52	21.8
Fund management	98	125	(22.2)	22	23	(6.4)	37	(40.7)
Investment-related	208	191	8.8	51	56	(8.3)	58	(12.0)
Loan-related	370	285	29.9	81	82	(1.5)	66	22.0
Service charges	100	91	9.6	31	23	30.9	25	21.8
Trade-related	249	210	18.8	65	65	-	56	16.1
Others	62	66	(6.4)	15	16	(7.5)	16	(9.3)
	<b>1,318</b>	<b>1,163</b>	<b>13.3</b>	<b>327</b>	<b>323</b>	<b>1.0</b>	<b>310</b>	<b>5.4</b>
<b>Other non-interest income</b>								
Dividend income	75	79	(4.3)	5	13	(58.3)	10	(45.2)
Rental income	112	119	(5.5)	29	28	1.7	30	(4.1)
Trading income/(loss)	84	71	17.7	34	5	>100.0	6	>100.0
Non-trading income/(loss)								
Financial instruments at fair value through profit or loss	106	173	(38.9)	49	(37)	>100.0	92	(46.1)
Available-for-sale assets and others	202	271	(25.3)	6	88	(93.0)	46	(86.7)
	<b>392</b>	<b>516</b>	<b>(23.9)</b>	<b>89</b>	<b>56</b>	<b>58.0</b>	<b>144</b>	<b>(38.0)</b>
Other income	123	98	25.0	50	25	99.6	31	61.8
Other operating income	515	614	(16.1)	139	82	70.8	175	(20.3)
	<b>703</b>	<b>811</b>	<b>(13.4)</b>	<b>173</b>	<b>122</b>	<b>41.6</b>	<b>214</b>	<b>(19.2)</b>
Core non-interest income	2,021	1,975	2.3	500	446	12.1	524	(4.7)
Add: One-time gain	-	294	NM	-	-	-	176	NM
Total	<b>2,021</b>	<b>2,268</b>	<b>(10.9)</b>	<b>500</b>	<b>446</b>	<b>12.1</b>	<b>700</b>	<b>(28.6)</b>

### 2011 vs 2010

Core non-interest income improved 2.3% to \$2,021 million in 2011, led by strong growth in fee and commission income across Singapore and the regional countries. Loan-related fee income rose 29.9% whilst fee income from trade-related, credit card and investment-related businesses also increased. Trading and investment income was lower at \$392 million due to weaker global market sentiments in the second half of the year.

### 4Q11 vs 3Q11

Fee and commission income increased 1.0% to \$327 million quarter-on-quarter on higher service charges received and higher credit card income attributed to the festive season. Fee income from loan-related activities was at the same level as the previous quarter. Fee income from market related activities were lower. Trading and investment income grew 58.0% to \$89 million amidst a backdrop of weaker global market conditions.

### 4Q11 vs 4Q10

Compared to 4Q10, fee and commission income rose 5.4% to \$327 million. Significant increases were registered in fee income from loan-related and trade-related activities as well as credit card business. Trading and investment income was lower at \$89 million.

## Operating Expenses

	<b>2011</b>	2010	+ / (-)	<b>4Q11</b>	3Q11	+ / (-)	4Q10	+ / (-)
	<b>\$m</b>	\$m	%	<b>\$m</b>	\$m	%	\$m	%
<b>Staff costs</b>	<b>1,403</b>	1,242	13.0	<b>350</b>	360	(2.7)	330	6.0
<b>Other operating expenses</b>								
Revenue-related	<b>511</b>	479	6.6	<b>122</b>	139	(11.8)	133	(7.9)
Occupancy-related	<b>241</b>	220	9.9	<b>66</b>	62	7.1	57	14.6
IT-related	<b>150</b>	173	(13.2)	<b>41</b>	36	13.7	41	0.9
Others	<b>145</b>	144	0.7	<b>45</b>	35	30.4	58	(22.7)
	<b>1,047</b>	1,016	3.1	<b>275</b>	271	1.3	290	(5.2)
<b>Total</b>	<b>2,450</b>	2,258	8.5	<b>625</b>	631	(1.0)	620	0.8
Of which, depreciation of assets	<b>116</b>	137	(15.6)	<b>30</b>	29	1.6	34	(14.1)
Manpower (number)	<b>23,136</b>	21,653	1,483	<b>23,136</b>	22,916	220	21,653	1,483

### 2011 vs 2010

Costs continued to be managed. Total operating expenses for the year increased 8.5% to \$2,450 million on higher staff costs, occupancy and revenue-related expenses. Staff costs rose 13.0% on increased headcount to support business growth. Expense-to-income ratio was 2% points higher at 43.0%.

### 4Q11 vs 3Q11

Total operating expenses declined 1.0% to \$625 million as the Group continued to contain costs in view of the uncertain global outlook. Staff costs declined 2.7% to \$350 million. Expense-to-income ratio improved 4.1% points to 42.3%.

### 4Q11 vs 4Q10

Total operating expenses increased marginally from 4Q10 mainly on higher staff costs as headcount grew. Expense-to-income ratio reduced 2.3% points to 42.3% due to higher income.

## Impairment Charges

	<b>2011</b>	2010	+ / (-)	<b>4Q11</b>	3Q11	+ / (-)	4Q10	+ / (-)
	<b>\$m</b>	\$m	%	<b>\$m</b>	\$m	%	\$m	%
<b>Individual impairment on loans <sup>1</sup></b>								
Singapore	<b>10</b>	36	(72.9)	<b>(14)</b>	2	(>100.0)	52	(>100.0)
Malaysia	<b>3</b>	16	(82.0)	<b>1</b>	2	(56.4)	10	(93.4)
Thailand	<b>31</b>	38	(20.5)	<b>15</b>	3	>100.0	14	2.6
Indonesia	<b>28</b>	13	>100.0	<b>8</b>	4	80.8	1	>100.0
Greater China <sup>2</sup>	<b>(3)</b>	2	(>100.0)	<b>3</b>	1	>100.0	1	>100.0
Others	<b>95</b>	85	11.0	<b>68</b>	13	>100.0	49	39.3
	<b>163</b>	190	(14.4)	<b>81</b>	26	>100.0	128	(37.0)
<b>Individual impairment on securities and others</b>	<b>58</b> *	48	21.1	<b>53</b> *	(3)	>100.0	30	77.4
<b>Collective impairment</b>	<b>303</b>	236	28.2	<b>92</b>	77	19.3	22	>100.0
<b>Total</b>	<b>523</b>	474	10.4	<b>225</b>	99	>100.0	180	25.4

\* mainly contingent items

### 2011 vs 2010

Credit quality of loans remained sound. Total impairment charges was higher at \$523 million. Collective impairment increased 28.2% to \$303 million mainly on strong loans growth. Individual impairment on loans declined 14.4% to \$163 million, mainly from Singapore and the regional countries. Loans charge off improved 5 basis points to 30 basis points whilst non performing loans ratio improved 40 basis points to 1.4%.

