

United Overseas Bank Limited (Incorporated in the Republic of Singapore) HEAD OFFICE

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# ANNOUNCEMENT

(1) Sale of UOB Life

### (2) Bancassurance Arrangements with Prudential

Singapore, 6 January 2010 - United Overseas Bank Limited ("UOB") is pleased to announce that it has today signed a Sale and Purchase Agreement with Prudential Singapore Holdings Pte. Limited ("Prudential") for the sale of all the interests in UOB Life Assurance Limited ("UOB Life") ("Sale"). Completion of the Sale is scheduled for 31 January 2010 or such other date as parties may mutually agree. Following completion, UOB Life will cease to be a subsidiary of UOB.

Upon completion of the Sale, UOB will be entering into a bancassurance agreement with Prudential Assurance Company Singapore (Pte) Limited, UOB's Indonesian banking subsidiary PT Bank UOB Buana ("UOB Buana") will be entering into a bancassurance agreement with PT Prudential Life Assurance and UOB's Thai banking subsidiary, United Overseas Bank (Thai) Public Company Limited ("UOB Thai") will be entering into a bancassurance agreement with Prudential Life Assurance (Thailand) Public Company Limited (collectively, "Bancassurance Agreements"). Under the Bancassurance Agreements, UOB, UOB Buana and UOB Thai will distribute life, accident and health insurance products of the Prudential Group for at least 12 years.

The consideration for the Sale, which will be settled in cash on completion, is S\$428 million, subject to a post-completion adjustment to reflect the net asset value of UOB Life as at completion date. The consideration was arrived at on a willing-buyer willing-seller basis, taking into consideration the net asset value and in-force value of UOB Life, amongst others. The unaudited net tangible asset value of UOB Life as at 30 September 2009 was S\$244 million. The book value of UOB's investment in UOB Life as at 30 September 2009 was S\$343 million. The Sale is not expected to have a significant impact on the financial position of the UOB Group for the financial year ending 31 December 2010.

With the Sale and the bancassurance arrangements with the Prudential Group, the UOB Group would be able to leverage on its core banking franchise and strong distribution network to build a successful bancassurance platform across the region.

The Sale will not affect the policies issued by UOB Life which will remain fully in force and holders of such policies can continue to look forward to the same high level of customer service from UOB Life under the ownership of Prudential.

Mr Wee Ee Cheong, Deputy Chairman and Chief Executive Officer of UOB said: "This partnership marks another step in the Group's continued efforts in building a premier regional bank. The tie-up allows us to leverage our distribution strength and harness the manufacturing expertise of a leading life insurer, to jointly accelerate the growth of our bancassurance business regionally. We are delighted to have Prudential as our partner in this development and look forward to working together to deliver greater value to our customers and our stakeholders."

Mr Tidjane Thiam, Group Chief Executive of Prudential plc, said: "Our agreement with UOB enhances our presence in some of the most dynamic economies in the region and strengthens our leading regional platform. The bancassurance partnership offers us significant new profitable growth opportunities in Singapore and Indonesia, and substantially increases our scale in Thailand, a key market in the region. We have a proven track record of working with partners across Asia and we are delighted to be working with UOB. This transaction will allow us to create significant shareholder value in some of the most dynamic and attractive Asian markets."

The Hongkong and Shanghai Banking Corporation Limited is the financial adviser to UOB on this transaction.

Mrs Vivien Chan Group Secretary

### About United Overseas Bank Limited

UOB is a leading bank in Asia. It provides a wide range of financial services through its global network of over 500 offices in 19 countries and territories in Asia Pacific, Western Europe and North America, including banking subsidiaries in Singapore, Malaysia, Indonesia, Thailand and mainland China.

In Singapore, UOB is a market leader in the credit and debit cards business, and the private residential home loan business. It is also a key player in loans to small and medium enterprises. Its fund management arm, UOB Asset Management, is one of Singapore's most awarded fund managers.

UOB is rated among the world's top banks by Moody's Investors Service, receiving B for financial strength, and Aa1 and Prime-1 for long-term and short-term bank deposits respectively.

For more information about UOB, visit www.uobgroup.com.

## About UOB Life Assurance Limited

UOB Life was incorporated in Singapore on 20 April 1990, providing a comprehensive range of life assurance products to meet our customers' needs for protection, savings, investment and retirement. These products are distributed through bancassurance, independent financial advisers and direct channels. Currently, the company has a paid-up capital of S\$371 million and an asset size of over S\$2 billion as at September 2009.

#### About Prudential Corporation Asia

Prudential comprises the life insurance, asset management and consumer finance operations of Prudential plc\* in Asia. It has businesses in 13 markets, covering People's Republic of China, Hong Kong, India, Indonesia, Japan, Korea, Malaysia, the Philippines, Singapore, Taiwan, Thailand, Vietnam and the United Arab Emirates.

Prudential is a leading Europe-based life insurer in Asia in terms of market coverage and number of top three positions, and has more than 425,000 employees and agents across the region.

Prudential's asset management business has operations in ten markets and £42.2 billion in assets under management (at 30 September 2009). It manages funds on behalf of a wide range of retail and institutional investors, including life and pension products sold by Prudential, and hold more top five domestic mutual fund market positions than other regional players in Asia.

\*Prudential plc is incorporated and has its principal place of business in England, and its affiliated companies constitute one of the world's leading financial services groups. It provides insurance and financial services directly and through its subsidiaries and affiliates throughout the world. It has been in existence for over 160 years and has £245 billion in assets under management (as at 30 June 2009). Prudential plc is not affiliated in any manner with Prudential Financial, Inc, a company whose principal place of business is in the United States of America.