### 4Q11 vs 3Q11

For 4Q11, loans charge off was maintained at 30 basis points same as 3Q11. Collective impairment set aside for 4Q11 was \$92 million in line with loans growth.

### 4Q11 vs 4Q10

Total impairment charges increased 25.4% from 4Q10 on higher collective impairment. Individual impairment on loans was lower mainly due to recoveries in Singapore in 4Q11.

#### Notes:

1 Based on the location where the non-performing loans are booked.

2 Comprise China, Hong Kong and Taiwan.

## Customer Loans

	Dec-11	Sep-11	Dec-10
	\$m	\$m	\$m
Gross customer loans	<b>143,943</b>	140,432	115,122
Less: Individual impairment	<b>770</b>	847	930
Collective impairment	<b>1,982</b>	1,953	1,752
Net customer loans	<b>141,191</b>	137,633	112,440
<b>By industry</b>			
Transport, storage and communication	<b>7,041</b>	6,825	6,710
Building and construction	<b>17,515</b>	15,786	11,506
Manufacturing	<b>11,336</b>	10,393	8,617
Financial institutions	<b>23,966</b>	22,971	18,673
General commerce	<b>17,597</b>	20,084	15,094
Professionals and private individuals	<b>18,629</b>	17,531	14,907
Housing loans	<b>40,615</b>	38,646	33,528
Others	<b>7,244</b>	8,196	6,086
Total (gross)	<b>143,943</b>	140,432	115,122
<b>By currency</b>			
Singapore dollar	<b>78,557</b>	75,578	66,915
US dollar	<b>19,791</b>	21,328	13,855
Malaysian ringgit	<b>18,832</b>	17,336	14,282
Thai baht	<b>7,530</b>	7,340	6,841
Indonesian rupiah	<b>4,488</b>	4,335	3,213
Others	<b>14,743</b>	14,516	10,017
Total (gross)	<b>143,943</b>	140,432	115,122
<b>By maturity</b>			
Within 1 year	<b>50,384</b>	52,743	44,983
Over 1 year but within 3 years	<b>23,170</b>	22,164	19,766
Over 3 years but within 5 years	<b>20,484</b>	19,154	12,575
Over 5 years	<b>49,904</b>	46,371	37,798
Total (gross)	<b>143,943</b>	140,432	115,122
<b>By geography <sup>1</sup></b>			
Singapore	<b>92,268</b>	90,156	75,534
Malaysia	<b>20,712</b>	19,129	15,278
Thailand	<b>7,818</b>	7,745	7,050
Indonesia	<b>5,765</b>	5,469	3,975
Greater China	<b>8,430</b>	8,841	5,295
Others	<b>8,949</b>	9,093	7,990
Total (gross)	<b>143,943</b>	140,432	115,122

Net customer loans grew 2.6% for the quarter to reach \$141.2 billion as at 31 December 2011. Singapore and Malaysia contributed significantly to the quarter's growth.

Compared to the previous year, net customer loans rose 25.6%, where the increase was broad based across geographies and industries. Loans from the regional countries escalated 35.2%, higher than Singapore's growth of 22.2% as the Group's regional franchise gained further traction.

**Note:**

<sup>1</sup> Based on the location where the loans are booked.

## Non-Performing Assets

	Dec-11	Sep-11	Dec-10
	\$m	\$m	\$m
Loans ("NPL")	2,020	2,109	2,155
Debt securities and others <sup>1</sup>	560	608	405
<b>Non-Performing Assets ("NPA")</b>	<b>2,580</b>	<b>2,717</b>	<b>2,560</b>
<b>By grading</b>			
Substandard	1,652	1,764	1,478
Doubtful	426	445	432
Loss	502	508	650
<b>Total</b>	<b>2,580</b>	<b>2,717</b>	<b>2,560</b>
<b>By security coverage</b>			
Secured	998	1,057	1,153
Unsecured	1,582	1,660	1,407
<b>Total</b>	<b>2,580</b>	<b>2,717</b>	<b>2,560</b>
<b>By ageing</b>			
Current	605	503	596
Within 90 days	190	193	194
Over 90 to 180 days	141	234	251
Over 180 days	1,644	1,787	1,519
<b>Total</b>	<b>2,580</b>	<b>2,717</b>	<b>2,560</b>
<b>Cumulative impairment</b>			
Individual	1,049	1,075	1,157
Collective	2,158	2,089	1,888
<b>Total</b>	<b>3,207</b>	<b>3,164</b>	<b>3,045</b>
As a % of NPA	<b>124.3%</b>	<b>116.5%</b>	<b>118.9%</b>
As a % of unsecured NPA	<b>202.7%</b>	<b>190.6%</b>	<b>216.4%</b>

	NPL	NPL	NPL	NPL	NPL	
	NPL	ratio	NPL	ratio	NPL	
	\$m	%	\$m	%	\$m	
<b>NPL by industry</b>						
Transport, storage and communication	534	7.6	505	7.4	361	5.3
Building and construction	108	0.6	120	0.8	149	1.1
Manufacturing	401	3.5	532	5.1	524	6.1
Financial institutions	194	0.8	198	0.9	194	1.0
General commerce	259	1.5	270	1.3	353	2.3
Professionals and private individuals	144	0.8	156	0.9	197	1.3
Housing loans	228	0.6	222	0.6	259	0.8
Others	152	2.1	106	1.3	118	1.7
<b>Total</b>	<b>2,020</b>	<b>1.4</b>	<b>2,109</b>	<b>1.5</b>	<b>2,155</b>	<b>1.8</b>

### Note:

<sup>1</sup> Included contingent liabilities with effect from March 2011.

**Non-Performing Assets (cont'd)**

	NPL \$m	NPL ratio %	Total cumulative impairment	
			as a % of NPL %	as a % of unsecured NPL %
<b>NPL by geography <sup>1</sup></b>				
Singapore				
<b>Dec 11</b>	<b>714</b>	<b>0.8</b>	<b>250.1</b>	<b>542.9</b>
Sep 11	855	0.9	225.8	418.0
Dec 10	845	1.1	213.7	393.5
Malaysia				
<b>Dec 11</b>	<b>346</b>	<b>1.7</b>	<b>114.7</b>	<b>336.4</b>
Sep 11	347	1.8	111.0	320.8
Dec 10	373	2.4	93.6	258.5
Thailand				
<b>Dec 11</b>	<b>309</b>	<b>4.0</b>	<b>81.9</b>	<b>141.3</b>
Sep 11	297	3.8	78.5	133.9
Dec 10	409	5.2	69.4	120.9
Indonesia				
<b>Dec 11</b>	<b>83</b>	<b>1.4</b>	<b>83.1</b>	<b>1,150.0</b>
Sep 11	85	1.6	78.8	957.1
Dec 10	80	2.0	71.3	814.3
Greater China				
<b>Dec 11</b>	<b>31</b>	<b>0.4</b>	<b>222.6</b>	<b>222.6</b>
Sep 11	31	0.4	203.2	210.0
Dec 10	61	1.2	104.9	376.5
Others				
<b>Dec 11</b>	<b>537</b>	<b>6.0</b>	<b>33.1</b>	<b>36.3</b>
Sep 11	494	5.4	24.5	27.8
Dec 10	387	4.8	31.5	56.2
Group NPL				
<b>Dec 11</b>	<b>2,020</b>	<b>1.4</b>	<b>136.2</b>	<b>238.5</b>
Sep 11	2,109	1.5	132.8	227.8
Dec 10	2,155	1.8	124.5	250.7

Group NPL improved to \$2,020 million as at 31 December 2011, with Group NPL ratio lower at 1.4% over the comparative periods. Impairment coverage against NPL remained strong at 136.2%.

**Note:**

1 Based on the location where the non-performing loans are booked.



## Customer Deposits

	Dec-11	Sep-11	Dec-10
	\$m	\$m	\$m
<b>By product group</b>			
Fixed deposits	95,168	87,390	77,310
Savings deposits	39,945	39,383	34,841
Current accounts	27,993	27,173	27,261
Others	6,355	4,489	2,888
<b>Total</b>	<b>169,460</b>	<b>158,435</b>	<b>142,299</b>
<b>By maturity</b>			
Within 1 year	162,887	152,738	139,129
Over 1 year but within 3 years	5,185	4,270	1,784
Over 3 years but within 5 years	1,126	1,078	1,157
Over 5 years	263	350	230
<b>Total</b>	<b>169,460</b>	<b>158,435</b>	<b>142,299</b>
<b>By currency</b>			
Singapore dollar	95,720	94,639	86,464
US dollar	19,818	16,794	17,264
Malaysian ringgit	20,890	18,526	15,508
Thai baht	6,874	5,346	6,503
Indonesian rupiah	4,774	4,342	3,150
Others	21,384	18,789	13,410
<b>Total</b>	<b>169,460</b>	<b>158,435</b>	<b>142,299</b>
Loans/Deposits ratio (%)	<b>83.3</b>	86.9	79.0

The Group's funding and liquidity position continued to be strong. Loans-to-deposits ratio improved to 83.3% as at 31 December 2011. Customer deposits rose 7.0% for the quarter and 19.1% for the year to reach \$169.5 billion as at 31 December 2011. The strong deposits growth over the comparative periods were broad based across territories and mostly in fixed deposits.

## Debts Issued

	Dec-11	Sep-11	Dec-10
	\$m	\$m	\$m
<b>Subordinated debts</b>			
Due after one year (unsecured)	5,084	5,129	5,367
<b>Other debts issued</b>			
Due within one year (unsecured)	5,118	4,074	672
Due after one year (unsecured)	1,584	1,647	224
	<b>6,702</b>	<b>5,721</b>	<b>896</b>
<b>Total</b>	<b>11,786</b>	<b>10,851</b>	<b>6,263</b>

To enhance the Group's funding position, longer term funds were raised. S\$1 billion fixed rate subordinated notes, A\$350 million senior unsecured floating rate notes and US commercial papers were issued during the year.

### Shareholders' Equity

	<u>Dec-11</u>	<u>Sep-11</u>	<u>Dec-10</u>
	\$m	\$m	\$m
Shareholders' equity	<b>22,967</b>	22,286	21,473
Add: Revaluation surplus	<b>3,225</b>	2,882	2,818
Shareholders' equity including revaluation surplus	<b>26,192</b>	25,167	24,292

Shareholders' equity rose 3.1% higher during the quarter to reach \$23.0 billion as at 31 December 2011, mainly due to retained earnings and unrealised gain from the available-for-sale investment portfolio.

Compared to a year ago, shareholders' equity grew 7.0% mainly contributed by higher retained earnings and the issuance of new ordinary shares pursuant to the scrip dividend scheme.

As at 31 December 2011, revaluation surplus of \$3.2 billion on the Group's properties was not recognised in the financial statements.

### Changes in Issued Shares of the Bank

	<b>Number of shares</b>			
	<u>2011</u>	<u>2010</u>	<u>4Q11</u>	<u>4Q10</u>
	'000	'000	'000	'000
<b>Ordinary shares</b>				
Balance at beginning of period	<b>1,560,139</b>	1,524,194	<b>1,590,494</b>	1,548,546
Issue of shares under scrip dividend scheme	<b>30,355</b>	35,945	-	11,593
Balance at end of period	<b>1,590,494</b>	1,560,139	<b>1,590,494</b>	1,560,139
<b>Treasury shares</b>				
Balance at beginning of period	<b>(17,515)</b>	(18,175)	<b>(17,462)</b>	(18,175)
Share buyback - held in treasury	<b>(570)</b>	-	<b>(570)</b>	-
Issue of shares under share-based compensation plans	<b>1,515</b>	660	<b>1,462</b>	660
Balance at end of period	<b>(16,570)</b>	(17,515)	<b>(16,570)</b>	(17,515)
Ordinary shares net of treasury shares	<b>1,573,924</b>	1,542,624	<b>1,573,924</b>	1,542,624
<b>Preference shares</b>				
Class E non-cumulative non-convertible preference shares at beginning/end of period	<b>13,200</b>	13,200	<b>13,200</b>	13,200

## **Performance by Operating Segment**

The Group is organised to be segment-led across key markets. Global segment heads are responsible for driving business, with decision-making balanced with a geographical perspective. For internal management purposes, the following segments represent the key customer segments and product groups:

### **Group Retail ("GR")**

GR segment covers Consumer, Privilege, Business and Private Banking. Consumer Banking serves the individual customers, while Business Banking serves small enterprises with a wide range of products and services, including deposits, loans, investments, credit and debit cards and insurance products. Privilege Banking provides an extended range of financial services, including wealth management, and restricted products such as structured notes, funds of hedge funds, and insurance plans to the wealthy and affluent customers. Private Banking caters to the high net worth individuals and accredited investors, offering financial and portfolio planning, including investment management, asset management and estate planning.

Segment profit increased by 0.8% to \$1,026 million in 2011. Increase in fee and commission income from treasury, investment and credit cards products and higher net interest income were partly negated by higher business volume-related costs and impairment charges.

### **Group Wholesale ("GW")**

GW segment encompasses Commercial Banking, Corporate Banking, Financial Institutions Group ("FIG"), Corporate Finance and Debt Capital Markets. Commercial Banking serves the medium and large enterprises, while Corporate Banking serves large local corporations, government-linked companies and agencies, and FIG serves financial institutions. Commercial Banking, Corporate Banking and FIG provide customers with a broad range of products and services that include current accounts, deposits, lending, asset finance, ship finance, trade finance, structured finance, cash management and cross-border payments. Corporate Finance provides services that include lead managing and underwriting equity offerings and corporate advisory services. Debt Capital Markets specialises in solution-based structures to meet clients' financing requirements in structuring, underwriting and arranging syndicated loans for general corporate needs, leveraged buy-outs, project and structured finance, and underwriting and lead managing bond issues.

Segment profit grew 21.0% to \$1,535 million in 2011, with increases registered in net interest income as well as loan-related and trade-related fee income driven by strong loans growth.

### **Global Markets and Investment Management ("GMIM")**

GMIM segment provides a comprehensive range of treasury products and services, including foreign exchange, money market, fixed income, derivatives, margin trading, futures broking, gold products, as well as an array of structured products. It is a dominant player in Singapore dollar treasury instruments as well as a provider of banknote services in the region. It also engages in asset management, proprietary investment activities and management of excess liquidity and capital funds.

Segment profit declined 44.3% to \$408 million in 2011, mainly attributed to lower net interest income on reduced gapping opportunities and higher funding costs, coupled with realised losses from sale of investment securities. Higher operating expenses grew on higher business volumes.

### **Other**

Other segment includes property-related activities, insurance businesses and income and expenses not attributable to other operating segments.

Segment loss increased to \$45 million in 2011, mainly due to higher collective impairment set aside and lower share of associates' profits.

**Performance by Operating Segment<sup>1</sup> (cont'd)**

	GR	GW	GMIM	Other <sup>2</sup>	Elimination <sup>3</sup>	Total
	\$m	\$m	\$m	\$m	\$m	\$m
<b>2011</b>						
Operating income	2,406	2,176	927	580	(390)	5,699
Operating expenses	(1,306)	(464)	(533)	(422)	275	(2,450)
Impairment charges	(71)	(170)	17	(299)	-	(523)
Amortisation of intangible assets	(3)	(7)	-	-	-	(10)
Share of profit of associates	-	-	(3)	96	-	93
<b>Profit before tax</b>	<b>1,026</b>	<b>1,535</b>	<b>408</b>	<b>(45)</b>	<b>(116)</b>	<b>2,808</b>
<b>Segment assets</b>	<b>65,160</b>	<b>86,189</b>	<b>77,600</b>	<b>8,813</b>	<b>(6,092)</b>	<b>231,670</b>
Intangible assets	1,336	2,114	666	80	-	4,196
Investment in associates	-	-	20	1,072	-	1,092
<b>Total assets</b>	<b>66,496</b>	<b>88,303</b>	<b>78,286</b>	<b>9,965</b>	<b>(6,092)</b>	<b>236,958</b>
<b>Segment liabilities</b>	<b>85,647</b>	<b>77,135</b>	<b>43,920</b>	<b>13,869</b>	<b>(6,757)</b>	<b>213,814</b>
<b>Other information</b>						
Inter-segment operating income	407	(183)	(226)	392	(390)	-
Gross customer loans	64,796	78,741	340	66	-	143,943
Non-performing assets	474	1,813	151	142	-	2,580
Capital expenditure	14	4	6	163	-	187
Depreciation of assets	8	5	3	100	-	116
<b>2010</b>						
Operating income	2,245	1,885	1,153	568	(344)	5,507
Operating expenses	(1,157)	(433)	(461)	(460)	253	(2,258)
Impairment charges	(67)	(175)	38	(270)	-	(474)
Amortisation of intangible assets	(3)	(8)	-	-	-	(11)
Share of profit of associates	-	-	3	136	-	139
<b>Profit before tax</b>	<b>1,018</b>	<b>1,269</b>	<b>733</b>	<b>(26)</b>	<b>(91)</b>	<b>2,903</b>
<b>Segment assets</b>	<b>52,992</b>	<b>65,764</b>	<b>88,959</b>	<b>6,320</b>	<b>(5,665)</b>	<b>208,370</b>
Intangible assets	1,340	2,124	666	80	-	4,210
Investment in associates	-	-	5	1,193	-	1,198
<b>Total assets</b>	<b>54,332</b>	<b>67,888</b>	<b>89,630</b>	<b>7,593</b>	<b>(5,665)</b>	<b>213,778</b>
<b>Segment liabilities</b>	<b>76,431</b>	<b>61,029</b>	<b>48,485</b>	<b>12,501</b>	<b>(6,321)</b>	<b>192,125</b>
<b>Other information</b>						
Inter-segment operating income	239	(180)	(16)	301	(344)	-
Gross customer loans	52,716	62,171	165	70	-	115,122
Non-performing assets	577	1,668	192	123	-	2,560
Capital expenditure	9	3	4	90	-	106
Depreciation of assets	9	5	3	120	-	137

**Notes:**

- 1 Transfer prices between operating segments are on arm's length basis in a manner similar to transactions with third parties.
- 2 Excluded one-time gain on sale of UOB Life Assurance Limited and United Industrial Corporation Limited in 2010.
- 3 This includes joint income and expenses allocated to business segments in respect of cross-sell activities.
- 4 Certain prior period comparatives have been restated to reflect the re-alignment of the organisation to be more segment focused.

**Performance by Geographical Segment <sup>1</sup>**

	2011	2010	4Q11	3Q11	4Q10
	\$m	\$m	\$m	\$m	\$m
<b>Total operating income</b>					
Singapore <sup>2</sup>	<b>3,339</b>	3,436	<b>809</b>	808	859
Malaysia	<b>797</b>	706	<b>217</b>	192	178
Thailand	<b>431</b>	408	<b>120</b>	109	102
Indonesia	<b>430</b>	388	<b>111</b>	105	98
Greater China	<b>323</b>	227	<b>102</b>	71	68
Others	<b>379</b>	341	<b>119</b>	76	85
<b>Total</b>	<b>5,699</b>	5,507	<b>1,478</b>	1,361	1,389
<b>Net profit before tax</b>					
Singapore <sup>2</sup>	<b>1,840</b>	1,996	<b>400</b>	422	452
Malaysia	<b>450</b>	395	<b>127</b>	105	78
Thailand	<b>50</b>	87	<b>(8)</b>	22	19
Indonesia	<b>151</b>	175	<b>40</b>	37	49
Greater China	<b>147</b>	105	<b>45</b>	25	26
Others	<b>180</b>	156	<b>24</b>	39	3
	<b>2,818</b>	2,914	<b>628</b>	650	627
Intangible assets amortised	<b>(10)</b>	(11)	<b>(3)</b>	(3)	(3)
<b>Total</b>	<b>2,808</b>	2,903	<b>625</b>	648	625

The Group recorded a 3.5% increase in total operating income for 2011, contributed by the regional countries which rose 14.6% to \$2.0 billion for the year. At the pre-tax profit level, the regional countries grew 4.7% in 2011 contributed by Malaysia and Greater China.

	Dec-11	Sep-11	Dec-10
	\$m	\$m	\$m
<b>Total assets</b>			
Singapore	<b>144,739</b>	143,349	141,970
Malaysia	<b>29,308</b>	26,820	21,620
Thailand	<b>11,996</b>	11,770	10,533
Indonesia	<b>7,767</b>	7,221	5,455
Greater China	<b>19,133</b>	18,367	11,879
Others	<b>19,819</b>	18,786	18,111
	<b>232,762</b>	226,313	209,568
Intangible assets	<b>4,196</b>	4,204	4,210
<b>Total</b>	<b>236,958</b>	230,517	213,778

**Notes:**

1 Based on the location where the transactions and assets are booked which approximates that based on the location of the customers and assets. Information is stated after elimination of inter-segment transactions.

2 Excluded one-time gain on sale of UOB Life Assurance Limited and United Industrial Corporation Limited in 2010 and 4Q10.

### Capital Adequacy Ratios

	Dec-11	Sep-11	Dec-10
	\$m	\$m	\$m
<b>Tier 1 capital</b>			
Share capital	3,104	3,084	2,537
Preference shares	2,149	2,149	2,149
Disclosed reserves/others	17,511	16,929	16,439
Deductions from Tier 1 capital	<b>(4,750)</b>	(4,764)	(4,763)
<b>Eligible Tier 1 capital</b>	<b>18,014</b>	17,398	16,362
<b>Tier 2 capital</b>			
Cumulative collective impairment/others	950	988	936
Subordinated notes	3,794	3,832	4,343
Deductions from Tier 2 capital	<b>(421)</b>	(428)	(435)
<b>Eligible total capital</b>	<b>22,337</b>	21,790	21,206
<b>Risk-weighted assets</b>	<b>133,578</b>	124,295	106,889
<b>Capital adequacy ratios ("CAR")</b>			
Core Tier 1	<b>11.9%</b>	12.3%	13.3%
Tier 1	<b>13.5%</b>	14.0%	15.3%
Total	<b>16.7%</b>	17.5%	19.8%

As at 31 December 2011, Group Tier 1 and total CAR of 13.5% and 16.7% were well above the regulatory minimums of 6% and 10% respectively.

The lower Tier 1 and total CAR as against the previous quarter were attributed largely to higher risk-weighted assets ("RWA") that outpaced the increase in retained earnings. Besides loans growth that increased the RWA, revised risk weights in equity exposures with effect from 31 December 2011 under MAS Notice 637 also contributed to the increase.

Compared to 31 December 2010, the lower CAR were largely due to higher RWA on strong loans growth, partly offset by higher retained earnings.

**Consolidated Income Statement (Audited)**

	2011	2010	+ / (-)	4Q11 <sup>1</sup>	3Q11 <sup>1</sup>	+ / (-)	4Q10 <sup>1</sup>	+ / (-)
	\$m	\$m	%	\$m	\$m	%	\$m	%
Interest income	5,641	4,994	13.0	1,521	1,434	6.1	1,282	18.7
Less: Interest expense	1,963	1,462	34.3	543	518	4.7	417	30.2
<b>Net interest income</b>	<b>3,678</b>	<b>3,532</b>	<b>4.1</b>	<b>978</b>	<b>915</b>	<b>6.9</b>	<b>865</b>	<b>13.1</b>
Fee and commission income	1,318	1,163	13.3	327	323	1.0	310	5.4
Dividend income	75	79	(4.3)	5	13	(58.3)	10	(45.2)
Rental income	112	119	(5.5)	29	28	1.7	30	(4.1)
Other operating income	515	907	(43.2)	139	82	70.8	351	(60.2)
<b>Non-interest income</b>	<b>2,021</b>	<b>2,268</b>	<b>(10.9)</b>	<b>500</b>	<b>446</b>	<b>12.1</b>	<b>700</b>	<b>(28.6)</b>
<b>Total operating income</b>	<b>5,699</b>	<b>5,800</b>	<b>(1.7)</b>	<b>1,478</b>	<b>1,361</b>	<b>8.6</b>	<b>1,565</b>	<b>(5.5)</b>
Less: Staff costs	1,403	1,242	13.0	350	360	(2.7)	330	6.0
Other operating expenses	1,047	1,016	3.1	275	271	1.3	290	(5.2)
<b>Total operating expenses</b>	<b>2,450</b>	<b>2,258</b>	<b>8.5</b>	<b>625</b>	<b>631</b>	<b>(1.0)</b>	<b>620</b>	<b>0.8</b>
<b>Operating profit before charges</b>	<b>3,248</b>	<b>3,542</b>	<b>(8.3)</b>	<b>853</b>	<b>730</b>	<b>16.8</b>	<b>945</b>	<b>(9.7)</b>
Less: Amortisation/impairment charges								
Intangible assets	10	11	(4.7)	3	3	(1.0)	3	(2.5)
Loans and others	523	474	10.4	225	99	>100.0	180	25.4
<b>Operating profit after charges</b>	<b>2,715</b>	<b>3,058</b>	<b>(11.2)</b>	<b>625</b>	<b>628</b>	<b>(0.5)</b>	<b>762</b>	<b>(18.0)</b>
Share of profit of associates	93	139	(33.0)	0	19	(98.7)	38	(99.3)
<b>Profit before tax</b>	<b>2,808</b>	<b>3,197</b>	<b>(12.2)</b>	<b>625</b>	<b>648</b>	<b>(3.5)</b>	<b>800</b>	<b>(21.9)</b>
Less: Tax	467	480	(2.6)	66	123	(46.6)	89	(25.8)
<b>Profit for the financial period</b>	<b>2,341</b>	<b>2,717</b>	<b>(13.9)</b>	<b>559</b>	<b>525</b>	<b>6.7</b>	<b>712</b>	<b>(21.4)</b>
Attributable to:								
<b>Equity holders of the Bank</b>	<b>2,327</b>	<b>2,696</b>	<b>(13.7)</b>	<b>558</b>	<b>522</b>	<b>7.0</b>	<b>706</b>	<b>(21.0)</b>
Non-controlling interests	14	21	(35.5)	2	3	(45.2)	6	(71.6)
	<b>2,341</b>	<b>2,717</b>	<b>(13.9)</b>	<b>559</b>	<b>525</b>	<b>6.7</b>	<b>712</b>	<b>(21.4)</b>
<b>Total operating income</b>								
First half	2,860	2,768	3.3					
Second half	2,839	3,032	(6.4)					
<b>Profit for the financial year attributed to equity holders of the Bank</b>								
First half	1,248	1,302	(4.2)					
Second half	1,079	1,394	(22.6)					

**Note:**

1 Unaudited.

**Consolidated Statement of Comprehensive Income (Audited)**

	2011	2010	+ / (-)	4Q11 <sup>1</sup>	3Q11 <sup>1</sup>	+ / (-)	4Q10 <sup>1</sup>	+ / (-)
	\$m	\$m	%	\$m	\$m	%	\$m	%
<b>Profit for the financial period</b>	<b>2,341</b>	2,717	(13.9)	<b>559</b>	525	6.7	712	(21.4)
Currency translation adjustments	(36)	(112)	67.7	(19)	153	(>100.0)	(118)	83.5
Change in available-for-sale reserve								
Change in fair value	(211)	502	(>100.0)	65	(492)	>100.0	46	41.8
Transfer to income statement on disposal/impairment	60	(149)	>100.0	133	(18)	>100.0	(150)	>100.0
Tax relating to available-for-sale reserve	36	(40)	>100.0	(34)	66	(>100.0)	3	(>100.0)
Change in share of other comprehensive income of associates	(72)	(37)	(97.4)	(8)	(41)	81.1	(26)	70.4
<b>Other comprehensive income for the financial period, net of tax</b>	<b>(223)</b>	165	(>100.0)	<b>137</b>	(332)	>100.0	(246)	>100.0
<b>Total comprehensive income for the financial period, net of tax</b>	<b>2,118</b>	2,882	(26.5)	<b>696</b>	193	>100.0	466	49.4
Attributable to:								
<b>Equity holders of the Bank</b>	<b>2,112</b>	2,861	(26.2)	<b>693</b>	196	>100.0	461	50.5
Non-controlling interests	5	21	(73.9)	3	(3)	>100.0	5	(42.7)
	<b>2,118</b>	2,882	(26.5)	<b>696</b>	193	>100.0	466	49.4

**Note:**

1 Unaudited.



**Consolidated Balance Sheet (Audited)**

	Dec-11	Sep-11 <sup>1</sup>	Dec-10
	\$m	\$m	\$m
<b>Equity</b>			
Share capital	5,253	5,233	4,685
Retained earnings	8,499	8,276	7,687
Other reserves	9,215	8,777	9,101
Equity attributable to equity holders of the Bank	22,967	22,286	21,473
Non-controlling interests	177	174	180
<b>Total</b>	<b>23,144</b>	<b>22,460</b>	<b>21,654</b>
<b>Liabilities</b>			
Deposits and balances of banks	19,750	24,379	31,862
Deposits and balances of non-bank customers	169,460	158,435	142,299
Bills and drafts payable	1,730	1,790	1,288
Other liabilities	11,087	12,602	10,412
Debts issued	11,786	10,851	6,263
<b>Total</b>	<b>213,814</b>	<b>208,057</b>	<b>192,125</b>
<b>Total equity and liabilities</b>	<b>236,958</b>	<b>230,517</b>	<b>213,778</b>
<b>Assets<sup>2</sup></b>			
Cash, balances and placements with central banks	26,786	26,481	30,743
Singapore Government treasury bills and securities	9,710	8,401	12,814
Other government treasury bills and securities	8,253	8,135	11,575
Trading securities	271	230	138
Placements and balances with banks	18,770	15,346	13,458
Loans to non-bank customers	141,191	137,633	112,440
Investment securities	14,354	15,255	15,926
Other assets	10,157	11,561	9,132
Investment in associates	1,092	1,104	1,198
Investment properties	1,126	1,110	1,125
Fixed assets	1,050	1,058	1,019
Intangible assets	4,196	4,204	4,210
<b>Total</b>	<b>236,958</b>	<b>230,517</b>	<b>213,778</b>
<b>Off-balance sheet items</b>			
Contingent liabilities	15,821	18,496	15,021
Financial derivatives	351,224	378,068	289,011
Commitments	54,022	54,067	48,994
<b>Net asset value per ordinary share (\$)</b>	<b>13.23</b>	<b>12.80</b>	<b>12.51</b>

**Notes:**

1 Unaudited.

2 Assets pledged under repurchase agreements are included in the respective asset items.

**Consolidated Statement of Changes in Equity (Audited)**

	Attributable to equity holders of the Bank				Non-controlling interests	Total equity
	Share capital	Retained earnings	Other reserves	Total		
	\$m	\$m	\$m	\$m		
Balance at 1 January 2011	4,685	7,687	9,101	21,473	180	21,654
Profit for the financial year	-	2,327	-	2,327	14	2,341
Other comprehensive income for the financial year	-	-	(215)	(215)	(8)	(223)
Total comprehensive income for the financial year	-	2,327	(215)	2,112	5	2,118
Transfers	-	(326)	326	-	-	-
Change in non-controlling interests	-	-	0	0	(1)	(1)
Dividends	-	(1,189)	-	(1,189)	(7)	(1,196)
Share buyback - held in treasury	(9)	-	-	(9)	-	(9)
Issue of shares under scrip dividend scheme	547	-	-	547	-	547
Share-based compensation	-	-	32	32	-	32
Increase in statutory reserves	-	-	1	1	-	1
Issue of treasury shares under share-based compensation plans	30	-	(30)	-	-	-
Balance at 31 December 2011	5,253	8,499	9,215	22,967	177	23,144
Balance at 1 January 2010	4,051	6,324	8,611	18,986	169	19,155
Profit for the financial year	-	2,696	-	2,696	21	2,717
Other comprehensive income for the financial year	-	-	165	165	(0)	165
Total comprehensive income for the financial year	-	2,696	165	2,861	21	2,882
Transfers	-	(319)	319	-	-	-
Change in non-controlling interests	-	-	0	0	(2)	(2)
Dividends	-	(1,014)	-	(1,014)	(8)	(1,022)
Issue of shares under scrip dividend scheme	621	-	-	621	-	621
Share-based compensation	-	-	19	19	-	19
Issue of treasury shares under share-based compensation plans	13	-	(13)	-	-	-
Balance at 31 December 2010	4,685	7,687	9,101	21,473	180	21,654

**Consolidated Statement of Changes in Equity (Unaudited)**

	Attributable to equity holders of the Bank			Total	Non-controlling interests	Total equity
	Share capital	Retained earnings	Other reserves			
	\$m	\$m	\$m			
Balance at 1 October 2011	5,233	8,276	8,777	22,286	174	22,460
Profit for the financial period	-	558	-	558	2	559
Other comprehensive income for the financial period	-	-	136	136	1	137
Total comprehensive income for the financial period	-	558	136	693	3	696
Transfers	-	(326)	326	-	-	-
Dividends	-	(9)	-	(9)	(0)	(10)
Share buyback - held in treasury	(9)	-	-	(9)	-	(9)
Share-based compensation	-	-	6	6	-	6
Issue of treasury shares under share-based compensation plans	29	-	(29)	-	-	-
Balance at 31 December 2011	5,253	8,499	9,215	22,967	177	23,144
Balance at 1 October 2010	4,468	7,311	9,036	20,814	175	20,990
Profit for the financial period	-	706	-	706	6	712
Other comprehensive income for the financial period	-	-	(245)	(245)	(0)	(246)
Total comprehensive income for the financial period	-	706	(245)	461	5	466
Transfers	-	(321)	321	-	-	-
Dividends	-	(9)	-	(9)	(0)	(10)
Issue of shares under scrip dividend scheme	205	-	-	205	-	205
Share-based compensation	-	-	3	3	-	3
Issue of treasury shares under share-based compensation plans	13	-	(13)	-	-	-
Balance at 31 December 2010	4,685	7,687	9,101	21,473	180	21,654

**Consolidated Cash Flow Statement (Audited)**

	2011	2010	4Q11 <sup>1</sup>	4Q10 <sup>1</sup>
	\$m	\$m	\$m	\$m
<b>Cash flows from operating activities</b>				
Operating profit before amortisation and impairment charges	3,248	3,542	853	945
Adjustments for:				
Depreciation of assets	116	137	30	34
Net (gain)/loss on disposal of assets	16	(361)	45	(190)
Share-based compensation	31	19	6	3
Operating profit before working capital changes	3,411	3,338	933	792
Increase/(decrease) in working capital				
Deposits and balances of banks	(12,111)	4,110	(4,629)	2,001
Deposits and balances of non-bank customers	27,161	20,797	11,025	9,816
Bills and drafts payable	441	(149)	(60)	(273)
Other liabilities	684	719	(1,580)	(544)
Restricted balances with central banks	(791)	(1,279)	(439)	(900)
Government treasury bills and securities	6,426	(3,900)	(1,428)	(7,610)
Trading securities	(134)	(20)	(41)	(20)
Investment securities	1,342	696	969	166
Placements and balances with banks	(5,312)	656	(3,424)	5,771
Loans to non-bank customers	(29,149)	(13,613)	(3,668)	(5,512)
Other assets	(928)	(459)	1,421	760
Cash generated from/(used in) operations	(8,958)	10,896	(919)	4,447
Income tax paid	(601)	(488)	(110)	(77)
Net cash provided by/(used in) operating activities	(9,559)	10,407	(1,029)	4,370
<b>Cash flows from investing activities</b>				
Acquisition of associates	(15)	(2)	(0)	(0)
Proceeds from disposal of associates	0	-	0	-
(Increase)/decrease in associates	-	(1)	-	2
Acquisition of properties and other fixed assets	(187)	(106)	(70)	(47)
Proceeds from disposal of properties and other fixed assets	60	19	54	25
Proceeds from disposal of subsidiaries	-	489	-	25
Change in non-controlling interests	-	(2)	-	-
Dividends received from associates	125	92	6	-
Net cash provided by/(used in) investing activities	(17)	489	(11)	5
<b>Cash flows from financing activities</b>				
Redemption of subordinated notes	(1,300)	-	-	-
Increase/(decrease) in debts issued	6,823	219	935	(32)
Share buyback	(9)	-	(9)	-
Change in non-controlling interests	(1)	(0)	-	-
Dividends paid on ordinary shares	(539)	(287)	-	(101)
Dividends paid on preference shares	(104)	(106)	-	-
Dividends paid to non-controlling interests	(7)	(8)	(0)	(0)
Net cash provided by/(used in) financing activities	4,862	(181)	926	(134)
Currency translation adjustments	(33)	(116)	(19)	(119)
<b>Net increase/(decrease) in cash and cash equivalents</b>	(4,747)	10,599	(133)	4,122
Cash and cash equivalents at beginning of the financial period	27,143	16,544	22,529	23,021
<b>Cash and cash equivalents at end of the financial period</b>	22,396	27,143	22,396	27,143

**Note:**

1 Unaudited.

**Balance Sheet of the Bank (Audited)**

	Dec-11	Sep-11 <sup>1</sup>	Dec-10
	\$m	\$m	\$m
<b>Equity</b>			
Share capital	4,422	4,402	3,854
Retained earnings	6,895	6,741	6,363
Other reserves	8,965	8,543	8,730
<b>Total</b>	<b>20,282</b>	<b>19,685</b>	<b>18,947</b>
<b>Liabilities</b>			
Deposits and balances of banks	18,427	22,848	30,012
Deposits and balances of non-bank customers	128,907	123,462	111,727
Deposits and balances of subsidiaries	6,873	5,456	2,269
Bills and drafts payable	273	395	183
Other liabilities	8,639	10,096	8,357
Debts issued	6,424	6,515	6,165
<b>Total</b>	<b>169,543</b>	<b>168,772</b>	<b>158,714</b>
<b>Total equity and liabilities</b>	<b>189,825</b>	<b>188,457</b>	<b>177,661</b>
<b>Assets<sup>2</sup></b>			
Cash, balances and placements with central banks	16,278	19,126	25,112
Singapore Government treasury bills and securities	9,649	8,314	12,694
Other government treasury bills and securities	4,205	2,727	7,332
Trading securities	168	170	134
Placements and balances with banks	15,989	12,640	11,199
Loans to non-bank customers	105,850	104,607	85,538
Placements with and advances to subsidiaries	5,693	6,571	2,869
Investment securities	12,803	13,675	14,487
Other assets	8,656	10,122	7,817
Investment in associates	369	372	371
Investment in subsidiaries	4,763	4,760	4,757
Investment properties	1,458	1,359	1,419
Fixed assets	761	833	750
Intangible assets	3,182	3,182	3,182
<b>Total</b>	<b>189,825</b>	<b>188,457</b>	<b>177,661</b>
<b>Off-balance sheet items</b>			
Contingent liabilities	12,160	14,788	11,910
Financial derivatives	304,180	328,872	254,775
Commitments	41,174	40,908	37,051
<b>Net asset value per ordinary share (\$)</b>	<b>12.04</b>	<b>11.67</b>	<b>11.42</b>

**Notes:**

1 Unaudited.

2 Assets pledged under repurchase agreements are included in the respective asset items.

**Statement of Changes in Equity of the Bank (Audited)**

	Share capital	Retained earnings	Other reserves	Total equity
	\$m	\$m	\$m	\$m
Balance at 1 January 2011	3,854	6,363	8,730	18,947
Profit for the financial year	-	1,984	-	1,984
Other comprehensive income for the financial year	-	-	(67)	(67)
Total comprehensive income for the financial year	-	1,984	(67)	1,918
Transfers	-	(300)	300	-
Dividends	-	(1,152)	-	(1,152)
Share buyback - held in treasury	(9)	-	-	(9)
Issue of shares under scrip dividend scheme	547	-	-	547
Share-based compensation	-	-	32	32
Issue of treasury shares under share-based compensation plans	30	-	(30)	-
Balance at 31 December 2011	<b>4,422</b>	<b>6,895</b>	<b>8,965</b>	<b>20,282</b>
Balance at 1 January 2010	3,220	5,337	8,136	16,693
Profit for the financial year	-	2,301	-	2,301
Other comprehensive income for the financial year	-	-	288	288
Total comprehensive income for the financial year	-	2,301	288	2,588
Transfers	-	(300)	300	-
Dividends	-	(975)	-	(975)
Issue of shares under scrip dividend scheme	621	-	-	621
Share-based compensation	-	-	19	19
Issue of treasury shares under share-based compensation plans	13	-	(13)	-
Balance at 31 December 2010	<b>3,854</b>	<b>6,363</b>	<b>8,730</b>	<b>18,947</b>

**Statement of Changes in Equity of the Bank (Unaudited)**

	Share capital	Retained earnings	Other reserves	Total equity
	\$m	\$m	\$m	\$m
Balance at 1 October 2011	4,402	6,741	8,543	19,685
Profit for the financial period	-	454	-	454
Other comprehensive income for the financial period	-	-	145	145
Total comprehensive income for the financial period	-	454	145	599
Transfers	-	(300)	300	-
Share buyback - held in treasury	(9)	-	-	(9)
Share-based compensation	-	-	6	6
Issue of treasury shares under share-based compensation plans	29	-	(29)	-
Balance at 31 December 2011	4,422	6,895	8,965	20,282
Balance at 1 October 2010	3,636	6,099	8,567	18,303
Profit for the financial period	-	564	-	564
Other comprehensive income for the financial period	-	-	(127)	(127)
Total comprehensive income for the financial period	-	564	(127)	437
Transfers	-	(300)	300	-
Dividends	-	0	-	0
Issue of shares under scrip dividend scheme	205	-	-	205
Share-based compensation	-	-	3	3
Issue of treasury shares under share-based compensation plans	13	-	(13)	-
Balance at 31 December 2010	3,854	6,363	8,730	18,947

## **Independent Auditors' Report**

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### **To the members of United Overseas Bank Limited**

#### **Report on the consolidated financial statements**

We have audited the accompanying consolidated financial statements of United Overseas Bank Limited (the "Bank") and its subsidiaries (collectively, the "Group"), which comprise the balance sheets of the Bank and the Group as at 31 December 2011, the income statements, the statements of comprehensive income and the statements of changes in equity of the Bank and the Group and the consolidated cash flow statement of the Group for the year then ended, and a summary of significant accounting policies and other explanatory information.

#### **Management's responsibility for the consolidated financial statements**

Management is responsible for the preparation of consolidated financial statements that give a true and fair view in accordance with the provisions of the Singapore Companies Act (the "Act") and Singapore Financial Reporting Standards, and for devising and maintaining a system of internal accounting controls sufficient to provide a reasonable assurance that assets are safeguarded against loss from unauthorised use or disposition; and transactions are properly authorised and that they are recorded as necessary to permit the preparation of true and fair profit and loss accounts and balance sheets and to maintain accountability of assets.

#### **Auditors' responsibility**

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with Singapore Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditors' judgement, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider internal control relevant to the entity's preparation of the consolidated financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion, the financial statements of the Bank and the consolidated financial statements of the Group are properly drawn up in accordance with the provisions of the Act and Singapore Financial Reporting Standards, including the modification of the requirements of FRS39 Financial Instruments: Recognition and Measurement in respect of loan loss provisioning by MAS Notice 612 Credit Files, Grading and Provisioning, so as to give a true and fair view of the state of affairs of the Bank and the Group as at 31 December 2011, the results of the Bank and of the Group, the changes in equity of the Bank and the changes in equity and cash flows of the Group for the year ended on that date.

#### **Report on other legal and regulatory requirements**

In our opinion, the accounting and other records required by the Act to be kept by the Bank and by those subsidiaries incorporated in Singapore of which we are the auditors have been properly kept in accordance with the provisions of the Act.

#### **ERNST & YOUNG LLP**

Public Accountants and Certified Public Accountants  
Singapore

23 February 2012